



# FAIR OAKS CEMETERY DISTRICT

Guillermo Barron  
District Manager  
Mysti Lingenfelter  
Admin Assist  
Gonzalo Vega  
District Foreman

7780 Olive Street Fair Oaks, CA 95628

Phone (916) 966-1613 Fax (916) 966-8921

[www.fairoakscemetery.com](http://www.fairoakscemetery.com)

ESTABLISHED 1902

BOARD OF TRUSTEES  
Robert Clouse-Chairman  
Carolyn Flood-Vice Chairman  
Patricia Vogel  
Albert D. Neufeld  
Peter Schroeder

**"It is our mission to partner with our community to  
preserve our past & memorialize our future."**

## NOTICE

### OF REGULAR MEETING OF THE BOARD OF TRUSTEES OF FAIR OAKS CEMETERY DISTRICT

Wednesday, May 10, 2023, at 9:15 am

District Office

7780 Olive St.

Fair Oaks, CA 95628

Investment Committee Meets prior to board meeting.

Finance Committee meets at 8:45am

This agenda has been prepared and posted at least 72 hours prior to the regular meeting of the Board of Trustees in accordance with the Ralph M. Brown Act. The public may be heard on an item before or during the consideration of any agenda item to be considered by the Board, subject to reasonable time limitations for each speaker. Members of the Public may address matters under the jurisdiction of the Board of Trustees, and not on the posted agenda, provided that no action shall be taken on any item not appearing on the agenda. The Board cannot take action on any unscheduled items unless it is declared by a vote of at least two-thirds (2/3) of the Board that there is an urgent need to take immediate action, and the need for action came to the attention of the district after the agenda was posted. Agenda items are numbered for identification purposes only and will not necessarily be considered in the indicated order. Details and supporting materials concerning agenda items are available for public reference during normal working hours at the District Office.

1. Call to Order-9:15 a.m.
2. Pledge of Allegiance
3. Roll Call of Board
4. Public Comment on any agenda items - Open or Closed.

The Board of Trustees of the Fair Oaks Cemetery District appreciates and encourages public interest and welcomes questions and opinions at its meetings. Members of the public desiring to address the Board are requested to first be recognized by the presiding officer and identify themselves for the record. The presiding officer may, in the interest of time and good order, limit the length and number of public comments and presentations.

#### 5. Unfinished Business - Board Discussion & Possible Action Items

##### A. Update on Land/Tax Issues

*District is discussing solutions to lack of resources.*

##### B. Tour of Expansions

*District Staff will show the areas on property for expansion.*

##### C. FEMA Update

*District Staff will update the board on FEMA grant progress.*

##### D. Audit Update

*Update on Audits from 2020/2021 & 2021/2022*

##### E. 2023/2024 - Budget Review

*Preliminary Budget review*

1-7

#### 6. Finance Committee Report

#### 7. Consent Calendar

##### A. Approval of Board Minutes of April 12, 2023

##### B. Approval of Claims

8-12

#### 8. Investment Committee Report

#### 9. Information Items

## Fair Oaks Cemetery District Agenda for Board of Trustees Meeting May 10, 2023

### A. District Foreman's Monthly Report

- i. Safety Report
- ii. Any unusual activities

### B. DM's Monthly Reports:

- i. Sales
- ii. Internments
- iii. Attendance
- iv. Website Contacts
- v. Correspondence
- vi. Upcoming events, conferences, and trainings
- vii. Major Purchases or other Extraordinary Expenditure
- viii. Incidents

13-21

### 10. New Business - Board Discussion & Possible Action Items:

#### A. Price Sheet Changes


*Discussion of prices, to complete the budget process.*

22-29

### 11. Trustees Discussions, Questions, & Comments

### 12. Adjournment

This Agenda posted this 5<sup>th</sup> Day of May 2023

  
\_\_\_\_\_  
Guillermo Barron, District Manager

A complete agenda packet, including staff reports and supporting documents, is available for public inspection at the District Office during normal business hours.

In compliance with Americans with Disabilities Act the Fair Oaks Cemetery District will make available to members of the public any special assistance necessary to attend and participate in this meeting. In addition, if requested this agenda will be made available in appropriate alternative formats. All such requests should be made at least 72 hours prior to the meeting to the District Manager at 916-966-1613 or at the district's office as listed at the top of the agenda.



	G/L acct	G/L Acct Long Text	FY 2020/2021	FY 2021/2022	FY 2022/2023 Budget	Totals	Estimated Budget FY2023/2024	Notes
						Est. Totals FY 2022/2023		
	10111000	SALARIES & WAGES - REGULAR EMPLOYEES	189,758	159,416	250,000	177,483	250,000	
	10112400	SALARIES & WAGES - COMMISSION & COMMITTEE MEMBERS	7,800	6,200	8,000	8,000	8,000	12 boards mtgs X 5 members + 2 Spc. Mtgs
	10113200	SALARIES & WAGES - TIME/ONE HALF - OVER TIME	2,360	2,951	2,500	5,552	3,000	
		Memorial Day & Sat services						
	10121000	RETIREMENT - EMPLOYER COST	53,092	46,459	58,000	54,107	60,000	
	10122000	OASDHI - EMPLOYER COST	15,237	12,895	17,250	14,576	18,000	
	10123000	GROUP INS - EMPLOYER COST	78,586	43,088	37,000	45,333	47,000	
	10124000	WORK COMP INS - EMPLOYER COST	6,238	8,557	9,000	7,860	8,000	
	10125000	SUI INS - EMPLOYER COST	554	336	1,000	504	1,000	
		1000 Total	353,625	279,902	382,750	316,844	395,000	
	20200500	ADVERTISING/LEGAL NOTICES						
		Posting for bids	902	-	1,000	-	-	
	20202900	BUSINESS/CONFERENCE EXPENSE						
		Board Sec. Training				573		1 attending
		GSRMA - Oct				387		1-2 people attending
		CAPC - Spring				2,112		1-2 people attending
		Chamber Lunches, parking, Refreshments for board mtgs				1,763		
		All	2,437	727	12,000	6,746	12,000	
	20203500	EDUCATION & TRAINING SERVICE						
		SDACA - Board Sec.	-	-		1,800		
		QuickBooks				770		
		All	1,175	-	2,000	3,855	4,000	
	20203800	EMPLOYEE RECOGNITION				2,379		
		Income from Rebate				(2,745)		
		Funded through rebate on Credit card	-	2,091	2,500	(366)	2,000	



	G/L acct	G/L Acct Long Text	FY 2020/2021	FY 2021/2022	FY 2022/2023 Budget	Est. Totals FY 2022/2023	Estimated Budget FY2023/2024	Notes
	20205100	INSURANCE - LIABILITY						
		GSRMA	8,830	2,761	10,000	13,333	14,000	
	20206100	MEMBERSHIP DUES						
		Fair Oaks Chamber			250	236		
		Carmichael Chamber			250	325		
		CAPC			397	397		
		Quill			75	75		
		PCA			200	300		
		LAFCo			103	103		
		Sam's Club			120	120		
			1,158	1,368	1,400	1,556	1,700	
	20207600	OFFICE SUPPLIES						
		Amazon				517		
		Quill				500		
		Other				268		
		All	2,876	3,043	3,000	1,824	3,000	
	20208100	POSTAL SERVICES						
		Postage				461		
		Pitney-Bowes- Quarterly Leasing & Printing				410		
		Postage	840	1,134	1,000	875	1,100	
	20210300	AGRICULTURE/HORTICULTURE SERVICES						
		STC Tree Care			6,000	2,000		
		Baker Supplies				106		
		Custom Agronomics			2,000	1,810		
			3,010	2,465	6,000	3,916	6,000	
	20210400	AGRICULTURE/HORTICULTURE SUPPLIES						
		Home Depot				115		
		Haight Nursery/Nimbus Landscaping				385		
		Sprinkler Service Supply/Imperial/Ferguson				3,078		
		Utterback Sod				1,000		
		Lowe's				870		
			2,434	9,023	5,000	7,434	9,000	
	20219100	ELECTRICITY						
		SMUD	6,308	5,522	6,500	7,302	8,500	
	20219300	REFUSE COLLECTION/DISPOSAL SERVICES						
		Keifer Landfill				4,669		
		Waste Management				2,747		
		ALL	2,608	5,008	4,500	10,676	10,000	

3

	G/L acct	G/L Acct Long Text	FY 2020/2021	FY 2021/2022	FY 2022/2023 Budget	Est. Totals FY 2022/2023	Estimated Budget FY2023/2024	Notes
	20219500	SEWAGE DISPOSAL SERVICES						
		County of Sac Utilities - Sewer only	119	227	500	690	800	
	20219700	TELEPHONE SERVICE						
		Verizon Wireless			650	561		
		Comcast			3,500	4,079		
			4,561	4,158	4,400	6,174	6,300	
	20219800	WATER						
		Fair Oaks Water District	12,749	11,425	14,500	12,513	14,500	
	20220500	AUTOMOTIVE MAINTENANCE SERVICE						Transmisson
		Truck Maintenance	1,374	68	3,000	3,653	5,000	
	20220600	AUTOMOTIVE MAINTENANCE SUPPLIES						
		Auto Parts	1,708	2,158	2,500	5,160	5,000	
	20222600	EXPENDABLE TOOLS						
		Ace Harware				233		
		Amazon				158		
		Citrus Heights Saw/Mower				1,007		
		Harbor Freight				1,626		
		White Cap				310		
		Lowes				1,175		
		Kimball Midwest				884		
		ALL	2,568	1,373	4,000	8,090	4,000	
	20223600	FUEL & LUBRICANTS						
		Dawson Oil				4,896		
		Gas Stations				1,896		
			4,888	7,979	10,000	9,743	10,000	
	20227500	RENT/LEASES EQUIPMENT						
		Equip Rental				3,648		Storm Damage
		Equip Rental Other				3,371		International Break Down
			-	-	500	9,464	3,000	
	20228100	SHOP EQUIPMENT MAINTENANCE SERVICE						
		Baker Supply, C&H Mower						
			-	1,927	1,000	186	1,000	
	20228200	SHOP EQUIPMENT MAINTENANCE SUPPLIES						
		Small Maintenance			3,000			
		BIG Equipment						
		Replacement Equipment			4,000			

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	G/L acct	G/L Acct Long Text	FY 2020/2021	FY 2021/2022	FY 2022/2023 Budget	Est. Totals FY 2022/2023	Estimated Budget FY2023/2024	Notes
			2,179	3,840	7,000	1,395	4,000	
	20229100	OTHER EQUIPMENT MAINTENANCE SERVICE						
		Golf Cart	-	208	200	-	500	
	20229200	OTHER EQUIPMENT MAINTENANCE SUPPLIES						
		Golf Cart Repairs				797		
			1,730	-	1,200	1,196	1,200	
		Shirts , Coveralls				422		
		Shoes					200	
	20231300	UNIFORM ALLOWANCE	472	624	1,000	633	1,000	
	20235100	LAUNDRY/DRY CLEANING SERVICE/Custodial	-	-	-	-	-	
	20232100	Custodial Services (Floors)	114	-	-	-	-	
	20250500	ACCOUNTING SERVICES						
		Fletcher & Co. CPA	8,150	7,650	9,000	9,000	9,000	
	20250700	ASSESSMENT / COLLECTIONS SERVICES						
		Sac County - Tax collection	8,021	12,619	8,000	11,354	12,000	
	20253100	LEGAL SERVICES						
		Hunt Law Offices	4,075	1,900	4,000	-	4,000	
	20259100	OTHER PROFESSIONAL SERVICES						
		Adobe			5,700	275		
		Water Delivery			500	409		
		Gold Country Copier			600	1,059		
		Credit Card fees				115		
		Jorgenson				323		
		Priority West				937		
		SIA Security				2,130		
		Liberty Bell				500		
		iCloud				6		
		Compass			2,000	2,144		
		Ceniom			2,500	1,544		
		Cemsites			4,200			
			16,882	12,127	18,000	14,520	18,000	
	20285200	RECREATIONAL SUPPLIES - Memorial Day						
		Temp. Employees						Flags, Tables, Tents
		SOD						
		Poles, Tags, Wall						
		Memorial Day	17,866	14,812	18,800	3,386	18,800	



	G/L acct	G/L Acct Long Text	FY 2020/2021	FY 2021/2022	FY 2022/2023 Budget	Est. Totals FY 2022/2023	Estimated Budget FY2023/2024	Notes
	20289800	OTHER OPERATING EXPENSE - SUPPLIES			11,800			
		TV Repairs						
		Bins for Paper storage						
		Cameras						
		Safety Signs						
		Cleaning supplies, Etc.						
			32,675	18,774	25,000	7,641	25,000	
	20289900	OTHER OPERATING EXPENSE - SERVICES						
		ALP			150,000	118,851	150,000	3 temps 12 months
		Jeff Vertrees - GATES			4,800	4,950	6,600	
		Sac. Co. Environmental Dirt Testing			500	664	500	
		Adobe			150		300	
		Solon Fire			250		300	
			84,853	149,066	170,000	151,539	170,000	
	20293400	PUBLIC WORKS SERVICES						
			702	501	3,000	-	500	
		2000 Total	238,875	285,971	359,500	314,802	384,900	
	30321000	INTEREST EXPENSE			-	-		
	30323000	LEASE OBLIG RETIRE	13,519	13,519	16,000	13,519		
		Tagauchi						
		3000 Total	13,519	13,519	16,000	13,519	16,000	
	41410100	LAND						
		4101 TOTAL	-	-	169,843	-	169,843	
	42420100	BUILDINGS	-			-		
	42420200	STRUCTURES						
		Family Garden			2,000	9,498		
		Fence Repair			4,000	7,025		
		Roofing			6,000	21,000		
		Expansion Materials			4,000	845		
			11,766	14,419	25,000	38,368		
		4202 Total	11,766	11,766	25,000	38,368	25,000	
	43430300	EQUIP-SD-NON-RECON						
		Mowers				9,428		
		International Truck Rebuild				33,777		
			42,204	19,174	60,000	43,205		

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	G/L acct	G/L Acct Long Text	FY 2020/2021	FY 2021/2022	FY 2022/2023 Budget	Est. Totals FY 2022/2023	Estimated Budget FY2023/2024	Notes
		4303 Total	42,204	42,204	46,500	43,205	50,000	
	44440300	SOFTWARE			90			
		Cemsites Yearly					-	
					4,900		-	
		4403 Total	4,989	2,046	7,300	-	5,000	
	80804000	COMMODITIES						
		Corderio Vaults						
		Scroll Plates						
		ASCO Pacific						
		8040 TOTAL	26,000	26,580	32,000	28,037	32,000	
		FUND 202A Total Expenditure	690,978	641,611	882,550	733,774	1,077,743	



						Total		
	G/L acct	G/L Acct Long Text	FY 2020/2021	FY 2021/2022	FY 2021/2022 Budget	Projected FY 2022/2023	Estimated Budget FY2023/2024	NOTES
								Tax Money Paid in . . .
	91910100	PROP TAX CUR SEC	237,278	248,497	181,253	258,605	276,707	Jan. Apr. & Jun
	91910200	PROP TAX CUR UNSEC	8,716	8,594	9,118	8,574	9,174	Jan
	91910300	PROP TAX CUR SUP	6,225	9,115	7,681	7,429	7,949	Jan. Apr. & Jun
	91910400	PROPERTY TAX SECURED DELINQUENT	2,036	1,792	1,905	1,594	1,706	Jan
	91910500	PROPERTY TAX SUPPLEMENTAL DELINQUENT	314	321	341	609	652	Jan
	91910600	PROPERTY TAX UNITARY	3,123	3,254	3,525	3,571	3,821	Dec & Apr
	91912000	PROPERTY TAX REDEMPTION	18	23	25	-	-	
	91913000	PROP TAX PR UNSEC	186	183	98	82	88	
	91914000	PROP TAX PENALTIES	69	110	53	60	64	
		Sac County Property Tax Total	257,965	271,889	203,999	280,523	300,159	
	94941000	INTEREST INCOME	1,874	4,359	1,500	8,544	4,000	
	95952200	HOME PROP TAX REL	2,125	2,102	2,390	1,751	1,874	Jan. May & Jun
		Sac County Income Total	261,964	278,350	207,889	290,818	306,033	
	96969100	CEMETERY SVC	622,389	561,529	654,061			
		Plot Fees				427,199	362,488	0.469903346
		Vaults				106,381	90,267	0.117015227
		O&C				143,405	121,682	0.157740279
		Miscellaneous				27,453	23,294	0.0301973
		Marker Fees				30,821	26,152	0.033901978
		Saturday Services				6,400	5,431	0.007039767
		Pre-need Transfers	32,757			61,051	51,803	0.067153877
		Pre-Need Transfer for Land/Projects	450,000			-	-	
		Cemetery Services Total (Sales)	351,514	622,389	509,850	909,121	771,410	Increase of at least 5% (needs to be reflected in our prices)
	97973000	DONATIONS/CONTRIBUTIONS	400	5,212	600	300	300	
	97979000	MISCELLANEOUS OTHER REVENUES			169,843			
		FUND 202A Total Income	884,753	845,091	862,550	862,550	1,077,743	Income and Expenditures must match
						169,843		
		Endowment Collection	68,100	55,550	58,199	44,199		
		Pre-Need Collections	52,716	102,608	57,813	45,608		



# FAIR OAKS CEMETERY DISTRICT

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## Minutes

### OF REGULAR MEETING OF THE BOARD OF TRUSTEES OF FAIR OAKS CEMETERY DISTRICT

Wednesday, April 12, 2023, at 9:15 am

District Office

7780 Olive St.

Fair Oaks, CA 95628

1. Call to Order-9:15 a.m.
  - Chairman Clouse called the meeting to order at 9:23am
2. Pledge of Allegiance
  - Those assembled recited the Pledge of Allegiance
3. Roll Call of Board
  - Present were trustees Pat Vogel, Pete Schroeder, and Carolyn Flood, Bob Clouse, Don Neufeld, Foreman Gonzalo Vega, DM Guillermo Barron, and Secretary Mysti Lingenfelter.
4. Public Comment on any agenda items - Open or Closed.
  - Eric Currie was present to witness the board meeting.
5. Unfinished Business - Board Discussion & Possible Action Items
  - A. Update on Land/Tax Issues
    - Trustee Schroeder spoke with Jose Enrique from LAFCo and Jose will give us some ideas when he completes more research.
  - B. Survey for interest in the FOCD board
  - Trustees took completed brochures to hand out to potential board members.
  - C. Tour of Expansions
    - DM Showed the board several pictures on the expansion project progress.
6. LAFCo Report
  - Added to agenda in error, no meeting was held to report on.
7. Finance Committee Report
  - The finance committee met prior to the board meeting. Trustee Vogel reported total claims were \$31,676.58
8. Consent Calendar
  - A. Approval of Board Minutes of March 8, 2023
  - B. Approval of Claims
    - Motion to accept the consent calendar as presented. Moved by Trustee Flood 2<sup>nd</sup> by Trustee Neufeld. Approved 5/0/0
9. Investment Committee Report
  - Accounts are following trends.
10. Information Items
  - A. District Foreman's Monthly Report
    - i. Safety Report
      - This month's safety meeting was held on proper hearing protection.
      - ii. Any unusual activities
    - Nothing to report.
  - B. DM's Monthly Reports:
    - i. Sales

## Fair Oaks Cemetery District Minutes for Board of Trustees Meeting April 12, 2023

- District sales reported as \$55,505.29 (Total Income \$55,505.29 includes taxes and interest earned)
  - ii. Internments
- The district's 28 burials consisted of 10 cremations and 19 caskets.
  - iii. Attendance
- District Employee's attendance is up to date.
  - iv. Website Contacts
- Google Analytics showed 80 visits to our website in January.
- Chamber Catcher page had 16 direct views.
  - v. Correspondence
- Nothing to report.
  - vi. Upcoming events, conferences, and trainings
- With all the major projects and repairs, staff doesn't have the time to attend the meeting in San Louis Obispo
  - vii. Major Purchases or other Extraordinary Expenditure
- Roof has been paid using the credit card.
  - viii. Incidents
- More trees fell as they are becoming heavier with the bloom.
- Client wanted casket burial on opposite side of grave, this was resolved.

### 11. New Business - Board Discussion & Possible Action Items:

#### A. FEMA Update on Storm Damage

- We are in the process of completing a few projects with FEMA.
- We are looking at recuperating most of the money spent during and after the December storm and all the damage cleaned up.

#### B. Resolution 2023-04 Assign Applicant Agents

- Motion to accept the resolution as amended. Moved by Trustee Flood 2<sup>nd</sup> by Trustee Neufeld. Approved 5/0/0

#### C. Audit Update

- Audits are currently being conducted and should have been evaluated by next meeting.

#### D. Memorial Day Chairs / Table / Tents

- Rotary club is working with the DM to help clean-up and borrow items after Memorial Day Event.

#### E. 2023/2024 - Budget Review

- Information given to Board for review and discussion at next board meeting.

### 12. Trustees Discussions, Questions, & Comments

- Nothing to report

### 13. Adjournment

- Chairman Clouse adjourned the meeting at 10:34am

Approved as \_\_\_\_ read \_\_\_\_ corrected.

Prepared by: Mysti Lingenfelter Board Secretary

Votes: ____	Ayes
____	Nays
____	Abstain
____	Absent

**FAIR OAKS CEMETERY DISTRICT**  
**Expenses by Vendor Summary**  
**April 2023**

	Total							
Ace Hardware	114.80	55.60	20.45	22.60	16.15			
Adobe Inc.	29.99							
Alhambra	75.49							
ALP, Inc. 71810	11,953.20	4,312.56	3,890.64	3,750.00				
Amazon.com	719.89	(174.01)	22.22	174.01	32.66	87.28	448.49	129.24
ASCO Pacific	2,039.02	410.00	410.00	609.51	609.51			
CA Dept Tax Fee Admin	1,935.52	1,892.00	43.52					
Caravan Canopy International	3,444.77							
Citrus Heights Saw & Mower	619.40							
Comcast Business	422.31							
Cordeiro Vault Company Inc.	5,590.00							
EBay	32.31							
Fair Oaks Chamber	82.50							
Fuel	525.57	79.00	92.08	45.10	51.89	100.68	156.82	
Global Industries	311.25							
GoDaddy.com	30.16							
Gold Country Copier	81.61							
Green Acres Nursery & Supply	534.44							
Harbor Freight Tools	164.01							
Hastie's Capitol Sand & Gravel, Co.	320.56							
iCloud	0.99							
Jacks Urban Eats	76.09							
Jeff Vertrees	550.00							
JMZ Steel & Supply	117.70							
Liberty Bell Smart Home	49.99							
Lowe's	236.82	38.60	198.22					
Noah's Bagels	27.26							
Nor-Cal Roofing	23,252.77	21,656.27	1,596.50					
Pitney Bowes	194.28							
Plot Refunds - REFND	3,267.00							
Site Industries Inc.	3,841.90							
SMUD	642.09	14.38	373.41	77.61	176.69			
Sonsray Machinery	2,420.70							
Sprinkler Service & Supply Inc.	128.22	101.90	26.32					
STC Tree Care Inc	3,007.30							
The UPS Store	6.50							
ToolBarn.com	54.23							
United States Postal Service	12.30							
Verizon	50.96							
Waste Management	640.06	320.03	320.03					
White Cap	40.57							
<b>TOTAL</b>	<b>\$ 67,644.53</b>							



**FAIR OAKS CEMETERY DISTRICT**  
**Profit and Loss by Class**  
**April 2023**

	202A	208A	209A	TOTAL
<b>Income</b>				
91010.0 Cur Secured	114,901.39			114,901.39
91020.0 Cur Unsecured	285.33			285.33
91030.0 Supplement Cur	1,514.93			1,514.93
91060.0 Unitary Cur Sec	1,719.28			1,719.28
91300.0 Prior Unsecured	3.63			3.63
91400.0 Prop Tax Penalties	4.13			4.13
94100.0 Interest income	4,585.00			4,585.00
94100.8 Interest Income 208A		3,524.00		3,524.00
94100.9 Interest Income 209A			4,300.00	4,300.00
95220.0 Prop Tax Relief	708.87			708.87
96910 Cemetery Services				0.00
96910.0 PreNeed Collections			7,857.61	7,857.61
96910.1 Endowment Collections		4,488.00		4,488.00
96910.2 CSVC- Plot Fees	25,940.50			25,940.50
96910.3 Preneed Transfer - to Gen	5,272.00			5,272.00
96910.4 CSVC- Vaults	7,168.00			7,168.00
96910.5 CSVC- Open & Close	10,752.00			10,752.00
96910.6 CSVC- Miscellaneous	863.10			863.10
96910.61 Convivence Fees Collected	100.24			100.24
96910.62 96910.62 Interment Rights	0.00			0.00
Total 96910.6 CSVC- Miscellaneous	\$ 963.34	\$ 0.00	\$ 0.00	\$ 963.34
96910.8 CSVC- markers	2,365.50			2,365.50
96910.9 CSVC- Saturday Services	1,000.00			1,000.00
Total 96910 Cemetery Services	\$ 53,461.34	\$ 4,488.00	\$ 7,857.61	\$ 65,806.95
96911.0 Plot Refund	-3,267.00			-3,267.00
97300.0 Donations				0.00
97300.1 Memorial Day Don.	150.00			150.00
Total 97300.0 Donations	\$ 150.00	\$ 0.00	\$ 0.00	\$ 150.00
Total Income	\$ 174,066.90	\$ 8,012.00	\$ 12,157.61	\$ 194,236.51
Gross Profit	\$ 174,066.90	\$ 8,012.00	\$ 12,157.61	\$ 194,236.51
Expenses				

11100.0 Salary	14,047.20			14,047.20
11240.0 Board	1,000.00			1,000.00
11320.0 Overtime	1,278.45			1,278.45
12100.0 Retire	4,305.93			4,305.93
12200.0 OASDHI	1,248.90			1,248.90
12300.0 Group Ins	3,667.02			3,667.02
20290.0 Business Exp	109.76			109.76
20380.0 Employee Recognition	76.09			76.09
20610.0 Membership	194.28			194.28
20810.0 Postage	18.80			18.80
21030.0 Agri/Horti SVC	3,007.30			3,007.30
21040.0 Agri / Horti SUP	1,643.19			1,643.19
21910.0 Electricity	642.09			642.09
21930.0 Refuse Collect	640.06			640.06
21970.0 Telephone	473.27			473.27
22260.0 Expend Tools	60.38			60.38
22360.0 Fuel- Lube	525.57			525.57
22810.0 Shop Equip SVC	2,420.70			2,420.70
25070.0 Assess Coll SVC	1,892.00			1,892.00
25910.0 Other Prof SVC	4,153.65			4,153.65
28520.0 Memorial Day	4,164.66			4,164.66
28980.0 Other Oper SUP	1,377.27			1,377.27
28990.0 Other Oper SVC	20.45			20.45
28990.1 Temp Workers	11,953.20			11,953.20
28990.2 Gates	550.00			550.00
42020.0 Structure / Improv	23,252.77			23,252.77
80400.0 Commodities	6,410.00			6,410.00
80400.1 Scroll Plates	1,219.02			1,219.02
Merchant deposit fees	100.97			100.97
<b>Total Expenses</b>	<b>\$ 90,452.98</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 90,452.98</b>
<b>Net Operating Income</b>	<b>\$ 83,613.92</b>	<b>\$ 8,012.00</b>	<b>\$ 12,157.61</b>	<b>\$ 103,783.53</b>
<b>Other Expenses</b>				
89999.0 Tranfer To Pre-need Liability			7,857.61	7,857.61
Reconciliation Discrepancies-1	-3.86			-3.86
<b>Total Other Expenses</b>	<b>-\$ 3.86</b>	<b>\$ 0.00</b>	<b>\$ 7,857.61</b>	<b>\$ 7,853.75</b>
<b>Net Other Income</b>	<b>\$ 3.86</b>	<b>\$ 0.00</b>	<b>-\$ 7,857.61</b>	<b>-\$ 7,853.75</b>
<b>Net Income</b>	<b>\$ 83,617.78</b>	<b>\$ 8,012.00</b>	<b>\$ 4,300.00</b>	<b>\$ 95,929.78</b>

Wednesday, May 03, 2023 08:12:07 AM GMT-7 - Accrual Basis

# FAIR OAKS CEMETERY DISTRICT

## Sales by Client Detail

April 2023

	Date	Product/Service	Qty	Sales Price	Amount
1116994 PARKER, Barbara J.					
	04/03/2023	Opening & Closing:Casket O&C - AtNeed	1	1,232.00	1,232.00
Total for 1116994 PARKER, Barbara J.					\$ 1,232.00
1117556 PETERSEN, Allan & Louise					
	04/18/2023	Opening & Closing:Casket O&C - AtNeed			1,232.00
Total for 1117556 PETERSEN, Allan & Louise					\$ 1,232.00
1118159 YOUNG, Marjorie					
	04/04/2023	Vaults:Um Vault - AtNeed			280.00
	04/04/2023	Misc.:Convenience Fee	1	63.00	63.00
	04/04/2023	Saturday Services:Saturday Service Fee			1,000.00
	04/04/2023	Opening & Closing:Cremation O&C - AtNeed			504.00
Total for 1118159 YOUNG, Marjorie					\$ 1,847.00
1119101 INGRAHAM, William & Lizbeth					
	04/17/2023	Markers:Marker Setting Veteran			230.00
Total for 1119101 INGRAHAM, William & Lizbeth					\$ 230.00
1144444 Haga, Pat					
	04/04/2023	Vaults:Um Vault - AtNeed			280.00
	04/04/2023	Opening & Closing:Cremation O&C - AtNeed			504.00
Total for 1144444 Haga, Pat					\$ 784.00
1145790 Schroeder, LeAnn					
	04/20/2023	Markers:Marker Setting - 12x24	1	287.50	287.50
Total for 1145790 Schroeder, LeAnn					\$ 287.50
1146822 Mansell, Carolyn					
	04/19/2023	PreNeed:Cremation O&C - PreNeed			504.00
	04/19/2023	PreNeed:Um Vault - PreNeed			280.00
Total for 1146822 Mansell, Carolyn					\$ 784.00
1147029 Drumheller, David & Pamela					
	04/10/2023	PreNeed:Um Vault - PreNeed			280.00
	04/10/2023	PreNeed:Cremation O&C - PreNeed	1	504.00	504.00
	04/10/2023	PreNeed:Um Vault - PreNeed			280.00
	04/10/2023	Misc.:Convenience Fee	1	17.64	17.64
	04/10/2023	Misc.:Convenience Fee			19.60
Total for 1147029 Drumheller, David & Pamela					\$ 1,101.24
1147776 Saechou, Thong Fo					
	04/03/2023	Opening & Closing:Casket O&C - AtNeed			1,232.00
	04/03/2023	Vaults:Standard Vault - AtNeed			896.00
Total for 1147776 Saechou, Thong Fo					\$ 2,128.00
1148001 Malaney, Sandy					
	04/03/2023	Vaults:Um Vault - AtNeed	1	280.00	280.00
	04/03/2023	Opening & Closing:Cremation O&C - AtNeed	1	504.00	504.00
Total for 1148001 Malaney, Sandy					\$ 784.00
1151722 Gelein, Judy					
	04/28/2023	Donation - MMD:Avenue of Flag			150.00
Total for 1151722 Gelein, Judy					\$ 150.00
1153170 Sistrunk - Harris, Mike					

	04/03/2023	Vaults:Standard Vault - AtNeed	1	896.00	896.00
	04/03/2023	PreNeed:Casket O&C - PreNeed			1,232.00
	04/03/2023	Plot Fees Collected:Plot Fees			4,088.00
	04/03/2023	Endowment Fund:Endowment			784.00
<b>Total for 1153170 Sistrunk - Harris, Mike</b>					<b>\$ 7,000.00</b>
<b>1153177 Chester, David and Helen</b>					
	04/03/2023	Vaults:DD Vault - AtNeed			1,680.00
	04/03/2023	Plot Fees Collected:Plot Fees			5,332.50
	04/03/2023	Opening & Closing:Casket O&C - AtNeed			1,232.00
	04/03/2023	Opening & Closing:Casket O&C - AtNeed			1,232.00
	04/03/2023	Endowment Fund:Endowment			940.00
<b>Total for 1153177 Chester, David and Helen</b>					<b>\$ 10,416.50</b>
<b>1153229 Littlefield, Mark</b>					
	04/14/2023	Plot Fees Collected:Plot Fees			4,088.00
	04/14/2023	Misc.:Out of District Fee			425.60
	04/14/2023	Opening & Closing:Casket O&C - AtNeed			1,232.00
	04/14/2023	Misc.:Interment Rights			0.00
	04/14/2023	Vaults:Standard Vault - AtNeed			896.00
	04/14/2023	Endowment Fund:Endowment			784.00
<b>Total for 1153229 Littlefield, Mark</b>					<b>\$ 7,425.60</b>
<b>1153243 Abbott, Randall &amp; Leslie</b>					
	04/17/2023	Misc.:Interment Rights			0.00
	04/17/2023	Misc.:Interment Rights			0.00
	04/17/2023	PreNeed:FG O&C - PreNeed			336.00
	04/17/2023	Opening & Closing:FG O&C - AtNeed			336.00
	04/17/2023	Endowment Fund:Endowment			150.00
	04/17/2023	Endowment Fund:Endowment			150.00
	04/17/2023	Plot Fees Collected:Plot Fees			280.00
	04/17/2023	Plot Fees Collected:Plot Fees			280.00
	04/17/2023	Markers:FG Brass Plaque			336.00
	04/17/2023	Markers:FG Brass Plaque			336.00
<b>Total for 1153243 Abbott, Randall &amp; Leslie</b>					<b>\$ 2,204.00</b>
<b>1153250 Buck, Carolyn</b>					
	04/17/2023	Endowment Fund:Endowment			560.00
	04/17/2023	Plot Fees Collected:Plot Fees			952.00
	04/17/2023	Vaults:Urn Vault - AtNeed			280.00
	04/17/2023	Opening & Closing:Cremation O&C - AtNeed			504.00
	04/17/2023	Misc.:Add Urn in Urn Vault			287.50
	04/17/2023	Misc.:Interment Rights			0.00
<b>Total for 1153250 Buck, Carolyn</b>					<b>\$ 2,583.50</b>
<b>1153279 Gojkovich, Robert &amp; Zorka</b>					
	04/21/2023	PreNeed:Casket O&C - PreNeed			1,232.00
	04/21/2023	Misc.:Interment Rights			0.00
	04/21/2023	PreNeed:Casket O&C - PreNeed			1,232.00
	04/21/2023	Misc.:Service Contract Charge			150.00
	04/21/2023	Vaults:DD Vault - AtNeed			1,680.00
	04/21/2023	Plot Fees Collected:Plot Fees			3,528.00
	04/21/2023	Endowment Fund:Endowment			560.00
<b>Total for 1153279 Gojkovich, Robert &amp; Zorka</b>					<b>\$ 8,382.00</b>
<b>1153304 Benadom, Lisa and David</b>					
	04/28/2023	Plot Fees Collected:Plot Fees			2,464.00



	04/28/2023	Plot Fees Collected:Plot Fees			2,464.00
	04/28/2023	Plot Fees Collected:Plot Fees			2,464.00
	04/28/2023	Opening & Closing:Niche O&C			336.00
	04/28/2023	Endowment Fund:Endowment			560.00
	04/28/2023	Markers:Niche Scroll Plate			392.00
	04/28/2023	Markers:Niche Scroll Plate			392.00
	04/28/2023	Markers:Niche Scroll Plate			392.00
	04/28/2023	Opening & Closing:Niche O&C			336.00
	04/28/2023	Opening & Closing:Niche O&C			336.00
Total for 1153304 Benadom, Lisa and David					\$ 10,136.00
TOTAL					\$ 58,707.34
Wednesday, May 03, 2023 08:14:07 AM GMT-7 - Accrual Basis					

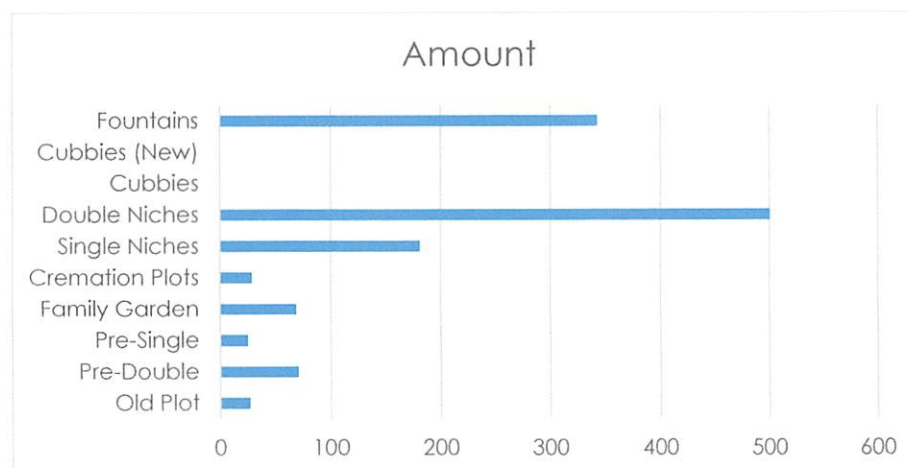
<b>BURIALS</b>													
<b>FY 2022/2023</b>	<b>JUL</b>	<b>AUG</b>	<b>SEP</b>	<b>OCT</b>	<b>NOV</b>	<b>DEC</b>	<b>JAN</b>	<b>FEB</b>	<b>MAR</b>	<b>APR</b>	<b>MAY</b>	<b>JUN</b>	<b>TOTAL</b>
STANDARD	7	3	0	5	2	3	3	0	6	2			31
DELUXE	0	0	0	0	0	0	0	0	0	0			0
TITAN	0	0	0	0	0	0	0	0	0	0			0
DOUBLE	1	1	0	0	1	0	0	1	5	0			9
Pre-VAULTED	6	5	4	0	1	2	3	6	8	7			42
OTHER	3	3	1	3	1	0	1	0	0	0			12
BABY	0	0	0	0	0	1	0	0	0	0			1
ASHES-PLOT	9	6	7	7	4	5	3	7	7	7			62
ASHES-NICHE	6	1	0	2	2	2	3	4	3	1			24
<b>22-23 TOTAL</b>	<b>32</b>	<b>19</b>	<b>12</b>	<b>17</b>	<b>11</b>	<b>13</b>	<b>13</b>	<b>18</b>	<b>29</b>	<b>17</b>	<b>0</b>	<b>0</b>	<b>181</b>
<b>21-22 TOTAL</b>	<b>18</b>	<b>21</b>	<b>14</b>	<b>22</b>	<b>19</b>	<b>17</b>	<b>18</b>	<b>27</b>	<b>15</b>	<b>18</b>	<b>13</b>	<b>20</b>	<b>222</b>
<b>20-21 TOTAL</b>	<b>12</b>	<b>9</b>	<b>16</b>	<b>20</b>	<b>12</b>	<b>12</b>	<b>23</b>	<b>17</b>	<b>18</b>	<b>17</b>	<b>19</b>	<b>22</b>	<b>197</b>
<b>VAULT SALES</b>													
<b>FY 2022/2023</b>	<b>JUL</b>	<b>AUG</b>	<b>SEP</b>	<b>OCT</b>	<b>NOV</b>	<b>DEC</b>	<b>JAN</b>	<b>FEB</b>	<b>MAR</b>	<b>APR</b>	<b>MAY</b>	<b>JUN</b>	<b>TOTAL</b>
STANDARD	1	3	0	2	4	2	2	0	4	1			19
DELUXE													0
TITAN													0
DOUBLE	1	1		1			1	2	2				8
PB DOUBLE	3	5	3			1	1			2			15
PB SINGLE		1								2			3
OTHER					1								1
URN	8	9	6	2	7	3	7	4	0	4			50
NICHE										3			3
<b>22-23 TOTAL</b>	<b>13</b>	<b>19</b>	<b>9</b>	<b>5</b>	<b>12</b>	<b>6</b>	<b>11</b>	<b>6</b>	<b>6</b>	<b>12</b>	<b>0</b>	<b>0</b>	<b>99</b>
<b>21-22 TOTAL</b>	<b>14</b>	<b>10</b>	<b>11</b>	<b>17</b>	<b>19</b>	<b>19</b>	<b>13</b>	<b>22</b>	<b>9</b>	<b>8</b>	<b>16</b>	<b>28</b>	<b>186</b>
<b>20-21 TOTAL</b>	<b>10</b>	<b>5</b>	<b>15</b>	<b>16</b>	<b>9</b>	<b>10</b>	<b>15</b>	<b>13</b>	<b>15</b>	<b>14</b>	<b>19</b>	<b>19</b>	<b>160</b>
<b>VAULT INVENTORY FY 2022/2023</b>													
		<b>BAL</b>		<b>RCVD</b>		<b>USED</b>		<b>BAL</b>		<b>INV #</b>			
STANDARD		6		9		2		13		882,880,888,889,901,903,905			
										834,881,879,900,902,904			
DELUXE		3				0		3		839, 840, 841			
TITAN		2				0		2		772,629			
DOUBLE		2		1		0		3		770,886,887			
OTHER		1				0		1		842 OVR			
URN		13				7		6					
NICHE		65				1		64					
<b>INVENTORY</b>			<b>START</b>		<b>RTNS</b>		<b>SOLD</b>		<b>PYMTS</b>		<b>ON HOLD</b>		<b>BALANCE</b>
FULL PLOT			30						3				27
CREMATION PLOT			31						2				29
SINGLE NICHE			186				3		2				181
MEDIUM NICHE			69						4				65
OAK KNOLL			79						8				71
OK MED NICHE			439						3				436
ACORN			28				2		1				25
FAMILY GARDEN			70						1				69
FOUNTAINS			341				2		2				337
FT TRIPLES			6						0				6
<b>PLOTS SOLD</b>													
<b>FY 2022/2023</b>	<b>JUL</b>	<b>AUG</b>	<b>SEP</b>	<b>OCT</b>	<b>NOV</b>	<b>DEC</b>	<b>JAN</b>	<b>FEB</b>	<b>MAR</b>	<b>APR</b>	<b>MAY</b>	<b>JUN</b>	<b>TOTAL</b>
TAX RES	5	9	5	3	3	2	3	3	3	4			40
NON TAX RES	1	8	2	0	0	1	2	1	1	2			18
OUT OF DIST	0	0	0	0	0	0	1	4	0	1			6
<b>22-23 TOTAL</b>	<b>6</b>	<b>17</b>	<b>7</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>6</b>	<b>8</b>	<b>4</b>	<b>7</b>	<b>0</b>	<b>0</b>	<b>64</b>
<b>21-22 TOTAL</b>	<b>16</b>	<b>7</b>	<b>8</b>	<b>5</b>	<b>8</b>	<b>7</b>	<b>6</b>	<b>7</b>	<b>6</b>	<b>2</b>	<b>9</b>	<b>7</b>	<b>88</b>
<b>20-21 TOTAL</b>	<b>11</b>	<b>6</b>	<b>15</b>	<b>9</b>	<b>7</b>	<b>6</b>	<b>11</b>	<b>20</b>	<b>7</b>	<b>13</b>	<b>7</b>	<b>7</b>	<b>119</b>

# Fair Oaks Cemetery District

Plot / Niche  
Inventory

5/1/2023

Plot Type	Amount
Old Plot	27
Pre-Double	71
Pre-Single	25
Family Garden	69
Cremation Plots	29
Single Niches	181
Double Niches	501
Cubbies	0
Cubbies (New)	0
Fountains	343



Cremations Available =	780
Casket Burial Available =	466
Average Cremation Burials Per Year =	103
Average Casket Burials Per Year =	114
Approx. Years for Cremations =	7.6
Approx. Years for Casket Burials =	4.1



Guillermo Barron  
District Manager  
Gonzalo Vega  
District Foreman  
Mysti Lingenfelter  
Admin Assist

# FAIR OAKS CEMETERY

7780 Olive Street Fair Oaks, CA 95628  
Phone (916) 966-1613 Info.FOCD@gmail.com  
www.fairoakscemetery.com  
ESTABLISHED 1902

"It is our mission to partner with our community to preserve  
our past & memorialize our future"

BOARD OF TRUSTEES  
Robert Clouse-Chairman  
Carolyn Flood-Vice Chairman  
Patricia Vogel  
Albert D. Neufeld  
Pete Schroeder

Established 1902

## FY 2022-2023 ATTENDANCE

### April 2023

VACATION	BALANCE FORWARD	MONTHLY ACCRUAL	TAKEN		YEAR TO DATE BALANCE
GUILLERMO	240.00	16.67	-16.00	\$6,960.00	240.00
GONZALO	240.00	10.00	-16.00	\$5,850.00	234.00
MYSTI	73.39	6.67	-40.00	\$801.20	40.06
				\$13,611.20	

SICK	BALANCE FORWARD	MONTHLY ACCRUAL	TAKEN		YEAR TO DATE BALANCE
GUILLERMO	243.50	8.00	-16.00	\$6,829.50	235.50
GONZALO	246.00	8.00	-8.00	\$6,150.00	246.00
MYSTI	45.50	8.00	-8.00	\$910.00	45.50
				\$13,889.50	

DENTAL / VISION	BEGINNING BALANCE		USED	YEAR TO DATE BALANCE
GUILLERMO	\$ 2,000.00		\$ (2,000.00)	\$ -
GONZALO	\$ 2,000.00		\$ (472.63)	\$ 1,527.37
MYSTI	\$ 2,000.00		\$ (296.23)	\$ 1,703.77



# ADVERTISING REPORT

Account Login

## Fair Oaks Cemetery



A Proud Member of  
Fair Oaks Chamber Of Commerce

### Business Information

#### Contact

Phone : 916.966.1613

Fax :

Email : info.focd@gmail.com

#### Location

7780 Olive St.

Fair Oaks California 95628

#### Business Hours

Hours of operation:

Office Hours: 8:00am to 3:30pm

Walk / Drive-thru gates open: 7:30 am  
close: dusk or at 7:30 pm depending  
on the time of the year

### Program Sponsors



TOTAL AD VALUE FOR YOUR DIGITAL DISPLAYS THUS FAR IS:

**\$14.25 to \$85.50**

\* In order to provide a conservative to realistic value for each click-through, we set it between Twenty five-cents (\$.25) and One-dollar-and-fifty-cents (\$1.50).

### Total Digital Display Value Report

Typically if you purchased Google AdWords or Bing Ads, the price per click (not views) would be between \$1 and \$2 based on industry averages according to WindStream and many other sources. Although this program is considered a "local advertising system" and is different, it may actually be more valuable.



TRY OUT YOUR OWN POCKET MARKETING ASSISTANT NOW.

Save the Link to your Phone: [Click Here](#)

### Auto Mobile Assistant is now Called Pocket Marketing Assistant

The Pocket Marketing Assistant is a great way to view your marketing reports and to easily add displays to your marketing program. All you have to do is send ideas or clues to your Member Assistant.

View your Digital  
Displays Reports by  
Month

View Digital Display  
Votes

Let us know how we  
are doing with our  
Survey

Submit a New Digital  
Display to a Member  
Assistant

Submit a Reference to  
a Member Assistant

Contact Our Support  
Team

PROGRAM TOUR

### OVERVIEW OF STATISTICS

Total Number of Ad Displays  
8 out of 100

Total Number of Photos  
8

Total Votes Received (If no results  
this may be activated)  
0

Total Impressions on Search  
Engines, Mobile and Directory  
470

Total Human Clicks to See More  
Information  
57

Recent Views in Last 30 Days

# May 2023

May 2023							June 2023						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
7	1	2	3	4	5	6	4	5	6	7	1	2	3
14	8	9	10	11	12	13	11	12	13	14	15	16	17
21	15	16	17	18	19	20	18	19	20	21	22	23	24
28	22	23	24	25	26	27	25	26	27	28	29	30	

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Apr 30	May 1	2 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	3	4 5:00pm Classic Car Cruise in & Food Truck Mania - 05:00 5:00pm Food Truck Night - Carmichael	5 11:30am Power Lunch - 11:30 AM (Better Business Bureau) 11:30am Sunrise Corridor Chambers	6 8:00am BIG DAY of SERVICE - 08:00 AM (Fair Oaks and 11:00am Historic Houses of Our Fair Oaks
7 8:30am Fair Oaks Chicken Run - 08:30 AM (Old Fair Oaks 10:00am Vernal Pools Guided Tours - 10:00	8	9 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	10 8:30am Coffee with Julie - Let's Chat about your Chamber 9:15am Board Meeting (Fair Oaks Cemetery	11	12 11:00am Community Blood Drive - 11:00 AM (Katie Yount's 5:30pm Taste of Carmichael 2023 -	13
14	15	16 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	17	18	19 6:00pm Taste of Fair Oaks - 06:00 PM (North Ridge Country Club)	20 6:00pm Armed Forces Day Ball - 06:00 PM (DoubleTree Hotel)
21	22	23 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks 11:00am May Luncheon - Sacramento County	24	25 10:00am Crosses & Flags Volunteer BBQ (Fair Oaks Cemetery (7780 Olive St, Fair Oaks, CA 95628))	26 8:00am Drop off FORPD tents to Cemetery (7780 Olive Street Fair Oaks CA 95628 United States of	27 10:00am Memorial Day Event (Fair Oaks Cemetery (7780 Olive 5:00pm BBQ - BOOTS - BREW - 05:00 PM
28	29	30 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks 8:00am Pickup Tents at Cemetery (Fair oaks	31	Jun 1	2	3



# June 2023

June 2023							July 2023						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
				1	2	3							1
4	5	6	7	8	9	10	2	3	4	5	6	7	8
11	12	13	14	15	16	17	9	10	11	12	13	14	15
18	19	20	21	22	23	24	16	17	18	19	20	21	22
25	26	27	28	29	30		23	24	25	26	27	28	29
							30	31					

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
May 28	29	30	31	Jun 1 5:00pm Classic Car Cruise in & Food Truck Mania - 05:00 PM (Fair Oaks Park)	2	3 11:00am Weddings and Roses in Old Fair Oaks - 11:00 AM (Fair Oaks History Center)
4	5	6 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	7	8	9	10
11	12	13 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	14 9:15am Board Meeting (Fair Oaks Cemetery (7780 Olive St, Fair 5:00pm Fun after Five (Chamber Mixer) -	15	16	17 6:30pm Carmichael Summer Concert Series - 06:30 PM (Carmichael Park)
18	19	20 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	21 8:30am Coffee with Julie - June - Marketing Trends - 08:30 AM (Cafe Madre)	22	23	24 6:30pm Carmichael Summer Concert Series - 06:30 PM (Carmichael Park)
25	26	27 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks 11:00am June Luncheon - TBD - 11:00 AM	28	29 8:00pm Concerts in the Park (Fair Oaks Park) - 08:00 PM (Fair Oaks Park - Softball Field)	30	Jul 1



**Taxpayer - Resident**

**Fair Oaks Cemetery District – Established 1903**  
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**Office Hours: 8:00 a.m. – 3:30 p.m. Monday – Friday**  
**Effective 7/1/2022**

All Fees to be paid directly to the district Cash, Check or Credit/debit cards accepted. (3.5% convenience fee) for any card.

**Casket Burial Options:**

<b>Endowment Fee –</b> Non-Refundable & Tax Deductible	
Endowment	560.00
<b>Interment Rights - Locations</b>	
Full Plot	3,528.00
Oversized Space *	4,480.00
<b>Infant Internments</b>	
Infant Endowment	224.00
Infant (>22"X36" 1 burial Only)	224.00

ENDOWMENT CARE IS NON-REFUNDABLE & TAX DEDUCTIBLE

**Cremation Burial Options:**

<b>Endowment Fee –</b> Non-Refundable & Tax Deductible	
Endowment	560.00
<b>Interment Rights - Locations</b>	
Cremation (Flat Mrk)	952.00
Cubbies	2,240.00
Family Garden Endowment	150.00
Family Garden	280.00

\* Non-Resident Fee of 20% is based on address at time of passing if burial fees are not paid in advance.

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<b>* Burial Fees –</b> <b>Double Interment</b>	
1 <sup>st</sup> Opening & Closing	1,232.00
2 <sup>nd</sup> Opening & Closing	1,232.00
Vault	1,680.00
Tax on Vault	130.20
<b>*Burial Fees – Triple Interment</b>	
Vault	2,352.00
Tax on Vault	182.28
Opening & Closing per person	1,232.00

OR

<b>* Burial Fees –</b> <b>Single Interment</b>	
O&C	1,232.00
Standard Vault	896.00
Tax on Vault	69.44
<b>OR</b>	
O&C	1,232.00
Deluxe Vault	1,120.00
Tax on Vault	86.80
<b>OR</b>	
O&C	1,232.00
Titan Vault	1,344.00
Tax on Vault	104.16

OR

In-Wall Niches

<b>Endowment Fee –</b> Non-Refundable & Tax Deductible	
Endowment	560.00
<b>Interment Rights – Single Niches</b>	
Rows 1 & 2	2,464.00
Rows 3 & 4	2,128.00
Row 5 (bottom)	1,792.00
<b>Interment Rights – Double Niches</b>	
Rows 1 & 2	3,696.00
Rows 3 & 4	2,912.00
Row 5 (bottom)	2,128.00

+

<b>* Burial Fees –</b> <b>Cremations / Infant</b>	
In-Ground O&C	504.00
Vault	280.00
Tax on Vault	21.70
<b>Niche Cremations</b>	
1 <sup>st</sup> O&C	336.00
1 <sup>st</sup> Marker	392.00
2 <sup>nd</sup> O&C	336.00
2 <sup>nd</sup> Marker	392.00
Family Garden O&C	336.00
Family Garden Marker	336.00

**Additional Services**

Disinter Casket	2,300.00
Disinter Urn Vault	460.00
Disinter Niche Urn	115.00
Transfer Fee	57.50
Urn Vault Handling Fee	115.00
Cremains in Casket	575.00
Add'l Cremains in Urn Vault	287.500
Vault Handling Fee	402.50
Sound System Rental	115.00
Add'l Flower Vase	23.00
Temp. Stake	57.50
Pets w/ owner per pet	150.00
<b>Commingle Ossuary</b>	
Endowment	25.00
Opening & Closing	280.00
Marker	403.20

**Weekday Graveside services must be concluded by 2:30 pm or are subject to an Overtime Fee of \$300.00 per hour.**

**SATURDAY SERVICES MUST BE HELD BETWEEN 9:00 AM AND CONCLUDED BY 12:00 PM (Only ONE service per Saturday will be scheduled)**

**SATURDAY SERVICES ARE AN ADDITIONAL FEE OF: Taxpayer Resident - \$896.00 Non-Taxpayer and Out of District - \$1150.00**

**PALL BEARERS MUST BE PROVIDED.**



**NON-TAXPAYER - RESIDENT**

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 Office Hours: 8:00 a.m. – 3:30 p.m. Monday – Friday  
 Effective 7/1/2022

All Fees to be paid directly to the district Cash, Check or Credit/debit cards accepted. (3.5% convenience fee) for all cards.

**Casket Burial Options:**

Endowment Fee – Non-Refundable & Tax Deductible	
Endowment	784.00
Interment Rights - Locations	
Full Plot	4,088.00
Oversized Space *	5,040.00
Infant Internments	
Infant Endowment	224.00
Infant (>22"X36" 1 burial Only)	336.00

ENDOWMENT CARE IS NON-REFUNDABLE &  
TAX DEDUCTIBLE

**Cremation Burial Options:**

Endowment Fee – Non-Refundable & Tax Deductible	
Endowment	560.00
Interment Rights - Locations	
Cremation (Flat Mrk)	1,176.00
Cubbies	2,464.00
Family Garden Endowment	150.00
Family Garden	392.00

\* Non-Resident Fee of 20% is  
based on address at time of  
passing if burial fees are not paid  
in advance.

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*Burial Fees – Double Interment	
1 <sup>st</sup> Opening & Closing	1,232.00
2 <sup>nd</sup> Opening & Closing	1,232.00
Vault	1,680.00
Tax on Vault	130.20
*Burial Fees - Triple Interment	
Vault	2,352.00
Tax on Vault	182.28
Opening & Closing Per person	1,232.00

OR

*Burial Fees – Single Interment	
O&C	1,232.00
Standard Vault	896.00
Tax on Vault	69.44
OR	
O&C	1,232.00
Deluxe Vault	1,120.00
Tax on Vault	86.80
OR	
O&C	1,232.00
Titan Vault	1,344.00
Tax on Vault	104.16

OR

In-Wall Niches

Endowment Fee – Non-Refundable & Tax Deductible	
Endowment	560.00
Interment Rights – Single Niches	
Rows 1 & 2	2,800.00
Rows 3 & 4	2,464.00
Row 5 (bottom)	2,128.00
Interment Rights – Double Niches	
Rows 1 & 2	4,032.00
Rows 3 & 4	3,248.00
Row 5 (bottom)	2,464.00

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*Burial Fees – Cremations / Infant	
In-Ground O&C	504.00
Vault	280.00
Tax on Vault	21.70
Niche Cremations	
1 <sup>st</sup> O&C	336.00
1 <sup>st</sup> Marker	392.00
2 <sup>nd</sup> O&C	336.00
2 <sup>nd</sup> Marker	392.00
Family Garden O&C	336.00
Family Garden Marker	336.00

**Additional Services**

Disinter Casket	2,300.00
Disinter Urn Vault	460.00
Disinter Niche Urn	115.00
Transfer Fee	57.50
Urn Vault Handling Fee	115.00
Cremains in Casket	575.00
Add'l Cremains in Urn Vault	287.50
Vault Handling Fee	402.50
Sound System Rental	115.00
Add'l Flower Vase	23.00
Temp. Stake	57.50
Pets w/ Owner	150.00 per pet
Commingle Ossuary	
Endowment	28.00
Opening & Closing	280.00
Marker	403.20

Weekday Graveside services must be concluded by 2:30 pm or are subject to an Overtime Fee of \$300.00 per hour.

SATURDAY SERVICES MUST BE HELD BETWEEN 9:00 AM AND CONCLUDED BY 12:00 PM (Only ONE service per Saturday will be scheduled)

SATURDAY SERVICES ARE AN ADDITIONAL FEE OF: Taxpayer Resident - \$896.00 Non-Taxpayer and Out of District - \$1150.00

**PALL BEARERS MUST BE PROVIDED.**



## OUT OF DISTRICT

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 7780 Olive Street - Fair Oaks, CA 95628 - (916) 966-1613 - [info.focd@gmail.com](mailto:info.focd@gmail.com)  
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 Effective 7/1/2022

All Fees to be paid directly to the district Cash, Check or Credit/debit cards accepted. (3.5% convenience fee) for all cards.

### Casket Burial Options:

Endowment Fee – Non-Refundable & Tax Deductible	
Endowment	940.00
Interment Rights - Locations	
Full Plot	5,232.50
Oversized Space *	6,555.00
Infant Interments	
Infant Endowment	269.00
Infant (>22"X36" 1 burial Only)	460.00

ENDOWMENT CARE IS NON-REFUNDABLE & TAX DEDUCTIBLE

### Cremation Burial Options:

Endowment Fee – Non-Refundable & Tax Deductible	
Endowment	805.00
Interment Rights - Locations	
Cremation (Flat Mrk)	1,552.50
Cubbies	3,220.00
Family Garden Endowment	180.00
Family Garden	517.50

\* Non-Resident Fee of 20% is based on address at time of passing.

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*Burial Fees – Double Interment	
1 <sup>st</sup> Opening & Closing	1,232.00
2 <sup>nd</sup> Opening & Closing	1,232.00
Vault	1,680.00
Tax on Vault	130.20
*Burial Fees – Triple Interment	
Vault	2,352.00
Tax on Vault	182.28
Opening & Closing per person	1,232.00

OR

*Burial Fees – Single Interment	
O&C	1,232.00
Standard Vault	896.00
Tax on Vault	69.44
OR	
O&C	1,232.00
Deluxe Vault	1,120.00
Tax on Vault	86.80
OR	
O&C	1,232.00
Titan Vault	1,344.00
Tax on Vault	104.16

OR

Endowment Fee – Non-Refundable & Tax Deductible	
Endowment	805.00
Interment Rights – Single Niches	
Rows 1 & 2	3,565.00
Rows 3 & 4	3,220.00
Row 5 (bottom)	2,760.00
Interment Rights – Double Niches	
Rows 1 & 2	5,060.00
Rows 3 & 4	4,255.00
Row 5 (bottom)	3,450.00

+

*Burial Fees – Cremations / Infant	
In-Ground O&C	504.00
Vault	280.00
Tax on Vault	21.70
Niche Cremations	
1 <sup>st</sup> O&C	336.00
1 <sup>st</sup> Marker	392.00
2 <sup>nd</sup> O&C	336.00
2 <sup>nd</sup> Marker	392.00
Family Garden O&C	336.00
Family Garden Marker	336.00

### Additional Services

Disinter Casket	2,300.00
Disinter Urn Vault	460.00
Disinter Niche Urn	115.00
Transfer Fee	57.50
Urn / Infant Vault Handling Fee	115.00
Cremains in Casket	575.00
Add'l Cremains in Urn Vault	287.50
Vault Handling Fee	402.50
Sound System Rental	115.00
Add'l Flower Vase	23.00
Temp Stake	57.50
Pets w/ Owner per pet	150.00
Commingle Ossuary	
Endowment	32.00
Opening & Closing	280.00
Marker	403.20

Weekday Graveside services must be concluded by 2:30 pm or are subject to an Overtime Fee of \$300.00 per hour.

SATURDAY SERVICES MUST BE HELD BETWEEN 9:00 AM AND CONCLUDED BY 12:00 PM (Only ONE service per Saturday will be scheduled)

SATURDAY SERVICES ARE AN ADDITIONAL FEE OF: Taxpayer Resident - \$896.00 Non-Taxpayer and Out of District - \$1150.00

**PALL BEARERS MUST BE PROVIDED.**



## MONUMENT RATES ETC.

Fair Oaks Cemetery District – Established 1903  
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Office Hours: 8:00 a.m. – 3:30 p.m. Monday – Friday  
Effective 7/1/2022

### Monument Regulations:

Markers – Subject to the rules and regulations set forth below, as they may be amended from time to time, grave Markers may be placed on interments in the Fair Oaks Cemetery. However, any Marker placed in the Cemetery is and shall remain the property of the person, family, or descendant(s) thereof that purchased and caused the Marker to be placed, who shall also be responsible for the repair and maintenance of any such Marker.

1. All Curbing, Markers, Stones, Monuments, Benches, or Masonry of any description must be approved by the District Manager and/or District Foreman.
2. All Markers must be made of granite, Marble (Veteran's Administration Markers only), or standard bronze.
3. Placement of Markers will be allowed Monday through Friday 8:00a.m. – 2:00p.m. The setter must be finished and prepared to leave the grounds by 3:30p.m. Any company working on Markers must notify the office prior to doing any work.
4. All Markers hereafter shall be set in a four (4) inch concrete foundation, including rebar, with a minimum of (1) flower vase and a maximum of two (2) flower vases set in the foundation, except Oak Knoll Cremation section. Only flush with the ground vases are allowed with flush Markers.
5. Markers hereafter shall be limited to the following based on location:  
**East, West, Northeast, 46, 47, 48, 30's**
  - A minimum of 24" long X 12" wide with one (1) vase and a maximum of 30" long X 14" wide with two (2) vases in a single grave.
  - The maximum size for two (2) single graves that are side by side shall be 48" long X 12" wide. The maximum size of a double Marker base is 60" long X 14" wide with two (2) vases.
  - Monuments, pillow Markers, and slant Markers will be allowed in designated areas only. Slant Markers may be less than 10" in depth, due to their design.
  - The maximum height of all Markers is 38", including the base.
  - A maximum of two (2) Markers per grave.
  - **Block 47C** cremation garden can have a raised headstone not to exceed 28" long X 12" wide X 38" high.
  - **In-Ground Cremation Spaces /Northwest** require a flat Markers only with a maximum size 24" long X 12" wide.
  - **Cubbies** Markers must only be 24" long X 12" wide X 4" deep pillow Markers with no base and a minimum of one (1) vase.
  - **Oak Knoll/Fountains**
    - No more than one (1) marker per grave.
    - Flat Markers must be 24" long X 12" wide X 4" thick
    - One-piece and two-piece Markers have a minimum size of 24" long X 12" wide X 38" high and a maximum size of 28" long X 12" wide X 38" high including its base.
6. A bench may be used to mark a grave or graves of a person or persons interred in the Cemetery. It must be made of granite. It usually contains the name of the person who is interred there, the date of birth, the date of death, etc. Sizes may be either 40" or 60" long X 14" wide X 28" high. The District Manager and/or District Foreman must be consulted beforehand to determine which size the gravesite can accommodate. All benches must be approved by the District Manager and/or District Foreman prior to installation. All benches will be considered upright Markers and cannot be placed in flat sections.
7. If a Burial Rights Owner wishes to apply for permission to install a marker, other than allowed in these Rules & Regulation, or install a raised Marker within areas of the Cemetery where various above ground Markers have been used in the past, but are no longer allowed, the Rights Owner may submit a written application to the Board, describing in detail the proposed marker. Without prior written approval from the board, any such non- conforming Marker may not be installed.
8. The District Manager will be notified before the removal of any Marker.
9. The district is not liable for damage, theft, vandalism, or deterioration of Markers or Benches.

All Fees to be paid directly to the district Cash, Check or Credit/debit cards accepted. (3.5% convenience fee) for any card.

Marker Setting Fees	
12X24 Marker	287.50
Upright Veteran	230.00
12x36 Marker	345.00
14x36 Marker	402.50
14x36 2-piece Marker	460.00
Larger than 14X36	517.50
Break Out Fee	300.00
Add'l Concrete Work	EXTRA
Temp. Stake	57.50
Additional Services	
40" Granite Bench	1,150.00
48" Granite Bench	1,725.00
Concrete Temp Marker	250.00



# Taxpayer - Resident

5% Increase

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Effective 7/1/2022

All Fees to be paid directly to the district Cash, Check or Credit/debit cards accepted. (3.5% convenience fee) for any card.

## Casket Burial Options:

Endowment Fee – Non-Refundable & Tax Deductible	
Endowment	560.00
Interment Rights - Locations	
Full Plot	3,528.00
Oversized Space *	4,480.00
Infant Interments	
Infant Endowment	224.00
Infant (>22"X36" 1 burial Only)	224.00

ENDOWMENT CARE IS NON-REFUNDABLE & TAX DEDUCTIBLE

## Cremation Burial Options:

Endowment Fee – Non-Refundable & Tax Deductible	
Endowment	560.00
Interment Rights - Locations	
Cremation (Flat Mrk)	952.00
Cubbies	2,240.00
Family Garden Endowment	150.00
Family Garden	280.00

\* Non-Resident Fee of 20% is based on address at time of passing if burial fees are not paid in advance.

* Burial Fees – Double Interment	
1 <sup>st</sup> Opening & Closing	1,232.00
2 <sup>nd</sup> Opening & Closing	1,232.00
Vault	1,680.00
Tax on Vault	130.20
*Burial Fees – Triple Interment	
Vault	2,352.00
Tax on Vault	182.28
Opening & Closing per person	1,232.00

OR

* Burial Fees – Single Interment	
O&C	1,232.00
Standard Vault	896.00
Tax on Vault	69.44
OR	
O&C	1,232.00
Deluxe Vault	1,120.00
Tax on Vault	86.80
OR	
O&C	1,232.00
Titan Vault	1,344.00
Tax on Vault	104.16

Additional Services	
Disinter Casket	2,300.00
Disinter Urn Vault	460.00
Disinter Niche Urn	115.00
Transfer Fee	57.50
Urn Vault Handling Fee	115.00
Cremains in Casket	575.00
Add'l Cremains in Urn Vault	287.500
Vault Handling Fee	402.50
Sound System Rental	115.00
Add'l Flower Vase	23.00
Temp. Stake	57.50
Pets w/ owner per pet	150.00
Commingle Ossuary	
Endowment	25.00
Opening & Closing	280.00
Marker	403.20

OR

Endowment Fee – Non-Refundable & Tax Deductible	
Endowment	560.00
Interment Rights – Single Niches	
Rows 1 & 2	2,464.00
Rows 3 & 4	2,128.00
Row 5 (bottom)	1,792.00
Interment Rights – Double Niches	
Rows 1 & 2	3,696.00
Rows 3 & 4	2,912.00
Row 5 (bottom)	2,128.00

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* Burial Fees – Cremations / Infant	
In-Ground O&C	504.00
Vault	280.00
Tax on Vault	21.70
Niche Cremations	
1 <sup>st</sup> O&C	336.00
1 <sup>st</sup> Marker	392.00
2 <sup>nd</sup> O&C	336.00
2 <sup>nd</sup> Marker	392.00
Family Garden O&C	336.00
Family Garden Marker	336.00

Weekday Graveside services must be concluded by 2:30 pm or are subject to an Overtime Fee of \$300.00 per hour.

SATURDAY SERVICES MUST BE HELD BETWEEN 9:00 AM AND CONCLUDED BY 12:00 PM (Only ONE service per Saturday will be scheduled)

SATURDAY SERVICES ARE AN ADDITIONAL FEE OF: Taxpayer Resident - \$896.00 Non-Taxpayer and Out of District - \$1150.00

PALL BEARERS MUST BE PROVIDED.



# NON-TAXPAYER - RESIDENT

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Effective 7/1/2022

All Fees to be paid directly to the district Cash, Check or Credit/debit cards accepted. (3.5% convenience fee) for all cards.

## Casket Burial Options:

Endowment Fee – Non-Refundable & Tax Deductible	
39	Endowment 784.00
Interment Rights - Locations	
204	Full Plot 4,088.00
252	Oversized Space * 5,040.00
Infant Internments	
11	Infant Endowment 224.00
17	Infant (>22"X36" 1 burial Only) 336.00

ENDOWMENT CARE IS NON-REFUNDABLE & TAX DEDUCTIBLE

## Cremation Burial Options:

Endowment Fee – Non-Refundable & Tax Deductible	
28	Endowment 560.00
Interment Rights - Locations	
59	Cremation (Flat Mrk) 1,176.00
123	Cubbies 2,464.00
8	Family Garden 150.00
20	Family Garden 392.00

\* Non-Resident Fee of 20% is based on address at time of passing if burial fees are not paid in advance.

*Burial Fees – Double Interment	
1 <sup>st</sup> Opening & Closing 62	1,232.00
2 <sup>nd</sup> Opening & Closing 62	1,232.00
Vault 84	1,680.00
Tax on Vault	130.20
*Burial Fees - Triple Interment	
Vault 118	2,352.00
Tax on Vault	182.28
Opening & Closing Per person 62	1,232.00

OR

*Burial Fees – Single Interment	
O&C 62	1,232.00
Standard Vault 45	896.00
Tax on Vault	69.44
OR	
O&C 62	1,232.00
Deluxe Vault 56	1,120.00
Tax on Vault	86.80
OR	
O&C 62	1,232.00
Titan Vault 67	1,344.00
Tax on Vault	104.16

Endowment Fee – Non-Refundable & Tax Deductible	
28	Endowment 560.00
Interment Rights – Single Niches	
Rows 1 & 2 140	2,800.00
Rows 3 & 4 123	2,464.00
Row 5 (bottom) 106	2,128.00
Interment Rights – Double Niches	
Rows 1 & 2 202	4,032.00
Rows 3 & 4 162	3,248.00
Row 5 (bottom) 123	2,464.00

+

*Burial Fees – Cremations / Infant	
In-Ground O&C 25	504.00
Vault 14	280.00
Tax on Vault	21.70
Niche Cremations	
1 <sup>st</sup> O&C 17	336.00
1 <sup>st</sup> Marker 20	392.00
2 <sup>nd</sup> O&C 17	336.00
2 <sup>nd</sup> Marker 20	392.00
Family Garden O&C 17	336.00
Family Garden Marker 20	392.00

Additional Services	
Disinter Casket	2,300.00 115
Disinter Urn Vault	460.00 23
Disinter Niche Urn	115.00 6
Transfer Fee	57.50 3
Urn Vault Handling Fee	115.00 6
Cremains in Casket	575.00 29
Add'l Cremains in Urn Vault	287.50 14
Vault Handling Fee	402.50 20
Sound System Rental	115.00 6
Add'l Flower Vase	23.00 1
Temp. Stake	57.50 3
Pets w/ Owner per pet	150.00 8
Commingle Ossuary	
Endowment	28.00
Opening & Closing	280.00 14
Marker	403.20 20

Weekday Graveside services must be concluded by 2:30 pm or are subject to an Overtime Fee of \$300.00 per hour.

SATURDAY SERVICES MUST BE HELD BETWEEN 9:00 AM AND CONCLUDED BY 12:00 PM (Only ONE service per Saturday will be scheduled)

SATURDAY SERVICES ARE AN ADDITIONAL FEE OF: Taxpayer Resident - \$896.00 Non-Taxpayer and Out of District - \$1150.00

PALL BEARERS MUST BE PROVIDED.



# OUT OF DISTRICT

Fair Oaks Cemetery District – Established 1903  
7780 Olive Street - Fair Oaks, CA 95628 - (916) 966-1613 - [info.focd@gmail.com](mailto:info.focd@gmail.com)  
Office Hours: 8:00 a.m. – 3:30 p.m. Monday – Friday  
Effective 7/1/2022

All Fees to be paid directly to the district Cash, Check or Credit/debit cards accepted. (3.5% convenience fee) for all cards.

5% Increase

## Casket Burial Options:

Endowment Fee – Non-Refundable & Tax Deductible	
47 Endowment	940.00
Interment Rights - Locations	
262 Full Plot	5,232.50
328 Oversized Space *	6,555.00
Infant Interments	
13 Infant Endowment	269.00
23 Infant (>22"X36" 1 burial Only)	460.00

ENDOWMENT CARE IS NON-REFUNDABLE &  
TAX DEDUCTIBLE

## Cremation Burial Options:

Endowment Fee – Non-Refundable & Tax Deductible	
40 Endowment	805.00
Interment Rights - Locations	
78 Cremation (Flat Mrk)	1,552.50
161 Cubbies	3,220.00
9 Family Garden	180.00
26 Family Garden	517.50

\* Non-Resident Fee of 20% is  
based on address at time of  
passing.

*Burial Fees – Double Interment	
1 <sup>st</sup> Opening & Closing	1,232.00 62
2 <sup>nd</sup> Opening & Closing	1,232.00 62
Vault	84 1,680.00
Tax on Vault	130.20
*Burial Fees – Triple Interment	
Vault	118 2,352.00
Tax on Vault	182.28
Opening & Closing per person	1,232.00 62

OR

*Burial Fees – Single Interment	
O&C	62 1,232.00
Standard Vault	45 896.00
Tax on Vault	69.44
OR	
O&C	62 1,232.00
Deluxe Vault	56 1,120.00
Tax on Vault	86.80
OR	
O&C	62 1,232.00
Titan Vault	67 1,344.00
Tax on Vault	104.16

Endowment Fee – Non-Refundable & Tax Deductible	
40 Endowment	805.00
Interment Rights – Single Niches	
Rows 1 & 2	178 3,565.00
Rows 3 & 4	161 3,220.00
Row 5 (bottom)	138 2,760.00
Interment Rights – Double Niches	
Rows 1 & 2	253 5,060.00
Rows 3 & 4	213 4,255.00
Row 5 (bottom)	173 3,450.00

+

*Burial Fees – Cremations / Infant	
In-Ground O&C	25 504.00
Vault	14 280.00
Tax on Vault	21.70
Niche Cremations	
1 <sup>st</sup> O&C	17 336.00
1 <sup>st</sup> Marker	20 392.00
2 <sup>nd</sup> O&C	17 336.00
2 <sup>nd</sup> Marker	20 392.00
Family Garden O&C	17 336.00
Family Garden Marker	20 392.00

Additional Services	
Disinter Casket	2,300.00 115
Disinter Urn Vault	460.00 23
Disinter Niche Urn	115.00 6
Transfer Fee	57.50 3
Urn / Infant Vault Handling Fee	115.00 6
Cremains in Casket	575.00 29
Add'l Cremains in Urn Vault	287.50 14
Vault Handling Fee	402.50 20
Sound System Rental	115.00 6
Add'l Flower Vase	23.00 1
Temp Stake	57.50 3
Pets w/ Owner per pet	150.00 8
Commingle Ossuary	
Endowment	32.00 2
Opening & Closing	280.00 14
Marker	403.20 20

Weekday Graveside services must be concluded by 2:30 pm or are subject to an Overtime Fee of \$300.00 per hour.

SATURDAY SERVICES MUST BE HELD BETWEEN 9:00 AM AND CONCLUDED BY 12:00 PM (Only ONE service per Saturday will be scheduled)

SATURDAY SERVICES ARE AN ADDITIONAL FEE OF: Taxpayer Resident - \$896.00 Non-Taxpayer and Out of District - \$1150.00

PALL BEARERS MUST BE PROVIDED.



## MONUMENT RATES ETC.

5% Increase

### Monument Regulations:

Markers – Subject to the rules and regulations set forth below, as they may be amended from time to time, grave Markers may be placed on interments in the Fair Oaks Cemetery. However, any Marker placed in the Cemetery is and shall remain the property of the person, family, or descendant(s) thereof that purchased and caused the Marker to be placed, who shall also be responsible for the repair and maintenance of any such Marker.

1. All Curbing, Markers, Stones, Monuments, Benches, or Masonry of any description must be approved by the District Manager and/or District Foreman.
2. All Markers must be made of granite, Marble (Veteran's Administration Markers only), or standard bronze.
3. Placement of Markers will be allowed Monday through Friday 8:00a.m. – 2:00p.m. The setter must be finished and prepared to leave the grounds by 3:30p.m. Any company working on Markers must notify the office prior to doing any work.
4. All Markers hereafter shall be set in a four (4) inch concrete foundation, including rebar, with a minimum of (1) flower vase and a maximum of two (2) flower vases set in the foundation, except Oak Knoll Cremation section. Only flush with the ground vases are allowed with flush Markers.
5. Markers hereafter shall be limited to the following based on location:
 

**East, West, Northeast, 46, 47, 48, 30's**

  - A minimum of 24" long X 12" wide with one (1) vase and a maximum of 30" long X 14" wide with two (2) vases in a single grave.
  - The maximum size for two (2) single graves that are side by side shall be 48" long X 12" wide. The maximum size of a double Marker base is 60" long X 14" wide with two (2) vases.
  - Monuments, pillow Markers, and slant Markers will be allowed in designated areas only. Slant Markers may be less than 10" in depth, due to their design.
  - The maximum height of all Markers is 38", including the base.
  - A maximum of two (2) Markers per grave.
  - **Block 47C** cremation garden can have a raised headstone not to exceed 28" long X 12" wide X 38" high.
  - **In-Ground Cremation Spaces /Northwest** require a flat Markers only with a maximum size 24" long X 12" wide.
  - **Cubbies** Markers must only be 24" long X 12" wide X 4" deep pillow Markers with no base and a minimum of one (1) vase.

**Oak Knoll/Fountains**

  - No more than one (1) marker per grave.
  - Flat Markers must be 24" long X 12" wide X 4" thick
  - One-piece and two-piece Markers have a minimum size of 24" long X 12" wide X 38" high and a maximum size of 28" long X 12" wide X 38" high including its base.
6. A bench may be used to mark a grave or graves of a person or persons interred in the Cemetery. It must be made of granite. It usually contains the name of the person who is interred there, the date of birth, the date of death, etc. Sizes may be either 40" or 60" long X 14" wide X 28" high. The District Manager and/or District Foreman must be consulted beforehand to determine which size the gravesite can accommodate. All benches must be approved by the District Manager and/or District Foreman prior to installation. All benches will be considered upright Markers and cannot be placed in flat sections.
7. If a Burial Rights Owner wishes to apply for permission to install a marker, other than allowed in these Rules & Regulation, or install a raised Marker within areas of the Cemetery where various above ground Markers have been used in the past, but are no longer allowed, the Rights Owner may submit a written application to the Board, describing in detail the proposed marker. Without prior written approval from the board, any such non- conforming Marker may not be installed.
8. The District Manager will be notified before the removal of any Marker.
9. The district is not liable for damage, theft, vandalism, or deterioration of Markers or Benches.

Fair Oaks Cemetery District – Established 1903

7780 Olive Street - Fair Oaks, CA 95628 - (916) 966-1613 - [info.focd@gmail.com](mailto:info.focd@gmail.com)

Office Hours: 8:00 a.m. – 3:30 p.m. Monday – Friday

Effective 7/1/2022

All Fees to be paid directly to the district Cash, Check or Credit/debit cards accepted. (3.5% convenience fee) for any card.

Marker Setting Fees		
12X24 Marker	287.50	14
Upright Veteran	230.00	12
12x36 Marker	345.00	17
14x36 Marker	402.50	20
14x36 2-piece Marker	460.00	23
Larger than 14X36	517.50	26
Break Out Fee	300.00	15
Add'l Concrete Work	EXTRA	
Temp. Stake	57.50	3
Additional Services		
40" Granite Bench	1,150.00	58
48" Granite Bench	1,725.00	86
Concrete Temp Marker	250.00	13

			February			July-February			annual
	months for this report	annual	1/12	month	month to	ytd	ytd	ytd to	budget
	9	budget	0.0833%	actual	budget diff	budget	actual	budget diff	to actual
		A	B	C	D	E	F	G	H
			(1/12 of A)		(+B-C)	(B x #mon)		(+E-F)	(+A-F)
ORDINARY INCOME/EXPENSE									
INCOME									
2010.1	sales tax	-	-	347.20	(347.20)	-	4,242.05	(4,242.05)	(4,242.05)
91010.0	cur secured	181,253.00	15,104.42	114,901.39	(99,796.97)	135,939.75	258,604.99	(122,665.24)	(77,351.99)
91020.0	cur unsecured	9,118.00	759.83	285.33	474.50	6,838.50	8,573.57	(1,735.07)	544.43
91030.0	supplement cur	7,681.00	640.08	1,514.93	(874.85)	5,760.75	7,428.71	(1,667.96)	252.29
91040.0	sec delinquent	1,905.00	158.75	-	158.75	1,428.75	1,593.58	(164.83)	311.42
91050.0	supplement deling	341.00	28.42	-	28.42	255.75	608.98	(353.23)	(267.98)
91060.0	unitary cur sec	3,525.00	293.75	1,719.28	(1,425.53)	2,643.75	3,570.60	(926.85)	(45.60)
91200.0	prop tax redemption	25.00	2.08	-	2.08	18.75	-	18.75	25.00
91300.0	prior unsecured	98.00	8.17	3.63	4.54	73.50	81.73	(8.23)	16.27
91400.0	prop tax penalties	53.00	4.42	4.13	0.29	39.75	59.57	(19.82)	(6.57)
94100.0	interest income	1,500.00	125.00	4,585.00	(4,460.00)	1,125.00	8,544.00	(7,419.00)	(7,044.00)
94100.8	interest income 208A	-	-	3,524.00	(3,524.00)	-	(1,915.05)	1,915.05	1,915.05
94100.9	interest income 209A	-	-	4,300.00	(4,300.00)	-	7,423.62	(7,423.62)	(7,423.62)
95220.0	prop tax relief	2,390.00	199.17	708.87	(509.70)	1,792.50	1,750.49	42.01	639.51
	***	***	***	***	***	***	***	***	***
96910.0	cemetery services	-	-	-	-	-	-	-	-
96910.0	preneed collections	91,867.00	7,655.58	7,857.61	(202.03)	68,900.25	45,607.66	23,292.59	46,259.34
96910.1	endowment collections	57,300.00	4,775.00	4,488.00	287.00	42,975.00	44,199.00	(1,224.00)	13,101.00
96910.2	cvsc plot fees	342,576.00	28,548.00	25,940.50	2,607.50	256,932.00	320,398.90	(63,466.90)	22,177.10
96910.3	preneed trans to gen	45,710.00	3,809.17	5,272.00	(1,462.83)	34,282.50	45,788.00	(11,505.50)	(78.00)
96910.4	csvc vaults	146,859.00	12,238.25	7,168.00	5,070.25	110,144.25	79,786.00	30,358.25	67,073.00
96910.5	csvc open & close	211,990.00	17,665.83	10,752.00	6,913.83	158,992.50	107,554.00	51,438.50	104,436.00
96910.6	cvsc misc	23,007.00	1,917.25	963.34	953.91	17,255.25	20,589.99	(3,334.74)	2,417.01
96910.8	csvc markers	7,495.00	624.58	2,365.50	(1,740.92)	5,621.25	23,115.50	(17,494.25)	(15,620.50)
96910.0	cemetery services other	6,965.00	580.42	1,000.00	(419.58)	5,223.75	14,950.00	(9,726.25)	(7,985.00)
96910.0	***	***	***	***	***	***	***	***	***
96911.0	plot refund	-	-	(3,267.00)	3,267.00	-	(20,373.20)	20,373.20	20,373.20
97300.0	donations	-	-	-	-	-	160.00	(160.00)	(160.00)
97300.1	memorial day donation	600.00	50.00	150.00	(100.00)	450.00	150.00	300.00	450.00
97300.0	donations other	-	-	-	-	-	-	-	-
97300.0	***	***	***	***	***	***	***	***	***
97310.0	returned check chgs	-	-	-	-	-	-	-	-
	Convenience Fees			-			1,739.25		
	Fund Balance Reserve	567,097.00	47,258.08		47,258.08	425,322.75		425,322.75	567,097.00



			February			July-February			annual
	months for this report	annual	1/12	month	month to	ytd	ytd	ytd to	budget
	9	budget	0.0833%	actual	budget diff	budget	actual	budget diff	to actual
		A	B	C	D	E	F	G	H
			(1/12 of A)		(+B-C)	(B x #mon)		(+E-F)	(+A-F)
TOTAL INCOME		1,142,258.00	95,188.17	194,236.51	(99,395.54)	856,693.50	815,031.34	(125,799.19)	159,765.31
EXPENSE									
	merchant deposit fees	-	-	100.97	(100.97)	-	499.75	(499.75)	(499.75)
11100.0	salary	250,000.00	20,833.33	14,047.20	6,786.13	187,500.00	146,260.81	41,239.19	103,739.19
11240.0	board	8,000.00	666.67	1,000.00	(333.33)	6,000.00	6,500.00	(500.00)	1,500.00
11320.0	overtime	2,500.00	208.33	1,278.45	(1,070.12)	1,875.00	5,452.56	(3,577.56)	(2,952.56)
12100.0	retire	58,000.00	4,833.33	4,305.93	527.40	43,500.00	34,771.31	8,728.69	23,228.69
12200.0	oasdhi	17,250.00	1,437.50	1,248.90	188.60	12,937.50	12,103.32	834.18	5,146.68
12300.0	group insur	37,000.00	3,083.33	3,667.02	(583.69)	27,750.00	31,379.28	(3,629.28)	5,620.72
12400.0	comp insur	9,000.00	750.00	-	750.00	6,750.00	7,860.00	(1,110.00)	1,140.00
12500.0	sui	1,000.00	83.33	-	83.33	750.00	336.00	414.00	664.00
20050.0	advert	-	-	-	-	-	-	-	-
20290.0	business exp	12,000.00	1,000.00	109.76	890.24	9,000.00	4,944.87	4,055.13	7,055.13
20350.0	education & training	2,000.00	166.67	-	166.67	1,500.00	2,629.70	(1,129.70)	(629.70)
20380.0	employee recog	2,500.00	208.33	76.09	132.24	1,875.00	2,614.64	(739.64)	(114.64)
20510.0	liability insur	12,000.00	1,000.00	-	1,000.00	9,000.00	13,333.00	(4,333.00)	(1,333.00)
20610.0	membership	1,400.00	116.67	194.28	(77.61)	1,050.00	1,630.44	(580.44)	(230.44)
20760.0	office supplies	3,000.00	250.00	-	250.00	2,250.00	1,285.48	964.52	1,714.52
20810.0	postage	1,000.00	83.33	18.80	64.53	750.00	1,084.47	(334.47)	(84.47)
21030.0	agri / horti services	6,000.00	500.00	3,007.30	(2,507.30)	4,500.00	4,018.33	481.67	1,981.67
21040.0	agri / horti supplies	5,000.00	416.67	1,643.19	(1,226.52)	3,750.00	6,969.45	(3,219.45)	(1,969.45)
21910.0	electricity	6,500.00	541.67	642.09	(100.42)	4,875.00	6,715.14	(1,840.14)	(215.14)
21930.0	refuse collection	4,500.00	375.00	640.06	(265.06)	3,375.00	8,765.20	(5,390.20)	(4,265.20)
21950.0	stormwater	500.00	41.67	-	41.67	375.00	578.40	(203.40)	(78.40)
21970.0	telephone	4,400.00	366.67	473.27	(106.60)	3,300.00	5,530.89	(2,230.89)	(1,130.89)
21980.0	water	14,500.00	1,208.33	-	1,208.33	10,875.00	9,252.16	1,622.84	5,247.84
22050.0	auto maint services	3,000.00	250.00	-	250.00	2,250.00	2,435.29	(185.29)	564.71
22060.0	auto maint supplies	2,500.00	208.33	-	208.33	1,875.00	5,159.50	(3,284.50)	(2,659.50)
22260.0	expend tools	4,000.00	333.33	60.38	272.95	3,000.00	5,933.31	(2,933.31)	(1,933.31)
22360.0	fuel lube	10,000.00	833.33	525.57	307.76	7,500.00	7,519.78	(19.78)	2,480.22
22750.0	rent equipment	500.00	41.67	-	41.67	375.00	7,018.94	(6,643.94)	(6,518.94)
22810.0	shop equip services	1,000.00	83.33	2,420.70	(2,337.37)	750.00	2,544.68	(1,794.68)	(1,544.68)
22820.0	shop equip supplies	7,000.00	583.33	-	583.33	5,250.00	563.74	4,686.26	6,436.26
22910.0	other equip services	200.00	16.67	-	16.67	150.00	-	150.00	200.00
22920.0	other equip supplies	1,200.00	100.00	-	100.00	900.00	796.53	103.47	403.47
23130.0	uniforms	1,000.00	83.33	-	83.33	750.00	421.69	328.31	578.31
23210.0	custodial services	-	-	-	-	-	-	-	-

			February			July-February			annual
	months for this report	annual	1/12	month	month to	ytd	ytd	ytd to	budget
	9	budget	0.0833%	actual	budget diff	budget	actual	budget diff	to actual
		A	B	C	D	E	F	G	H
			(1/12 of A)		(+B-C)	(B x #mon)		(+E-F)	(+A-F)
25050.0	accounting	9,000.00	750.00	-	750.00	6,750.00	-	6,750.00	9,000.00
25070.0	assess coll services	8,000.00	666.67	1,892.00	(1,225.33)	6,000.00	8,140.85	(2,140.85)	(140.85)
25310.0	general counsel	4,000.00	333.33	-	333.33	3,000.00	-	3,000.00	4,000.00
25910.0	other prof services	18,000.00	1,500.00	4,153.65	(2,653.65)	13,500.00	14,870.98	(1,370.98)	3,129.02
28520.0	memorial day	6,800.00	566.67	4,164.66	(3,597.99)	5,100.00	6,850.79	(1,750.79)	(50.79)
28520.1	memorial temp workers	12,000.00	1,000.00	-	1,000.00	9,000.00	-	9,000.00	12,000.00
28980.0	other operating supplies	25,000.00	2,083.33	1,377.27	706.06	18,750.00	13,906.26	4,843.74	11,093.74
28990.0	other operating services	13,400.00	1,116.67	20.45	1,096.22	10,050.00	1,136.45	8,913.55	12,263.55
28990.1	temp workers	150,000.00	12,500.00	11,953.20	546.80	112,500.00	130,804.24	(18,304.24)	19,195.76
28990.2	gates	6,600.00	550.00	550.00	-	4,950.00	5,500.00	(550.00)	1,100.00
29340.0	public works	3,000.00	250.00	-	250.00	2,250.00	-	2,250.00	3,000.00
32100.0	lease interest	-	-	-	-	-	-	-	-
32300.0	lease payment	16,000.00	1,333.33	-	1,333.33	12,000.00	13,519.28	(1,519.28)	2,480.72
41010.0	land purchase	169,843.00	14,153.58	-	14,153.58	127,382.25	-	127,382.25	169,843.00
42020.0	structure / impr	25,000.00	2,083.33	23,252.77	(21,169.44)	18,750.00	40,620.94	(21,870.94)	(15,620.94)
43030.0	equipment	40,000.00	3,333.33	-	3,333.33	30,000.00	67,200.58	(37,200.58)	(27,200.58)
44030.0	computer software	7,300.00	608.33	-	608.33	5,475.00	-	5,475.00	7,300.00
66900.0	reconciliation difference	-	-	-	-	-	-	-	-
80400.0	commodities	32,000.00	2,666.67	6,410.00	(3,743.33)	24,000.00	19,911.82	4,088.18	12,088.18
80400.1	scroll plates	-	-	1,219.02	(1,219.02)	-	5,897.03	(5,897.03)	(5,897.03)
80400.2	urn vaults	-	-	-	-	-	499.75	(499.75)	(499.75)
80410.0	bank serv chgs	-	-	-	-	-	-	-	-
TOTAL EXPENSE		864,550.00	72,045.83	90,452.98	(18,407.15)	648,412.50	678,072.13	(27,355.13)	188,782.37
NET ORDINARY INCOME			-		-	-	95,048.18	(95,048.18)	(95,048.18)
OTHER INCOME/EXPENSE			-		-	-	-	-	-
OTHER EXPENSE			-		-	-	-	-	-
89999.0	transfer to pre-need liab	46,253.00	3,854.42	7,857.61	(4,003.19)	30,835.33	49,930.99	(19,095.66)	(3,677.99)
TOTAL OTHER EXPEN		46,253.00	3,854.42	7,857.61	(4,003.19)	30,835.33	49,930.99	(19,095.66)	(3,677.99)
NET OTHER INCOME/EXPENSE		46,253.00	3,854.42	7,857.61	(4,003.19)	30,835.33	49,930.99	(19,095.66)	(3,677.99)
			-		-	-	-	-	-
NET INCOME		231,455.00	19,287.92	95,925.92	(76,985.20)	177,445.67	87,028.22	(79,348.40)	(25,339.07)