



FAIR OAKS CEMETERY DISTRICT

Guillermo Barron
District Manager
Mysti Lingenfelter
Admin Assist
Gonzalo Vega
District Foreman

7780 Olive Street Fair Oaks, CA 95628

Phone (916) 966-1613 Fax (916) 966-8921

www.fairoakscemetery.com

ESTABLISHED 1902

BOARD OF TRUSTEES
Robert Clouse-Chairman
Carolyn Flood-Vice Chairman
Patricia Vogel
Albert D. Neufeld
Peter Schroeder

**"It is our mission to partner with our community to
preserve our past & memorialize our future."**

NOTICE

OF REGULAR MEETING OF THE BOARD OF TRUSTEES OF FAIR OAKS CEMETERY DISTRICT

Wednesday, January 11, 2023, at 9:15 am

District Office

7780 Olive St.

Fair Oaks, CA 95628

This meeting will be held in person and online via Zoom.

Join Zoom Meeting

<https://us02web.zoom.us/j/3902273034>

Meeting ID: 390 227 3034

One tap mobile

+16694449171,,3902273034# US

+16699006833,,3902273034# US (San Jose)

Dial by your location

+1 669 444 9171 US

+1 669 900 6833 US (San Jose)

+1 346 248 7799 US (Houston)

+1 719 359 4580 US

+1 253 205 0468 US

+1 253 215 8782 US (Tacoma)

+1 301 715 8592 US (Washington DC)

+1 305 224 1968 US

+1 309 205 3325 US

+1 312 626 6799 US (Chicago)

+1 360 209 5623 US

+1 386 347 5053 US

+1 507 473 4847 US

+1 564 217 2000 US

+1 646 931 3860 US

+1 689 278 1000 US

+1 929 205 6099 US (New York)

Meeting ID: 390 227 3034

Find your local number: <https://us02web.zoom.us/j/koi7pzfA4>

Investment Committee Meets prior to board meeting

Finance Committee meets at 8:45am

This agenda has been prepared and posted at least 72 hours prior to the regular meeting of the Board of Trustees in accordance with the Ralph M. Brown Act. The public may be heard on an item before or during the consideration of any agenda item to be considered by the Board, subject to reasonable time limitations for each speaker. Members of the Public may address matters under the jurisdiction of the Board of Trustees, and not on the posted agenda, provided that no action shall be taken on any item not appearing on the agenda. The

Fair Oaks Cemetery District Agenda for Board of Trustees Meeting January 11, 2023

Board cannot take action on any unscheduled items unless it is declared by a vote of at least two-thirds (2/3) of the Board that there is an urgent need to take immediate action, and the need for action came to the attention of the district after the agenda was posted. Agenda items are numbered for identification purposes only and will not necessarily be considered in the indicated order. Details and supporting materials concerning agenda items are available for public reference during normal working hours at the District Office.

1. Call to Order-9:15 a.m.
2. Pledge of Allegiance
3. Roll Call of Board
4. Public Comment on any agenda items - Open or Closed.

The Board of Trustees of the Fair Oaks Cemetery District appreciates and encourages public interest and welcomes questions and opinions at its meetings. Members of the public desiring to address the Board are requested to first be recognized by the presiding officer and identify themselves for the record. The presiding officer may, in the interest of time and good order, limit the length and number of public comments and presentations.

5. Unfinished Business - Board Discussion & Possible Action Items

A. Update on Land/Tax Issues

District is discussing solutions to lack of resources .

- i. Meeting with David Hatch (Aerojet-Easton)

B. Survey for interest in the FOCD board

District is inviting public who is interested to attend board meetings.

C. Tour of Expansions

District Staff will show the areas on property for expansion.

1-5

6. Finance Committee Report

7. Consent Calendar

6-10

- A. Approval of Board Minutes of December 14, 2022
- B. Approval of Board Minutes of Special Meeting December 28, 2022
- C. Approval of Claims

8. Investment Committee Report

9. SDAC Report

10. Information Items

A. District Foreman's Monthly Report

- i. Safety Report
- ii. Any unusual activities

11-31

B. DM's Monthly Reports:

- i. Sales
- ii. Internments
- iii. Attendance
- iv. Website Contacts
- v. Correspondence

1. Bob Hunt Article

Excerpt from Public cemetery Alliance Newsletter

2. Request from Fair Oaks Rotary

Request from Stephanie Holzkecht for FOCD to speak at a Rotary meeting

3. Various Notices of rate increases

ALP, Central Valley Community Bank, EDD, Cordeiro vaults, and Gold Country Copier rates for next year.

- vi. Upcoming events, conferences, and trainings
- vii. Major Purchases or other Extraordinary Expenditure
- viii. Incidents

1. Storm Update

DM to report on any storm damage

Fair Oaks Cemetery District Agenda for Board of Trustees Meeting January 11, 2023

11. New Business - Board Discussion & Possible Action Items:

A. Officers for Board 2023

Each year board votes for Chairman, Vice Chairman, and Treasurer.

32-36

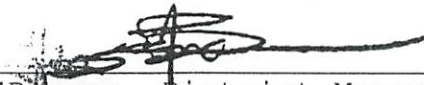
B. Budget Review & Possible Revision

Mid-year review of the budget, evaluation of profit & loss, and adjustment suggestions.

12. Trustees Discussions, Questions, & Comments

13. Adjournment

This Agenda posted this 6th Day of January 2023

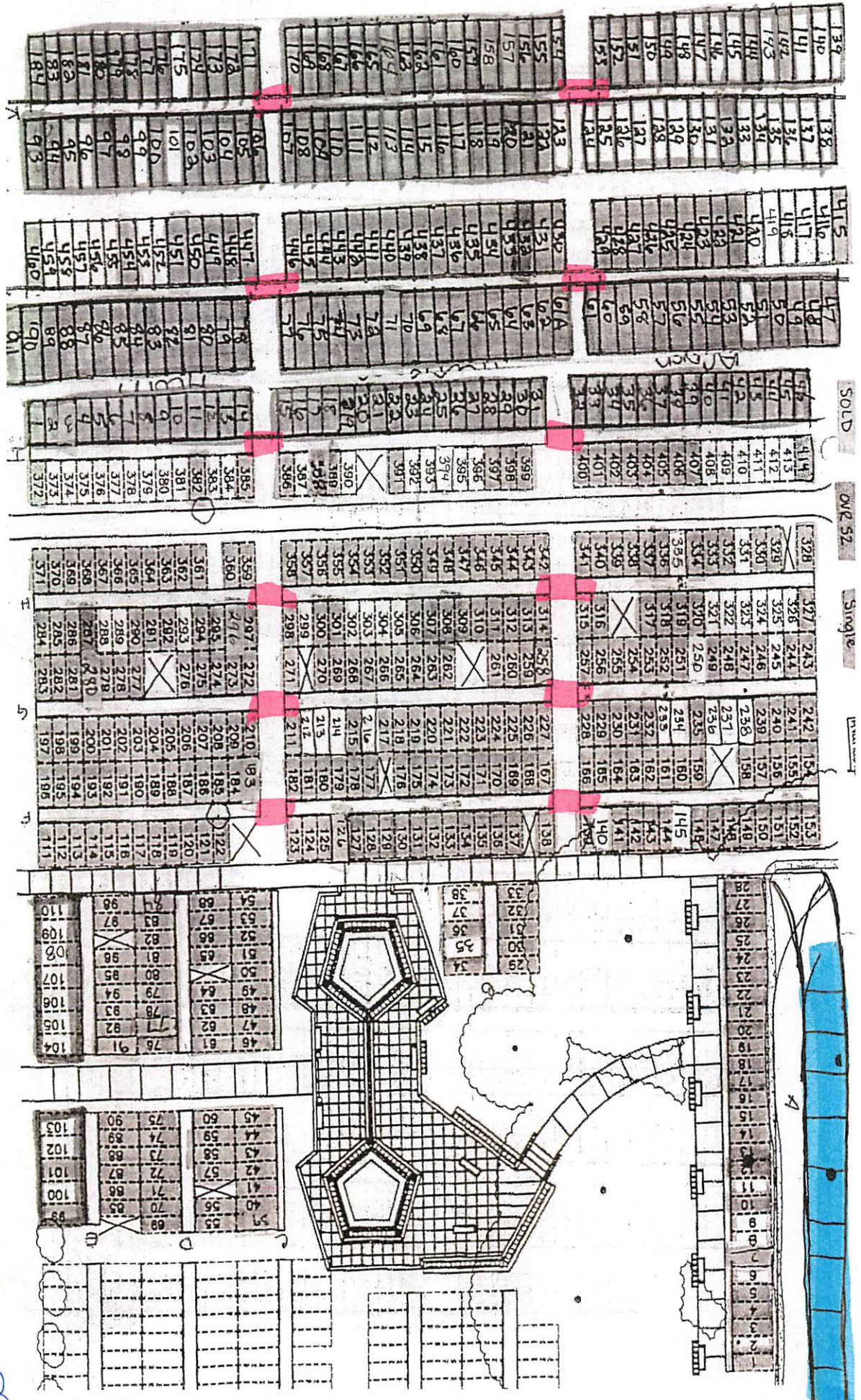


Guillermo Barron, District Manager

A complete agenda packet, including staff reports and supporting documents, is available for public inspection at the District Office during normal business hours.

In compliance with Americans with Disabilities Act the Fair Oaks Cemetery District will make available to members of the public any special assistance necessary to attend and participate in this meeting. In addition, if requested this agenda will be made available in appropriate alternative formats. All such requests should be made at least 72 hours prior to the meeting to the District Manager at 916-966-1613 or at the district's office as listed at the top of the agenda.

Bottom of Hill



100

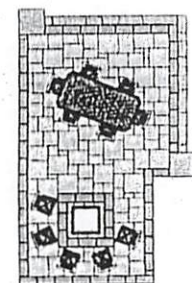
Wachstums

Sinales

Sketch Your Project

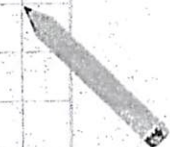


18"



28.5"

17.5"



FAMILY
GARDEN
ADD ON

FAMILY
GARDEN
ADD ON

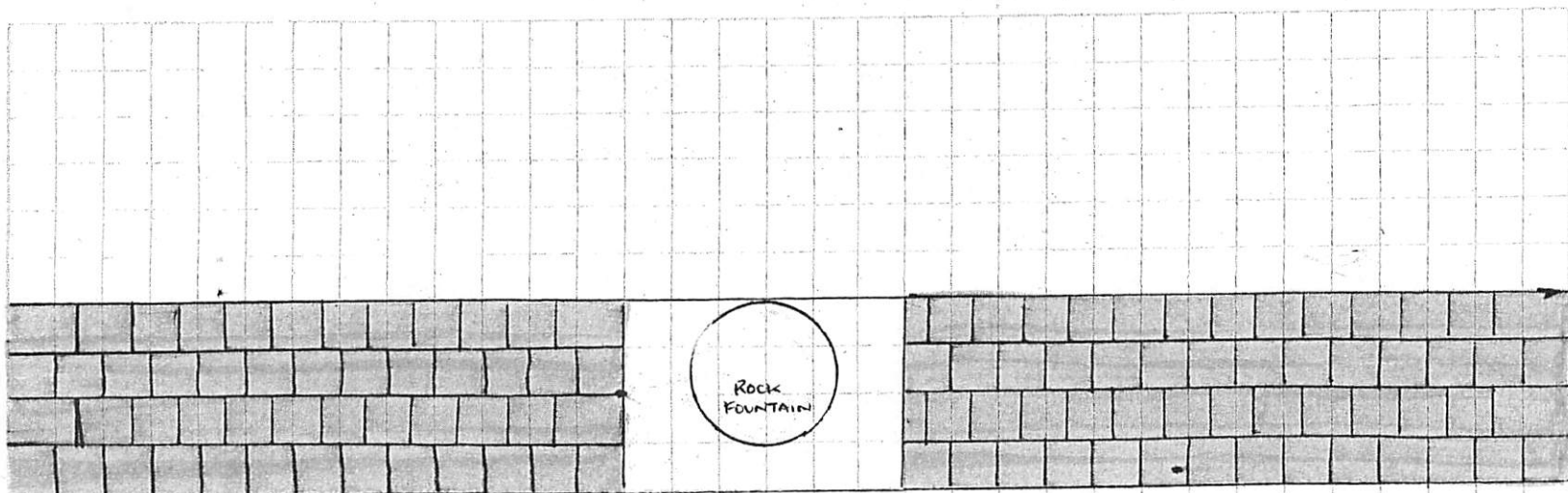
FAMILY
GARDEN
ADD ON

MATERIALS NEEDED
 PIPES - 3/8" 5 yds
 GRAVEL - CAPS - GRANITE STONES 72 CAPS
 PVC Pipes 1/2" - 13 (20 foot)
 Cut out frame
 Vase 4 1/2" (72)

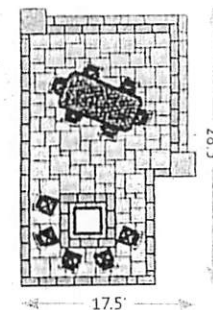
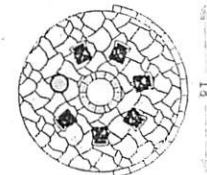
33

33

Sketch Your Project



- BASIN 4' X 4'
- PUMP
- MASON BIT
- ROCK FOUNTAIN
- COMPOSITE DECKING BOARDS
- SHUT OFF BELL VALVE
- ROSE
- WATER LINE
- ELECTRIC BOX TAY MAC 2-GANG RECTANGLE METAL ELECTRICAL BOX COVER MX6200 MX LOW PROFILE COVERS CODEGUARD
- ELECTRIC CABLE 50FT
- GRAY ELECTRIC PIPE 50FT



17 ADD ON CUBBIES

LAST ONE IN ROW
C43

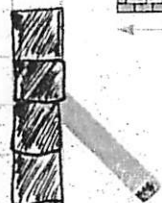
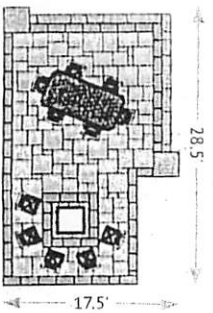
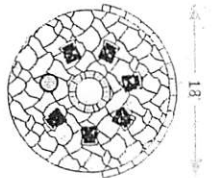
Sketch Your Project

MATERIALS NEEDED

- REBAR
- MORTAR
- CONCRETE
- BRICKS — FACE BRICKS — HALF BRICKS — CAPS TWO FACE THREE FACE BRICKS
- GRAVEL $\frac{3}{8}$

(+14 for replacement on existing cubbies)

- Fix walkways
- Fix concrete around niche
- Pour new walkway





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**"It is our mission to partner with our community to
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Minutes

OF REGULAR MEETING OF THE BOARD OF TRUSTEES OF FAIR OAKS CEMETERY DISTRICT

Wednesday, December 14, 2022, at 9:15 am

District Office

7780 Olive St.

Fair Oaks, CA 95628

This meeting will be held in person and online via Zoom.

1. Call to Order-9:15 a.m.
 - Vice-Chairman Flood called the meeting to order at 9:15am
2. Pledge of Allegiance
 - Those assembled recited the Pledge of Allegiance
3. Roll Call of Board
 - Present were trustees Pat Vogel, Pete Schroeder, and Carolyn Flood, Bob Clouse, Don Neufeld, Foreman Gonzalo Vega, DM Guillermo Barron, and Secretary Mysti Lingenfelter.
4. Public Comment on any agenda items - Open or Closed.
 - No Public Present
5. Unfinished Business - Board Discussion & Possible Action Items
 - A. Update on Land/Tax Issues
 - Email sent to the office of Supervisor Rich Desmond. His contact person, Vanessa will arrange a meeting with our committee sometime in January.
 - Direction given to staff to construct more complete timeline of events to this point.
 - B. Survey for interest in the FOCD board
 - Staff given direction to create a handout for basic information about the District.
6. Finance Committee Report
 - Finance committee met prior to the board meeting. Treasurer Vogel reported total claims were \$43,767.64
7. Consent Calendar
 - A. Approval of Board Minutes of November 16, 2022
 - B. Approval of Claims
 - Motion to accept the consent calendar as presented. Moved by Trustee Flood 2nd by Trustee Neufeld. Approved 5/0/0
8. Investment Committee Report
 - Investment Committee met prior to the board meeting. Trustee Neufeld reported we are following trends. Trustee Flood reported over the last two months we have seen some positive movement.
9. Information Items
 - A. District Foreman's Monthly Report
 - i. Safety Report
 - This month's safety meeting was held on proper electrical safety.
 - ii. Any unusual activities
 - Nothing to report.
 - B. DM's Monthly Reports:
 - i. Sales
 - District sales reported as \$28,061.50 (Total Income \$74,500.48)
 - ii. Internments

Fair Oaks Cemetery District Minutes for Board of Trustees Meeting December 14, 2022

- District's 11 burials consisted of 7 cremations and 4 caskets
 - iii. Attendance
- District Employee's attendance is up to date.
- DM will fill in for board clerk at next meeting.
 - iv. Website Contacts
- Google Analytics showed 107 visits to our website in July.
- Chamber Catcher page showed 42 visits.
 - v. Correspondence
 - 1. Retirement Letter
- Retirement for employer cost will be reduced.
- Employee paid retirement amount will remain the same.
 - 2. Letter from Neighbor
- Direction given to staff on response.
 - 3. Letter from Sandra Wheeler
- Trustee Neufeld will reach out to Ms. Wheeler and schedule a meeting date.
 - vi. Upcoming events, conferences, and trainings
- Nothing to report
 - vii. Major Purchases or other Extraordinary Expenditure
- International 4200 Truck repairs (previously board approved)
 - viii. Incidents
- A person came in demanding we give them gas for their car. Police were called.

Trustee Schroder left early 10:05 am

10. New Business - Board Discussion & Possible Action Items:

A. Public Records Request Document

- Motion to accept the document as presented. Moved by Trustee Flood 2nd by Trustee Vogel. Approved 5/0/1

11. Recess to Closed Session

- Motion to move Items 11 through 13 to December 28th @ 10:00am. Moved by Trustee Vogel 2nd by Trustee Schroeder. Approved 5/0/0

A. Public Employee Performance Evaluation - pursuant to Gov. Code 54957

Title: District Manager

12. Reconvene to Open Session and Report any Action Taken During Closed Session

13. Salary/Wage for District Manager Position

Discussion and possible adjustment for DM salary.

14. Trustees Discussions, Questions, & Comments

- Nothing to report

15. Adjournment

- Chairman Clouse adjourned the meeting at 10:50 am
Approved as ____ read ____ corrected.
Prepared by: Mysti Lingenfelter Board Secretary.

Votes: ____ Ayes
____ Nays
____ Abstain
____ Absent



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MINUTES OF SPECIAL MEETING OF THE BOARD OF TRUSTEES OF FAIR OAKS CEMETERY DISTRICT

Wednesday, December 28, 2022, at 10:00 am
District Office
7780 Olive St.
Fair Oaks, CA 95628

1. Call to Order-10:00 a.m.
 - Chairman Clouse called the meeting to order at 10:14am
2. Pledge of Allegiance
 - Those assembled recited the Pledge of Allegiance
3. Roll Call of Board
 - Present were trustees Pat Vogel, Pete Schroeder, Carolyn Flood, Bob Clouse, and Don Neufeld. DM Guillermo Barron, and Secretary Mysti Lingenfelter were also present.
4. Public Comment on any agenda items - Open or Closed.
 - No Public Present
5. Recess to Closed Session
 - A. Public Employee Performance Evaluation - pursuant to Gov. Code 54957
Title: District Manager
6. Reconvene to Open Session and Report any Action Taken During Closed Session
 - Performance evaluation for DM Barron was discussed and presented.
7. Salary/Wage for District Manager Position
 - Due to performance and rising inflation, Motion authorizes a 10% salary increase for DM Barron. Moved by Trustee Neufeld 2nd by Trustee Schroeder. Approved 5/0/0
8. Trustees Discussions, Questions, & Comments
 - Nothing to report
9. Adjournment
 - Chairman Clouse adjourned the meeting at 12:10 pm
Approved as ____ read ____ corrected.
Prepared by: Mysti Lingenfelter Board Secretary.

Votes: ____ Ayes
____ Nays
____ Abstain
____ Absent

FAIR OAKS CEMETERY DISTRICT							
Expenses by Vendor Summary							
December 2022							
	Total						
Adobe Inc.	29.99						
Alhambra	10.34						
ALP, Inc. 71810	10,227.20	2393.6	3264	1958.4	2611.2		
Amazon.com	198.11	19.37	6.4	172.34			
ASCO Pacific	421.00	210.5	210.5				
Baker Supplies & Repair	106.03						
CENIOM	362.84	181.42	181.42				
Comcast Business	421.48						
Cordeiro Vault Company Inc.	180.00						
Crowne Vault	1,864.40						
Custom Agronomic Solution Inc.	905.00						
Dawson Oil Co.	2,095.89						
Fair Oaks Chamber	313.75	235.75	78				
Fuel	107.88						
Gold Country Copier	97.45						
Harbor Freight Tools	566.80	432.8	134				
iCloud	0.99						
Jeff Vertrees	550.00						
Jimboy's Tacos	34.32						
Kiefer Landfill Facility	1,156.75	92	89.7	107.1	90.25	99.7	84.25
Cont . . .		105.9	84.65	110.75	85.5	110.75	96.2
Kimball Midwest	47.02						
Liberty Bell Smart Home	99.98	49.99	49.99				
Lowe's	219.38	121.63	97.75				
QuickBooks Training	29.95						
Raley's / Bel-Air	318.07						

Silverado Building Materials	845.17						
SMUD	588.74	365.68	32.64	176.11	14.31		
Sushimono	70.95						
Texas Roadhouse	266.27						
United States Postal Service	86.64	78.24	8.4				
Untied Rentals	1,627.67						
Utterback Sod Farm, Inc.	344.75						
Verizon	50.93						
Vision / Dental	823.05						
Waste Management	315.17						
TOTAL	\$ 25,383.96						



FAIR OAKS CEMETERY DISTRICT							
Sales by Client Detail							
December 2022							
	Date	Num	Product/Service	Memo/Description	Qty	Sales Price	Amount
1143713 Kreth, James & Miriam							
	12/05/2022		Endowment Fund:Endowment	This is a one-time fee. It is Non Refundable & Tax Deductible.			550.00
	12/05/2022		Opening & Closing:Cremation O&C - AtNeed	NW-B-37			504.00
	12/05/2022		Vaults:Urn Vault - AtNeed	Miriam			280.00
	12/05/2022		Misc.:Add Urn in Urn Vault	James			287.50
	12/05/2022		Misc.:Out of District Fee	Out of District Fees are based on address at the time of passing.			214.00
Total for 1143713 Kreth, James & Miriam							\$ 1,835.50
1146263 Emery, Patricia & E.B.							
	12/16/2022	263-1141494	Opening & Closing:Cremation O&C - AtNeed	Patricia & Edwin Emery	1	504.00	504.00
	12/16/2022	263-1141494	Vaults:Urn Vault - AtNeed	WH-48-05-03A	1	280.00	280.00
Total for 1146263 Emery, Patricia & E.B.							\$ 784.00
1147563 Valentine, Albert & Carol							
	12/22/2022	263-1141496	Opening & Closing:Casket O&C - AtNeed	East-O-33	1	1,232.00	1,232.00
	12/22/2022	263-1141496	Vaults:Standard Vault - AtNeed	Albert Valentine	1	896.00	896.00
Total for 1147563 Valentine, Albert & Carol							\$ 2,128.00
1148717 Smith, James R.							
	12/16/2022	263-1141493	Opening & Closing:Casket O&C - AtNeed	East - M - 52	1	1,232.00	1,232.00
	12/30/2022	263-1141497	Vaults:Standard Vault - AtNeed	East - H - 23 STD @DDT	1	896.00	896.00
Total for 1148717 Smith, James R.							\$ 2,128.00
1152223 Lyda, Laurel							
	12/05/2022		Markers:Marker Setting Veteran	NE - K - 39			230.00
Total for 1152223 Lyda, Laurel							\$ 230.00
1152578 Fairall, Sandra							
	12/06/2022		Vaults:Urn Vault - AtNeed	Timothy Fairall			280.00

	12/06/2022		Misc.:Interment Rights	Oak Knoll-Garden Wall - - C67			0.00
	12/06/2022		Plot Fees Collected:Plot Fees	Plot - Location: OK - GW - C76			2,464.00
	12/06/2022		Opening & Closing:Cremation O&C - AtNeed	Oak Knoll-Garden Wall - - C67			504.00
	12/06/2022		Endowment Fund:Endowment	This is a one-time fee. It is Non Refundable & Tax Deductible.			560.00
Total for 1152578 Fairall, Sandra							\$ 3,808.00
1152600 Olsen, Mary Ann & John							
	12/08/2022		Opening & Closing:Niche O&C	Mary Ann			336.00
	12/08/2022		Endowment Fund:Endowment	This is a one-time fee. It is Non Refundable & Tax Deductible.			560.00
	12/08/2022		Opening & Closing:Niche O&C	John			336.00
	12/08/2022		Plot Fees Collected:Plot Fees	Plot - Location: Oak Knoll D - 01 - 08			3,696.00
	12/08/2022		Markers:Niche Scroll Plate	Mary Ann			392.00
	12/08/2022		Markers:Niche Scroll Plate	John			392.00
Total for 1152600 Olsen, Mary Ann & John							\$ 5,712.00
1152649 Santos, Tony & Dana							
	12/27/2022		Opening & Closing:Niche O&C	Dana			336.00
	12/27/2022		Markers:Niche Scroll Plate	Dana			392.00
	12/27/2022		Markers:Niche Scroll Plate	Tony			392.00
	12/27/2022		Endowment Fund:Endowment	This is a one-time fee. It is Non Refundable & Tax Deductible.			560.00
	12/27/2022		Misc.:Interment Rights	Old-SMN - 05 - 16			0.00
	12/27/2022		Opening & Closing:Niche O&C	Tony			336.00
	12/27/2022		Plot Fees Collected:Plot Fees	Plot - Location: Old-SMN - 05 - 16			2,128.00
Total for 1152649 Santos, Tony & Dana							\$ 4,144.00
Anita Cambridge 1149495							
	12/09/2022	263-1141492	Markers:Niche Scroll Plate	Replace at cost	1	210.00	210.00
Total for Anita Cambridge 1149495							\$ 210.00
SD Sec. Train							

SD Sec. Train							
	12/19/2022	263-1141495	Misc.:Reimburse/Rebate	Scholarship for Sec train	1	900.00	900.00
Total for SD Sec. Train							\$ 900.00
Total for SD Sec. Train							\$ 900.00
TOTAL							\$ 29,801.50

FAIR OAKS CEMETERY DISTRICT
Profit and Loss by Class
December 2022

	202A	TOTAL
Income		
91040.0 Sec Delinquent	1,593.58	1,593.58
91050.0 Supplement Delinq	608.98	608.98
95220.0 Prop Tax Relief	303.81	303.81
96910 Cemetery Services		0.00
96910.0 PreNeed Collections	2,464.00	2,464.00
96910.1 Endowment Collections	2,230.00	2,230.00
96910.2 CSVC- Plot Fees	11,816.00	11,816.00
96910.4 CSVC- Vaults	4,312.00	4,312.00
96910.5 CSVC- Open & Close	5,320.00	5,320.00
96910.6 CSVC- Miscellaneous	1,651.50	1,651.50
96910.62 96910.62 Interment Rights	0.00	0.00
Total 96910.6 CSVC- Miscellaneous	\$ 1,651.50	\$ 1,651.50
96910.8 CSVC- markers	2,008.00	2,008.00
Total 96910 Cemetery Services	\$ 29,801.50	\$ 29,801.50
Total Income	\$ 32,307.87	\$ 32,307.87
Gross Profit	\$ 32,307.87	\$ 32,307.87
Expenses		
11100.0 Salary	19,596.01	19,596.01
11240.0 Board	1,000.00	1,000.00
11320.0 Overtime	44.74	44.74
12100.0 Retire	4,365.48	4,365.48
12200.0 OASDHI	1,579.01	1,579.01
12300.0 Group Ins	4,077.61	4,077.61
20290.0 Business Exp	78.00	78.00
20380.0 Employee Recognition	689.61	689.61
20610.0 Membership	235.75	235.75
20760.0 Office Sup	178.74	178.74
20810.0 Postage	86.64	86.64
21030.0 Agri/Horti SVC	1,011.03	1,011.03
21040.0 Agri / Horti SUP	466.38	466.38
21910.0 Electricity	588.74	588.74
21930.0 Refuse Collect	1,471.92	1,471.92
21970.0 Telephone	472.41	472.41
22260.0 Expend Tools	181.02	181.02

22360.0 Fuel- Lube	2,203.77	2,203.77
22750.0 Rent Equip	1,627.67	1,627.67
22820.0 Shop Equip SUP	432.80	432.80
25910.0 Other Prof SVC	631.54	631.54
28520.0 Memorial Day	97.75	97.75
28980.0 Other Oper SUP	19.37	19.37
28990.1 Temp Workers	10,227.20	10,227.20
28990.2 Gates	550.00	550.00
42020.0 Structure / Improv	845.17	845.17
80400.0 Commodities	2,044.40	2,044.40
80400.1 Scroll Plates	421.00	421.00
Merchant deposit fees	64.53	64.53
Total Expenses	\$ 55,288.29	\$ 55,288.29
Net Operating Income	-\$ 22,980.42	-\$ 22,980.42
Net Income	-\$ 22,980.42	-\$ 22,980.42

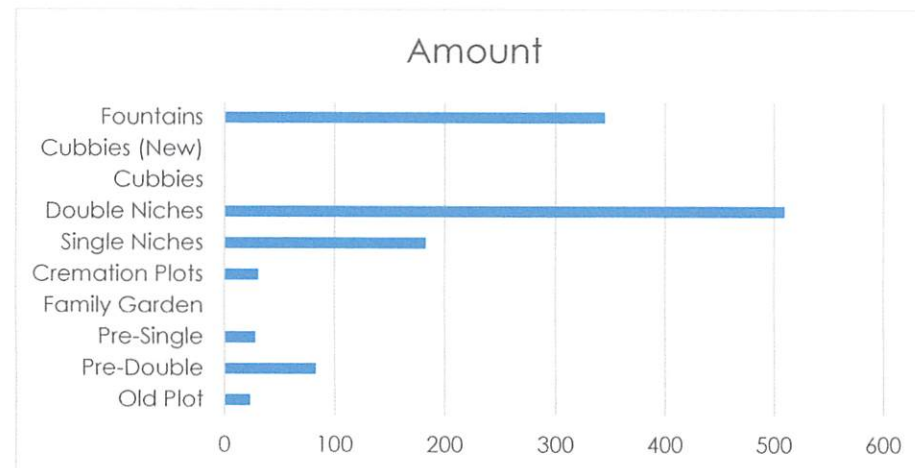
BURIALS													
FY 2022/2023	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	TOTAL
STANDARD	7	3	0	5	2	3							20
DELUXE	0	0	0	0	0	0							0
TITAN	0	0	0	0	0	0							0
DOUBLE	1	1	0	0	1	0							3
Pre-VAULTED	6	5	4	0	1	2							18
OTHER	3	3	1	3	1								11
BABY	0	0	0	0	0	1							1
ASHES-PLOT	9	6	7	7	4	5							38
ASHES-NICHE	6	1	0	2	2	2							13
22-23 TOTAL	32	19	12	17	11	13	0	0	0	0	0	0	104
21-22 TOTAL	18	21	14	22	19	17	18	27	15	18	13	20	222
20-21 TOTAL	12	9	16	20	12	12	23	17	18	17	19	22	197
VAULT SALES													
FY 2022/2023	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	TOTAL
STANDARD	1	3	0	2	4	2							12
DELUXE													0
TITAN													0
DOUBLE	1	1		1									3
PB DOUBLE	3	5	3			1							12
PB SINGLE		1											1
OTHER					1								1
URN	8	9	6	2	7	3							35
NICHE													0
22-23 TOTAL	13	19	9	5	12	6	0	0	0	0	0	0	64
21-22 TOTAL	14	10	11	17	19	19	13	22	9	8	16	28	186
20-21 TOTAL	10	5	15	16	9	10	15	13	15	14	19	19	160
VAULT INVENTORY FY 2022/2023													
		BAL		RCVD		USED		BAL		INV #			
STANDARD		9				3		6		864,866,870			
										865,871,872			
DELUXE		3						3		839, 840, 841			
TITAN		2						2		772,629			
DOUBLE		5		1		0		6		838, 773, 769, 770, 771, 723			
OTHER		1				0		1		842 OVR			
URN		35				5		30					
NICHE		77				2		75					
INVENTORY			START		RTNS		SOLD		PYMTS		ON HOLD		BALANCE
FULL PLOT			27						4				23
CREMATION PLOT			34		1		1		2				32
SINGLE NICHE			185						2				183
MEDIUM NICHE			77				1		4				72
OAK KNOLL			89						6				83
OK MED NICHE			442				1		3				438
ACORN			29						1				28
FAMILY GARDEN			1						1				0
FOUNTAINS			341						2				339
FT TRIPLES			6						0				6
PLOTS SOLD													
FY 2022/2023	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	TOTAL
TAX RES	5	9	5	3	3	2							27
NON TAX RES	1	8	2	0	0	1							12
OUT OF DIST	0	0	0	0	0	0							0
22-23 TOTAL	6	17	7	3	3	3	0	0	0	0	0	0	39
21-22 TOTAL	16	7	8	5	8	7	6	7	6	2	9	7	88
20-21 TOTAL	11	6	15	9	7	6	11	20	7	13	7	7	119

Fair Oaks Cemetery District

Plot / Niche
Inventory

1/4/2023

Plot Type	Amount
Old Plot	23
Pre-Double	83
Pre-Single	28
Family Garden	0
Cremation Plots	31
Single Niches	183
Double Niches	510
Cubbies	0
Cubbies (New)	1
Fountains	345



Cremations Available =	725
Casket Burial Available =	479
Average Cremation Burials Per Year =	103
Average Casket Burials Per Year =	122
Approx. Years for Cremations =	7
Approx. Years for Casket Burials =	3.9



Guillermo Barron
District Manager
Gonzalo Vega
District Foreman
Mysti Lingenfelter
Admin Assist

FAIR OAKS CEMETERY

7780 Olive Street Fair Oaks, CA 95628
Phone (916) 966-1613 Info.FOCD@gmail.com
www.fairoakscemetery.com
ESTABLISHED 1902

BOARD OF TRUSTEES
Robert Clouse-Chairman
Carolyn Flood-Vice Chairman
Patricia Vogel
Albert D. Neufeld
Pete Schroeder

*"It is our mission to partner with our community to preserve
our past & memorialize our future"*

Established 1902

FY 2022-2023 ATTENDANCE

December 2022

VACATION	BALANCE FORWARD	MONTHLY ACCRUAL	TAKEN		YEAR TO DATE BALANCE
GUILLERMO	240.00	16.67	-16.00	\$6,960.00	240.00
GONZALO	234.00	10.00	-8.00	\$5,900.00	236.00
MYSTI	62.71	6.67	-8.00	\$1,227.60	61.38
				\$14,087.60	

SICK	BALANCE FORWARD	MONTHLY ACCRUAL	TAKEN		YEAR TO DATE BALANCE
GUILLERMO	270.00	8.00	-10.50	\$7,757.50	267.50
GONZALO	262.00	8.00	-8.00	\$6,550.00	262.00
MYSTI	66.50	8.00	-10.50	\$1,280.00	64.00
				\$15,587.50	

DENTAL / VISION	BEGINNING BALANCE		USED		YEAR TO DATE BALANCE
GUILLERMO	\$ 2,000.00		\$ (2,000.00)		\$ -
GONZALO	\$ 2,000.00		\$ (472.63)		\$ 1,527.37
MYSTI	\$ 2,000.00		\$ (288.23)		\$ 1,711.77

info.focd@gmail.com

From: Google Business Profile <businessprofile-noreply@google.com>
Sent: Wednesday, December 7, 2022 9:35 AM
To: info.focd@gmail.com
Subject: Fair Oaks Cemetery District, your performance report for November 2022

Business Profile

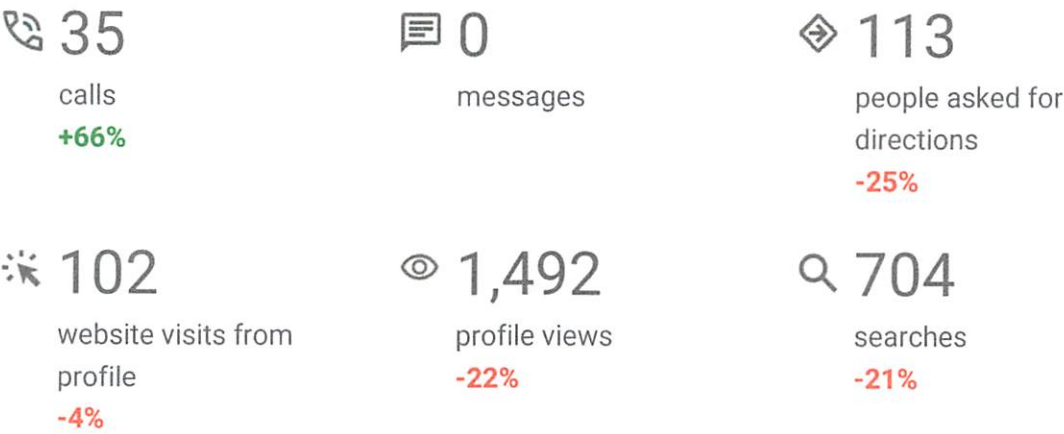


Your Business Profile report with 250 interactions* last month

See how Fair Oaks Cemetery District at 7780 Olive Street, Fair Oaks, California 95628 performed in November 2022 compared to the previous month.

[See full report](#)

Your performance at a glance



**An interaction is when a customer calls, messages you, makes a booking, is sent to your website, or requests directions from your Business Profile.*

Top search terms

1 cemetery 221	2 fair oaks cemetery 123	3 fair oaks 116
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From: Fair Oaks Chamber of Commerce <GroupMessaging@chamberorganizer.com>
Sent: Monday, January 2, 2023 7:48 AM
To: Guillermo Barron; gbarron.focd@gmail.com
Subject: 12/2022 - Monthly Statistics Information Report for Members

Dear Guillermo,

The Fair Oaks Chamber of Commerce is pleased to provide last months business intelligence report from our online promotion of Fair Oaks Cemetery.

The Chamber had a total of 129997 member exposures last month through the membership directory and you had a total of 613 of those exposures. In addition, you had 19 direct views of your Traffic Catcher Website System and a total of 0 views of your Google Map.

If you have very few views or none at all for any of these categories you may still need to optimize your online advertising system. The views above do not include views and search engine requests from the Community on Display Catalog Advertising System. For these results go to:

<http://www.ectownusa.com/EcTownUSA2006/stats.html>

If you would like to login, please use the following link. If you cannot remember your user name and password please enter your email address in the lost password box and it will be emailed to you:

http://chamberorganizer.com/members/mlogin.php?org_id=FAIR

If you have any questions please use the following link for contact information:

http://chamberorganizer.com/members/contactus_page.php?org_id=FAIR

Most organizations offer full optimization services. Take a tour by clicking here: <http://membertour.ectownusa.com>

SB938: Are Special Districts at Risk?

By Bob Hunt



Yes, special districts are at risk—but the real question is how real or imminent is the risk? The concern that a few dysfunctional districts might result in the Legislature taking broad-sweeping action that is detrimental to all districts.

In 2022 the Legislature enacted, and the Governor signed SB 938. SB 938 in itself is not especially noteworthy, except that it represents yet another step in a long, slow movement toward reining in dysfunctional districts. Yet it gives County LAFCOs even more power to take action that may affect all districts.

Starting as early as 2000, the Little Hoover Commission¹ issued a report questioning whether special districts were “relics of the past or resources of the future”. In 2017 the Commission issued another

report in which it criticized districts’ lack of transparency and standard reporting of information about operations and finances—and notable didn’t attempt to separate good from bad districts. In that report the Commission pointed the finger squarely at California’s 58 County LAFCOs (“Local Agency Formation Commissions”). The Commission complained that LAFCOs failed in their oversight of special districts, arguing that LAFCO should initiate dissolutions and consolidations aimed to improve efficiency and delivery of services. Over the years several Commission members have publicly questioned whether

any special districts should even continue to exist.

As a result, the Legislature has enacted several of the Commission’s recommendations, such as requiring that special districts have websites and standardizing reporting requirements on revenues, expenditures, and reserves. In the past several sessions the Legislature has also enacted legislation giving state departments—primarily Auditor and Controller—oversight of

¹The Little Hoover Commission is America’s only permanent, independent citizens commission working to improve government, and charges with recommending policy reforms to promote “economy, efficiency, and improved service” for Californians.

(Continued on page 13)

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Vice President/Investments

(805) 783-2921

(877) 816-1231 Toll-free

sandra.wheeler@stifel.com

www.sandrahedstromwheeler.com

4460 Broad Street, Suite 210
San Luis Obispo, California 93401

STIFEL

SPECIAL DISTRICTS HAVE SPECIAL NEEDS

Over the years, I have developed a niche market, providing advisory services for over 36 cemetery endowments and preneed funds in California.

At Stifel, we have established ourselves as one of the nation's leading wealth management and investment banking firms. With more than 400 offices across the nation, our philosophy on investing is grounded on a more than 130-year-old tradition of trust, understanding, and solid, studied advice. Established in 1890, our company provides a comprehensive portfolio of financial services designed to address the varied needs of a broad range of investors. We believe in strong individual relationships that stand the test of time.

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SB938: Are Special Districts at Risk?

special districts and directing investigation and audit of special districts.

Which leads us to SB 938. Among other changes, this law added Government Code section 56375.1 which empowers LAFcos to dissolve special districts. This power (From Page 5)

is not without limits—LAFco must first find, by a preponderance of evidence, that one or more of the following conditions are satisfied:

- (1) The district has one or more documented chronic service deficiencies that substantially deviate from industry standards or government regulations and its board or management is not actively engaged in efforts to remediate the documented service deficiencies.
- (2) The district spent public funds in an unlawful or reckless manner inconsistent with the principal act or other statute governing the district and has not taken any action to prevent similar future spending.
- (3) The district has shown willful neglect by failing to consistently adhere to the California Public Records Act and other public disclosure laws to which the agency is subject.
- (4) The district has failed to meet the minimum number of times required in its principal act in the prior calendar year and has taken no action to remediate the failures to ensure future meetings are conducted on a timely basis.
- (5) The district's recent annual audits show chronic issues with the district's fiscal controls and the district has taken no action to remediate the issues.

I'm sure that each of you is aware of a district which has failed in one or more of the conditions specified above. Even if one of these deficiencies is found, LAFco must give the district a "remediation period" of at least 12 months to correct the "service failures". And there are additional procedural requirements such as public hearings, voter protest rights, and so forth.

There are several important takeaways from this new legislation. First, the Legislature clearly intends to act on the recommendations of the Little Hoover Com-

mission. Second, the atmosphere at the State level is that dysfunctional districts won't be tolerated much longer. Third, this legislation doesn't in any way impair LAFco's existing power to unilaterally order consolidation of districts. This new law simply appears to be the "axe" LAFco needed to chop off those districts that aren't functioning and, perhaps, incentivize those on the block to clean up before that axe falls.

It's not just cemetery districts—there are many districts in California other than public cemetery districts, and many of those districts are dysfunctional as well. Since this legislation empowers LAFco to dissolve dysfunctional districts, the lynch pins seem to be the LAFcos and Boards of Supervisors. But if those lynch pins fail to act, they put all districts at risk. If LAFcos and Supervisors aren't cleaning up dysfunctional districts in their counties, the danger is that the Legislature might sweep with a wide broom and carry all districts to the same dust bin. The potential that counties might end up with many of these "deceased" districts should be all of the incentive Supervisors and LAFcos need to take action.

SB 938 is a continuation of a move that has been underway for over 20 years to address "problem" special districts. The Little Hoover Commission is on the alert, the State Auditor and Controller have been given oversight powers and directed to use them, now the Legislature is giving increased power to LAFcos. If all these efforts fail, might all districts be at risk of elimination and simply folded into county operations?

What should you do to keep from being swept up with that wide broom? First and foremost, every Trustee must become more involved with Boards of Supervisors. You must make sure Supervisors (1) know who and what you are, (2) are aware of dysfunctional districts in the county, and (3) that they take action to clean up such problem districts. Encourage both the Board of Supervisors and LAFco to act. Will they help the problem district, perhaps in the form of staffing or funding? Will they provide additional funding to your district to help rectify the problems with the dysfunctional district? Can the county offer managerial, auditing, financial or legal help? Second, step in yourself and offer to help neighboring "problem" districts to clean up. Third, work with other special districts in your county—fire districts, reclamation

(Continued Page 14)

FROM THE PRESIDENT

BY CINDY SUMMERS, PRESIDENT

(From Page 1)

am honored to try and fill his shoes, starting on December 20th.

When I started working at Visalia Cemetery six and a half years ago, I was struck by the number of District Managers and Trustees that could count their experience at their cemetery in decades as opposed to years! We are seeing a change in that trend. There are many new managers and trustees now, and I feel it is more important than ever that we step up our education and training efforts. I have talked to many of you that agree with me on

this subject. With that being said, I encourage those of you with the decades of experience to come to the meetings and training sessions to share your knowledge and experience and I encourage all the new people to take every opportunity you can to attend and learn from the best of the best!

Thank you for all the support and see you at the next meeting!

Cindy Summers

PCA Board President/Manager



SB938: Are Special Districts at Risk?

(From Page 13)

districts, parks and rec, etc.— to identify problem districts of all types. Fourth, don't dodge consolidations. Merging with other districts—not limited to only cemetery districts—can strengthen all districts and eliminate the dysfunctional element.

Most of you have probably heard me raise the alarm about the risk dysfunctional districts pose to those districts that are well managed and operated.

SB 938 is further evidence that the State will do something about those districts sooner or later, and that other districts must think about how to protect themselves. Explore all possibilities to identify, clean up, merge or dissolve problem districts. Your futures may depend on it.

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info.focd@gmail.com

From: pat@siteind.com
Sent: Tuesday, December 27, 2022 9:42 PM
To: info.focd@gmail.com
Subject: New submission from Contact Us

Name

Stephanie Holzknacht

Phone Number

(916) 539-0175

Email

Stephanieholz.slp@gmail.com

Message

I am the speaker coordinator with the Fair Oaks Rotary Club. I am inquiring about someone from your organization to come and talk to us about the history of this cemetery. We meet on Monday nights from 6:30 to 8:00. Dinner is included, and speakers speak for 20 minutes and then 10 minutes for questions.

Thank you!

Stephanie



December 30, 2022

Fair Oaks Cemetery District
7780 Olive St.
Fair Oaks, CA 95628

Dear Customer,

I would like to thank you for the opportunity to service your staffing needs. It has been a pleasure for the ALP team to work with your company throughout 2022. Due to rising costs and the minimum wage increasing throughout the state of California we are forced to increase our bill rates. Effective January 1, 2023 a 15% increase will be applied to your rate.

ALP is looking forward to continuing to serve your company with superior customer service as well as providing you with hardworking and responsible employees. Thank you again for all your past and continued business and I hope you have a Prosperous 2023! If you have any questions regarding the increase, please don't hesitate to contact us at 858-569-7977.

Respectfully,

Victor Corral

American Labor Pool, Inc.
8888 Clairemont Mesa Blvd. Suite A
San Diego, CA 92123
(858) 569-7977

Service Charge Change Notice

Effective January 1, 2023

At Central Valley Community Bank, we're committed to meeting your needs with exceptional client service and a full range of digital and in-person banking options. We appreciate the trust you've placed in us, and work hard to earn it every day with responsive service and clear communication. Accordingly, we want to let you know of an important change to your Central Valley Community Bank account(s):

PERSONAL ACCOUNT CHANGES

Monthly Service Charge	Current	New	Service Charge Waiver
Regular Savings	\$4	\$5	\$300 daily balance
Simplicity Checking	\$8	\$10	Enrollment in eStatements

Minimum Daily Balance	Current	New	Service Charge Waiver
Premium Money Market	\$5,000	\$10,000	\$10,000 daily balance
Relationship Interest Checking	\$2,500	\$2,000	\$2,000 daily or monthly average balance of \$5,000

BUSINESS ACCOUNT CHANGES

Monthly Service Charge	Current	New	Service Charge Waiver
Non-Profit Checking	\$5	\$8	Enrollment in eStatements

Minimum Daily Balance	Current	New	Service Charge Waiver
Premium Money Market	\$5,000	\$10,000	\$10,000 daily balance

MISCELLANEOUS FEE CHANGES

	Current	New
Non-Sufficient Funds (Overdraft)	\$35	\$25
Non-Sufficient Funds (Returned)	\$35	\$10
Consumer Accounts – Maximum Charge Per Day	6	4
Non-Consumer Accounts – Maximum Charge Per Day	10	8
De Minimis \$0 NSF fee on paid or returned items if your account is overdrawn by \$50 or less at the end of the business day.	\$10	\$50
Advance Fee Overdraft Protection Transfers (between Checking/Savings Accounts)	\$10	No Charge
Returned Deposit Items	\$10	No Charge

We're Here To Assist You

You may request a copy of the entire Schedule of Fees at any of our Banking Center locations after December 15, 2022. If you have questions or require any further assistance, we would be happy to help when you contact Customer Service by phone at (800) 298-1775 or by email at customerservice@cvcb.com.



24



FAIR OAKS CEMETERY DISTRICT
7780 OLIVE ST
FAIR OAKS CA 95628-5807

Letter ID: L1764771472
Issued Date: December 30, 2022
Account ID: 499-0651-4
25475072_P227_E227

This is not a bill, do not pay this amount.

Your UI reserve balance is non-refundable.

Notice of contribution rates and statement of UI reserve account for the period of January 1, 2023, to December 31, 2023.

Important Information:

This is the notice of your **Unemployment Insurance (UI)** and **Employment Training Tax (ETT)** contribution rates for the period shown above. The information below is the itemized statement of your UI reserve account including your UI reserve balance. **Note:** See the reverse of this form for additional information and protest rights.

UI contribution rate:	1.50%
UI rate schedule:	F+
ETT:	0.10%

SDI rate: Visit edd.ca.gov/payroll_taxes/tax-rated-employers.htm

The Annual Taxable Wage Limit per Employee for:
UI and ETT: **\$7,000.00**

1. Previous reserve balance as of 7/31/21		\$7,172.97
2. UI Contributions paid from 8/1/21 to 7/31/22	\$315.00	
3. Interest earned by the UI Fund (for positive reserve account employers only)	\$0.00	
4. Negative balance reduction (for negative reserve account employers only)	\$0.00	
5. Benefit overpayments collected	\$16.83	
6. Positive reserve balances cancelled	\$28.43	
7. Other income to the UI Fund	\$0.00	
8. Total Credits		+
9. UI benefits charged to your reserve account from 7/1/21 to 6/30/22	\$450.00	\$360.26
10. Increase in the total of all negative reserve account balances	\$0.00	
11. Benefit overpayments established	\$54.19	
12. UI benefits not charged to reserve accounts	\$32.26	
13. Other expenses of UI Fund	\$6.08	
14. Total Charges		-
15. New reserve account balance as of 7/31/22		\$542.53
		\$6,990.70
16. UI taxable payroll for calendar years 2019-2020-2021	\$94,336.62	
17. Ratio (Line 15 divided by the average of Line 16)	0.2223	

Computation of shared credits and charges: Lines 5, 6, 7, 10, 11, 12 and 13 are credits and charges shared by all California employers. The shared amounts are computed using fiscal year UI taxable wages.

Your UI taxable wages from 7/1/21 through 6/30/22 were **\$21,000.00**

Additional Information

The *Notice of Contribution Rates and Statement of UI Reserve Account* (DE 2088) informs you of your Unemployment Insurance (UI) and Employment Training Tax (ETT) contribution rates and annual taxable wage limits per employee for UI and ETT for the period shown on your notice. It also shows a breakdown of the items used to determine your UI rate and the balance in your UI reserve account as shown on Line 15 of this notice.

For additional information, refer to the resources below:

- *Explanation of the Notice of Contribution Rates and Statement of UI Reserve Account (DE 2088)* (DE 2088C) located at edd.ca.gov/pdf_pub_ctr/de2088c.pdf.
- *Information Sheet: California System of Experience Rating* (DE 231Z) located at edd.ca.gov/pdf_pub_ctr/de231z.pdf.
- State Disability Insurance (SDI) information is located at edd.ca.gov/payroll_taxes/tax-rated-employers.htm

More information can be found through your local Employment Tax Office. Use the Office Locator at edd.ca.gov/Office_Locator to find a location near you, or call the Taxpayer Assistance Center at 1-888-745-3886 or TTY at 1-800-547-9565.

Right To Protest

Any item on the DE 2088 may be protested except ETT, which is specifically set by law. To protest online, visit the EDD e-Services for Business at edd.ca.gov/e-Services_for_Business. You must provide a valid Letter ID with the associated tax rate year you are protesting, and it must be submitted within 60 days of the issued date on the notice. A protest may also be filed in writing and must be postmarked within 60 days of the issued date on the notice. Please include your employer payroll tax account number, the specific item(s) you wish to protest, and the reason you are protesting. To request an extension of up to 60 days, it must be in writing and show good cause.

Mail your written protest or request for an extension to:

Employment Development Department
Rate Management Group, MIC 4
PO Box 826880
Sacramento, CA 94280-0001

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Business Equipment Solutions

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SERVICE AGREEMENT

RENEWAL PROPOSAL

E-MAIL info.focd@gmail.com

LOCATION:

FAIR OAKS CEMETERY
7780 OLIVE STREET
FAIR OAKS, CA. 95628

BILLING:

*PLEASE SUBMIT PAYMENT
FROM THIS AGREEMENT.
THANK-YOU

EFFECTIVE DATES OF AGREEMENT: EXPIRED BY DATE

** MINIMUM CONTRACT AVAILABLE

12/25/22 - 12/25/23 ** 39,933 COPIES OR 1 YEAR

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024,533 FULL COLOR

MAKE:	MODEL:	SERIAL NUMBER:	PRICE: @7.75%
SHARP	MX-4070	*65099809	\$ 599.00
			tax 46.42
			\$ 645.42

This agreement will begin at meter reading 056,700 Meter reading above 096,933 terminates this agreement.

056,429 11/25/22 METER

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This agreement does not include the following supply items:

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G.C.C. shall not be responsible for delays or inability to perform service due to strikes, accidents, acts of God or nature, or any factor beyond G.C.C. control. Service and/or repairs made necessary by use inconsistent with manufacturer's specifications, installation of accessories, major overhauls, abuse, neglect, accident theft, non-compatible supplies, damages caused by repairs preformed by anyone other than a G.C.C. representative, or acts of God or nature will not be covered under this agreement and under these circumstances repairs will be chargeable.


PLEASE SIGN & RETURN ONE COPY

Additional conditions: **INCLUDES TONER, PARTS & LABOR** **COPIERS MUST BE ON SURGE PROTECTOR**


Customer


Title

12-28-2012
Date


G.C.C. Representative



281 5th Street • Vallejo, Calif. 94590 • Phone: (707) 552-1045

PRICE LIST

Effective February 1, 2023

	INSIDE DIMENSIONS W x L x D	OUTSIDE DIMENSIONS W x L x D	<u>WEIGHT</u>	<u>PRICE</u>
Doric Vaults				
Bronze	30" x 86" x 27 1/4"	35" x 91" x 34"	3,000 lbs.	\$4,348.00
Lydian	30" x 86" x 27 1/4"	35" x 91" x 34"	3,000 lbs.	\$4,114.00
Athenian	30" x 86" x 27 1/4"	35" x 91" x 34"	3,000 lbs.	\$2,820.00
Patrician	30" x 86" x 27 1/4"	35" x 91" x 34"	3,000 lbs.	\$1,528.00
Phoenix	30" x 86" x 27 1/4"	35" x 91" x 34"	3,000 lbs.	\$1,102.00
Titan	30" x 86" x 27 1/4"	35" x 91" x 34"	3,000 lbs.	\$850.00

Polyguard Vaults (Plastic)

Hercules (Dome)	30" x 84 1/2" x 27"	35 1/2" x 90 1/2" x 33	105 lbs.	\$650.00
Atlas (Vault)	30" x 84 1/2" x 27"	36" x 90 1/2" x 33"	105 lbs.	\$736.00

Cordeiro Vault

Override Vault	32" x 86 1/2" x 27"	35 1/2" x 90" x 31 1/2"	1,950 lbs.	\$438.00
Standard	29" x 84 1/2" x 26"	34" x 90" x 29"	1,700 lbs.	\$368.00

Lawn Crypts

Override #1	55" x 92" x 25 1/2"	60" x 96" x 29 1/2"	3,390 lbs.	\$1,524.00
Override #2	40" x 96" x 26"	45" x 101" x 30 1/2"	2,910 lbs.	\$628.00
Override #3	36" x 96" x 25 1/2"	40 1/2" x 100 1/2" x 29 1/2"	2,880 lbs.	\$544.00
Override #4	34" x 92" x 25 1/2"	38 1/2" x 96" x 29 1/2"	2,310 lbs.	\$482.00
Standard	30" x 86" x 25 1/2"	34 1/2" x 90" x 30"	1,600 lbs.	\$330.00
Children #1	24" x 56" x 20"	28" x 60" x 23"	880 lbs.	\$250.00
Children #2	18" x 49" x 17"	21 1/2" x 52 1/2" x 20"	510 lbs.	\$230.00
Children #3	16" x 37" x 14"	19" x 40" x 16 1/2"	310 lbs.	\$220.00
Children #4	14" x 31" x 13"	18 1/2" x 34 1/2" x 15"	220 lbs.	\$194.00
Children #5	12" x 26" x 11"	16" x 30" x 15"	195 lbs.	\$174.00
Double	30" x 86" x 49"	35" x 90" x 55"	3,000 lbs.	\$550.00

Liners

Extension	29 1/2" x 86" x 36 1/2"	34 1/2" x 90" x 40 1/2"	2,250 lbs.	\$534.00
Standard	29 1/2" x 86" x 24 1/2"	34 1/2" x 90" x 28 1/2"	1,750 lbs.	\$298.00
Children	27" x 80" x 24"	30 1/2" x 83 1/2" x 28"	1,490 lbs.	\$276.00

Specialty Boxes

12" Deep Ossuary	28 1/2" x 84 1/2" x 12"	33 1/2" x 89 1/2" x 18	1,250 lbs.	\$454.00
Standard Ossuary	30" x 86" x 25 1/2"	34 1/2" x 90" x 29 1/2"	1,750 lbs.	\$908.00
Double Ossuary	30" x 86" x 49"	34 1/2" x 90" x 54"	2,600 lbs.	\$1,360.00
Triple Depth Box	30" x 86" x 73"	34 1/2" x 90" x 78"	3,300 lbs.	\$972.00

February 2023

February 2023							March 2023						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
5	6	7	1	2	3	4	5	6	7	1	2	3	4
12	13	14	15	16	17	18	12	13	14	15	16	17	18
19	20	21	22	23	24	25	19	20	21	22	23	24	25
26	27	28					26	27	28	29	30	31	

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Jan 29	30	31	Feb 1	2	3	4 6:00pm Del Campo Athletic Booster's Annual Crab Feed - 06:00 PM (La Sierra Community Center)
5	6	7 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	8	9	10	11
12	13	14 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	15	16 CAPC 65th Annual Conference 2023 (Embassy Suites by Hilton Mandalay Beach Resort (21	17	18
19	20	21 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	22	23	24	25 5:00pm Carmichael Rotary Crab Feed - 05:00 PM (La Sierra Community Center)
26	27	28 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628)) 11:00am February Luncheon - TBD -	Mar 1	2	3	4

January 2023

January 2023						
Su	Mo	Tu	We	Th	Fr	Sa
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

February 2023						
Su	Mo	Tu	We	Th	Fr	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28				

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Jan 1, 23	2	3 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	4	5	6	7 11:00am Our Beloved Woman's Thursday Club of Fair Oaks - 11:00 AM (Fair Oaks History Center)
8	9 5:00pm Carmichael Chamber 75th Anniversary Mixer - 05:00 PM	10 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	11 Board meeting 9:15am Fair Oaks Cemetery's Board Meeting (https://us02web.zoo)	12 10:00am Home Care Assistance Ribbon Cutting - 10:00 AM 5:00pm Gather, Greet, Grow ~ Joint Mixer -	13	14
15	16	17 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	18	19	20	21
22	23	24 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628)) 11:00am January Luncheon - SMUD	25	26 Best of Fair Oaks Gala	27	28
29	30	31 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	Feb 1	2	3	4

						Total FY 2022/2023 Budget	Totals as of Dec. 2022	Budget FY2022/2023 Revisions	NOTES
	G/L acct	G/L Acct Long Text	FY 2019/2020	FY 2020/2021	FY 2021/2022				
									Tax Money Paid in . . .
	91910100	PROP TAX CUR SEC	227,249	237,278	245,154	181,253		181,253	Jan. Apr. & Jun
	91910200	PROP TAX CUR UNSEC	8,471	8,716	8,779	9,118	0	9,118	Jan
	91910300	PROP TAX CUR SUP	6,154	6,225	9,116	7,681		7,681	Jan. Apr. & Jun
	91910400	PROPERTY TAX SECURED DELINQUENT	1,612	2,036	1,792	1,905	1,594	1,905	Jan
	91910500	PROPERTY TAX SUPPLEMENTAL DELINQUENT	347	314	321	341	609	341	Jan
	91910600	PROPERTY TAX UNITARY	3,090	3,123	3,254	3,525		3,525	Dec & Apr
	91912000	PROPERTY TAX REDEMPTION	12	18	75	25		25	
	91913000	PROP TAX PR UNSEC	114	186	179	98		98	
	91914000	PROP TAX PENALTIES	39	69	102	53	1	53	
		Sac County Property Tax Total	247,088	257,965	268,773	203,999	2,204	203,999	
	94941000	INTEREST INCOME	1,886	1,874	3,356	1,500		1,500	
	95952200	HOME PROP TAX REL	2,168	2,125	2,102	2,390	304	2,390	Jan. May & Jun
		Sac County Income Total	251,142	261,964	274,231	207,889	2,508	207,889	
	96969100	CEMETERY SVC	319,892						
		Plot Fees			291,347	171,288	232,584		
		Vaults			1,830	73,430	47,642		
		O&C			16,245	105,994	62,730		
		Miscellaneous			30,747	11,504	12,955		
		Marker Fees			20,390	3,745	14,353		
		Saturday Services			6,800	3,480	7,200		
		Pre-need Transfers	32,757		60,899		18,640		
		Pre-Need Transfer for Land/Projects	450,000			-			
		Cemetery Services Total (Sales)	351,514	622,389	588,585	654,061	396,104	651,561	
	97973000	DONATIONS/CONTRIBUTIONS	600	400	4,100	600	300	600	
	97979000	MISCELLANEOUS OTHER REVENUES			32,942		84,919	169,843	Amount moved to Reserve Fund
		FUND 202A Total Income	603,256	884,753	1,078,962	862,550	486,035	1,029,893	Expenditures must match
						169,843			
		Endowment Collection		68,100	55,550	-	35,169		
		Pre-Need Collections		52,716	102,608	-	41,203		



G/L acct	G/L Acct Long Text	FY 2019/2020	FY 2020/2021	FY 2021/2022	Totals	Totals as of Dec. 2022	Adjusted Budget	Notes
					FY 2022/2023 BUDGET		FY2022/2023	
10111000	SALARIES & WAGES - REGULAR EMPLOYEES	178,827	189,758	159,416	250,000	90,348	250,000	
10112400	SALARIES & WAGES - COMMISSION & COMMITTEE MEMBERS	7,000	7,800	6,200	8,000	3,000	8,000	12 boards mtgs X 5 members + 2 Spc. Mtgs
10113200	SALARIES & WAGES - TIME/ONE HALF - OVER TIME	3,440	2,360	2,951	2,500	2,471	2,500	
	Memorial Day & Sat services							
10121000	RETIREMENT - EMPLOYER COST	49,253	53,092	46,459	58,000	27,492	58,000	
10122000	OASDHI - EMPLOYER COST	14,374	15,237	12,895	17,250	7,330	17,250	
10123000	GROUP INS - EMPLOYER COST	25,581	78,586	43,088	37,000	23,676	37,000	
10124000	WORK COMP INS - EMPLOYER COST	8,607	6,238	8,557	9,000	7,860	9,000	
10125000	SUI INS - EMPLOYER COST	504	554	336	1,000	-	1,000	
	1000 Total	287,586	353,625	279,902	382,750	162,178	382,750	
20200500	ADVERTISING/LEGAL NOTICES							
	Posting for bids	600	902	-	-	-		
20202900	BUSINESS/CONFERENCE EXPENSE							
	PCA - AUG							1-2 people attending
	GSRMA - Oct							1-2 people attending
	CAPC - Spring							1-2 people attending
	Chamber Lunches, parking, Refreshments for board mtgs							
		5,228	2,437	727	12,000	4,383	12,000	
20203500	EDUCATION & TRAINING SERVICE							
	SDACA - Quickbooks - Classes for G	-	1,175	-	2,000	2,510	2,000	
20203800	EMPLOYEE RECOGNITION							
	Funded through rebate on Credit card		-	2,091	2,500	1,480	2,500	
20205100	INSURANCE - LIABILITY							
	GSRMA	10,219	8,830	2,761	10,000	13,333	10,000	
20206100	MEMBERSHIP DUES							
	Fair Oaks Chamber							
	Carmichael Chamber							

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		CAPC							
		PCA							
		LAFCo							
		Sam's Club							
			1,167	1,158	1,369	1,400	1,111	1,400	
20207600	OFFICE SUPPLIES								
	Quill, Staples, & Office Depot		3,140	2,876	3,043	3,000	733	3,000	
20208100	POSTAL SERVICES								
	Pitney-Bowes- Quarterly Leasing & Printing		840	1,134	1,127	1,000	766	1,000	
20210300	AGRICULTURE/HORTICULTURE SERVICES								
	Fallen Leaf Tree Service								
	Custom Agronomics								
			4,210	3,010	2,465	6,000	1,011	6,000	
20210400	AGRICULTURE/HORTICULTURE SUPPLIES								
	Ewing Irrigation, Sprinkler Service								
	Haight Nursery								
	Hastie's								
	Utterback Sod								
	Lowe's								
			6,049	2,434	9,023	5,000	4,597	5,000	
20219100	ELECTRICITY								
	SMUD		4,831	6,308	5,522	6,500	3,463	6,500	
20219300	REFUSE COLLECTION/DISPOSAL SERVICES								
	Waste Management		1,979	2,608	5,008	4,500	5,865	4,500	Keifer Land Fill Runs
20219500	SEWAGE DISPOSAL SERVICES								
	County of Sac Utilities - Sewer only		583	119	227	500	346	500	
20219700	TELEPHONE SERVICE								
	Verizon Wireless								
	Comcast								
			4,028	4,561	4,158	4,400	3,221	4,400	
20219800	WATER								
	Fair Oaks Water District		7,639	12,749	11,425	14,500	7,367	14,500	
20220500	AUTOMOTIVE MAINTENANCE SERVICE								
	Truck Maintenance		9,713	1,374	68	3,000	2,435	3,000	
20220600	AUTOMOTIVE MAINTENANCE SUPPLIES								
	Auto Parts		247	1,708	2,158	2,500	5,133	2,500	International Truck Failure
20222600	EXPENDABLE TOOLS								
	Shop tools								
	Rakes								
	Shovels								
			3,775	2,568	1,373	4,000	3,614	4,000	
20223600	FUEL & LUBRICANTS								
	Dawson Oil		6,084	5,206	7,979	10,000	5,836	10,000	
20227500	RENT/LEASES EQUIPMENT								
	Equip Rental								
	Harris Industrial Gases								
			2,049	-	-	500	3,371	500	Dump Truck Rental

20228100	SHOP EQUIPMENT MAINTENANCE SERVICE						
	Baker Supply, C&H Mower	496		1,927	1,000	-	1,000
20228200	SHOP EQUIPMENT MAINTENANCE SUPPLIES						
	Small Maintenance						
	BIG Equipment						
	Replacement Equipment						
		6,072	2,179	3,840	7,000	564	7,000
20229100	OTHER EQUIPMENT MAINTENANCE SERVICE						
	Golf Cart	77	-	208	200	-	200
20229200	OTHER EQUIPMENT MAINTENANCE SUPPLIES						
	Golf Cart Batteries	989	1,730	-	1,200	337	1,200
20231300	UNIFORM ALLOWANCE	856	472	624	1,000	200	1,000
20235100	LAUNDRY/DRY CLEANING SERVICE/Custodial	218	-	-	-	-	-
20232100	Custodial Services (Floors)	-	114	-	-	-	-
20250500	ACCOUNTING SERVICES						
	Fletcher & Co. CPA	7,850	8,150	7,650	9,000	-	9,000
20250700	ASSESSMENT / COLLECTIONS SERVICES						
	Sac County - Tax collection	2,977	8,021	12,619	8,000	5,103	8,000
20253100	LEGAL SERVICES						
	Hunt Law Offices	6,033	4,075	1,900	4,000	-	4,000
20259100	OTHER PROFESSIONAL SERVICES						
	CAL Testing Lab						
	Liberty Bell Alarm						
	Gold Country Copier						
	FO Water District Backflow						
	Ceniom						
	Cemsites						
		27,329	16,882	12,127	18,000	8,255	18,000
20285200	RECREATIONAL SUPPLIES - Memorial Day						
	Temp. Employees						
	SOD						
	Poles, Tags, Wall						
	Memorial Day	12,739	17,866	14,812	18,800	2,314	18,800
20289800	OTHER OPERATING EXPENSE - SUPPLIES						
	Markers						
	Cement						
	Rebar						Need Tables / Canopies
	Boards						
	Tent canopys						
	First Aid						
	Cleaning supplies, Etc.						
		10,783	32,675	18,774	25,000	1,554	25,000
20289900	OTHER OPERATING EXPENSE - SERVICES						
	Labor Finders / ALP						150,000 3 temps 12 months
	Regina Harris - GATES						6,600
	Alhambra						500
	Adobe						300
	Solon Fire						300
		89,123	84,853	149,066	170,000	82,510	170,000

20293400	PUBLIC WORKS SERVICES								
		-	702	501	3,000	-	3,000		
	2000 Total	237,705	238,875	285,972	359,500	171,413	357,000		
30321000	INTEREST EXPENSE			-	-				
30323000	LEASE OBLIG RETIRE	13,519	13,519	13,519	16,000	13,519	16,000	Now Paid Off	
	Tagauchi								
	3000 Total	13,519	13,519	13,519	16,000	13,519	16,000		
41410100	LAND								
	4101 TOTAL	-	-	-	-	-	-		
42420100	BUILDINGS	-			-				
42420200	STRUCTURES								
	Cubbie								ROOF
	Fence Repair								WALKWAYS
	Roofing								AROUND NICHE
	Other expenses								
		196,093	11,766	14,419	25,000	10,343	25,000		
	4202 Total	196,093	11,766	14,419	25,000	10,343	25,000		
43430300	EQUIP-SD-NON-RECON								
	Truck/Trailer								International Repair
	Lowering Device						6,000	Auger	
	Golf Cart								
	Cement Mixer						10,000		
		3,186	42,204	19,174	40,000	53,205	30,000		
	4303 Total	3,186	42,204	19,174	40,000	53,204	60,000	*Need to Increase to \$60,000.*	
44440300	SOFTWARE								
	Cemsites Yearly						3,300		
	Quickbooks						960		
	4403 Total		4,989	2,046	7,300	-	7,300		
80804000	COMMODITIES								
	Corderio Vaults					8,904			
	Scroll Plates					3,648			
	ASCO Pacific					653			
	8040 TOTAL	25,492	26,000	26,580	32,000	13,204	32,000		
	FUND 202A Total Expenditure	763,727	690,978	641,613	862,550	423,861	880,050		