



# FAIR OAKS CEMETERY DISTRICT

Guillermo Barron  
District Manager  
Mysti Lingenfelter  
Admin Assist  
Gonzalo Vega  
District Foreman

7780 Olive Street Fair Oaks, CA 95628

Phone (916) 966-1613 Fax (916) 966-8921

[www.fairoakscemetery.com](http://www.fairoakscemetery.com)

ESTABLISHED 1902

BOARD OF TRUSTEES  
Robert Clouse-Chairman  
Carolyn Flood-Vice Chairman  
Patricia Vogel  
Albert D. Neufeld  
Peter Schroeder

**"It is our mission to partner with our community to  
preserve our past & memorialize our future."**

## NOTICE

### OF REGULAR MEETING OF THE BOARD OF TRUSTEES OF FAIR OAKS CEMETERY DISTRICT

Wednesday, December 14, 2022, at 9:15 am

District Office

7780 Olive St.

Fair Oaks, CA 95628

This meeting will be held in person and online via Zoom.

Join Zoom Meeting

<https://us02web.zoom.us/j/82180489620>

Meeting ID: 821 8048 9620

One tap mobile

+16694449171,,82180489620# US

+16699006833,,82180489620# US (San Jose)

Dial by your location

+1 669 444 9171 US

+1 669 900 6833 US (San Jose)

+1 253 205 0468 US

+1 253 215 8782 US (Tacoma)

+1 346 248 7799 US (Houston)

+1 719 359 4580 US

+1 309 205 3325 US

+1 312 626 6799 US (Chicago)

+1 360 209 5623 US

+1 386 347 5053 US

+1 507 473 4847 US

+1 564 217 2000 US

+1 646 931 3860 US

+1 689 278 1000 US

+1 929 205 6099 US (New York)

+1 301 715 8592 US (Washington DC)

+1 305 224 1968 US

Meeting ID: 821 8048 9620

Find your local number: <https://us02web.zoom.us/j/82180489620>

Investment Committee Meets prior to board meeting

Finance Committee meets at 8:45am

# Fair Oaks Cemetery District Agenda for Board of Trustees Meeting December 14, 2022

This agenda has been prepared and posted at least 72 hours prior to the regular meeting of the Board of Trustees in accordance with the Ralph M. Brown Act. The public may be heard on an item before or during the consideration of any agenda item to be considered by the Board, subject to reasonable time limitations for each speaker. Members of the Public may address matters under the jurisdiction of the Board of Trustees, and not on the posted agenda, provided that no action shall be taken on any item not appearing on the agenda. The Board cannot take action on any unscheduled items unless it is declared by a vote of at least two-thirds (2/3) of the Board that there is an urgent need to take immediate action, and the need for action came to the attention of the district after the agenda was posted. Agenda items are numbered for identification purposes only and will not necessarily be considered in the indicated order. Details and supporting materials concerning agenda items are available for public reference during normal working hours at the District Office.

1. Call to Order-9:15 a.m.
2. Pledge of Allegiance
3. Roll Call of Board
4. Public Comment on any agenda items - Open or Closed.

The Board of Trustees of the Fair Oaks Cemetery District appreciates and encourages public interest and welcomes questions and opinions at its meetings. Members of the public desiring to address the Board are requested to first be recognized by the presiding officer and identify themselves for the record. The presiding officer may, in the interest of time and good order, limit the length and number of public comments and presentations.

5. Unfinished Business - Board Discussion & Possible Action Items
  - A. Update on Land/Tax Issues

*District is discussing solutions to lack of resources .*

- B. Survey for interest in the FOCD board

*District is inviting public who is interested to attend board meetings.*

6. Finance Committee Report

7. Consent Calendar

- A. Approval of Board Minutes of November 16, 2022
  - B. Approval of Claims

1-5

8. Investment Committee Report

9. Information Items

- A. District Foreman's Monthly Report

- i. Safety Report
    - ii. Any unusual activities

- B. DM's Monthly Reports:

- i. Sales
      - ii. Internments
      - iii. Attendance
      - iv. Website Contacts
      - v. Correspondence
        1. Retirement Letter
        2. Letter from Neighbor
        3. Letter from Sandra Wheeler
      - vi. Upcoming events, conferences, and trainings
      - vii. Major Purchases or other Extraordinary Expenditure
      - viii. Incidents

6-18

10. New Business - Board Discussion & Possible Action Items:

- A. Public Records Request Document

*New document up for approval by the Board for public records requests.*

19

11. Recess to Closed Session

All members of the public, employees and other visitors will be asked to clear the meeting room so that the Board of Trustees, and those employees and consultants invited by the Board, may discuss and/or act on those items listed below.

Fair Oaks Cemetery District Agenda for Board of Trustees Meeting December 14, 2022

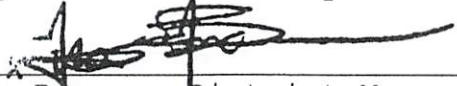
A. Public Employee Performance Evaluation - pursuant to Gov.  
Code 54957

Title: District Manager

16-21

12. Reconvene to Open Session and Report any Action Taken During Closed Session
13. Salary/Wage for District Manager Position  
*Discussion and possible adjustment for DM salary.*
14. Trustees Discussions, Questions, & Comments
15. Adjournment

This Agenda posted this 9<sup>th</sup> Day of December 2022



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Guillermo Barron, District Manager

A complete agenda packet, including staff reports and supporting documents, is available for public inspection at the District Office during normal business hours.

In compliance with Americans with Disabilities Act the Fair Oaks Cemetery District will make available to members of the public any special assistance necessary to attend and participate in this meeting. In addition, if requested this agenda will be made available in appropriate alternative formats. All such requests should be made at least 72 hours prior to the meeting to the District Manager at 916-966-1613 or at the district's office as listed at the top of the agenda.



# FAIR OAKS CEMETERY DISTRICT

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## Minutes

### OF REGULAR MEETING OF THE BOARD OF TRUSTEES OF FAIR OAKS CEMETERY DISTRICT

Wednesday, November 16, 2022, at 9:15 am

District Office

7780 Olive St.

Fair Oaks, CA 95628

Due to COVID-19 precautions this meeting will be held in person and online via Zoom.

1. Call to Order-9:15 a.m.
  - Vice-Chairman Flood called the meeting to order at 9:15am
2. Pledge of Allegiance
  - Those assembled recited the Pledge of Allegiance
3. Roll Call of Board
  - Present were trustees Pat Vogel, Pete Schroeder, and Carolyn Flood, Foreman Gonzalo Vega, DM Guillermo Barron, and Secretary Mysti Lingenfelter. Trustee Bob Clouse and Trustee Don Neufeld were absent.
4. Public Comment on any agenda items - Open or Closed.
  - No Public Present
5. Unfinished Business - Board Discussion & Possible Action Items
  - A. Update on Land/Tax Issues
    - i. Appoint spokesperson
      - Motion to have Trustee Schroeder as spokesperson regarding land/tax issues. Moved by Trustee Flood 2<sup>nd</sup> by Trustee Vogel. Approved 3/0/2
      - ii. Letter to Supervisors
        - After meeting with legal counsel, Trustee Schroeder sent a letter to Supervisors' office.
    - B. Security Solutions
      - Cameras installed around cemetery office and shop completed.
      - Signs posted.
    - C. Truck Purchase
      - New truck purchase \$120,000 vs new Engine \$31,000. Motion to repair engine as soon as possible. Moved by Trustee Schroeder 2<sup>nd</sup> by Trustee Vogel. Approved 3/0/2
    - D. Expansion Ideas for current land
      - i. Tour of Ideas
        - Postponed to next meeting for lack of full board attendance.
    - E. Survey for interest in the FOCD board
      - District directed staff to create a flyer explaining the purpose of the board and inviting those interested to come to a board meeting.
    - F. Solar Panels
      - Board decided solar panels are not cost effective at this time.
  6. Finance Committee Report
    - Finance committee met prior to the board meeting. Treasurer Vogel reported total claims were \$50,801.03
  7. Consent Calendar
    - A. Approval of Board Minutes of October 12, 2022

Fair Oaks Cemetery District Minutes for Board of Trustees Meeting November 16, 2022

B. Approval of Claims

- Motion to accept the consent calendar as printed. Moved by Trustee Schroeder 2<sup>nd</sup> by Trustee Vogel. Approved 3/0/2

8. Investment Committee Report

- Nothing to report, postponed to next meeting.

9. Information Items

A. District Foreman's Monthly Report

i. Safety Report

- This month's safety meeting was held on proper hearing safety.
  - ii. Any unusual activities
- Nothing to report.

B. DM's Monthly Reports:

- District sales reported as \$23,296.00 (Total Income -\$46,509.57)
  - i. Internments
- District's 17 burials consisted of 11 cremations and 6 caskets
  - ii. Attendance
- District Employee's attendance is up to date
  - iii. Website Contacts
- Google Analytics showed 96 visits to our website in July.
- Chamber Catcher page showed 27 visits.
  - iv. Correspondence
    - 1. Water District
- Public Forum will be held Nov. 21, 2022, at 6:30pm.
  - 2. Takeuchi Letter
- Called Takeuchi, our check was applied to the general income account, issue has been resolved.
  - v. Upcoming events, conferences, and trainings
- FOCAP meeting will be held at District on Mar. 29, 2023
  - vi. Major Purchases or other Extraordinary Expenditure
- Payment for Grasshopper mowers
- Payment for new Family Garden Headstones
- Various truck repairs and new tires
  - vii. Incidents
    - 1. Opsahl Letter
- DM spoke with legal council and issue has been resolved.

10. New Business - Board Discussion & Possible Action Items:

A. Todd Baker - Baker Supplies

- Todd Baker from Baker Supply spoke with the board.
- B. Rules & Regulations Handout

- Minor grammatical changes made.

- Motion to accept the Rules & Regulations as amended. Moved by Trustee Schroeder 2<sup>nd</sup> by Trustee Vogel. Approved 3/0/2

C. Allowing 5 year - Financing

- Motion to make our financing extend out to 5 years with same fee structure. Moved by Trustee Flood 2<sup>nd</sup> by Trustee Vogel. Approved 3/0/2

11. Trustees Discussions, Questions, & Comments

- Trustee Vogel shared with us a historical flag from the Spanish American War.

12. Adjournment

- Vice Chairman Flood adjourned the meeting at 10:36 am

Approved as \_\_\_\_\_ read \_\_\_\_\_ corrected.

Prepared by: Mysti Lingenfelter Board Secretary.

Votes: ___ Ayes
___ Nays
___ Abstain
___ Absent



<b>QuickBooks</b>	29.95																			
<b>Raley's / Bel-Air</b>	7.45																			
<b>Red Lobster</b>	110.83																			
<b>Riverview International</b>	10,000.00																			
<b>SacCty Consolidated Utility Billing</b>	113.70																			
<b>Sam's Club</b>	361.57																			
<b>Sherwood Florist</b>	91.59																			
<b>SIA Security Services</b>	426.00																			
<b>SMUD</b>	422.42	14.31	199.30	176.11	32.70															
<b>Sprinkler Service &amp; Supply Inc.</b>	209.32																			
<b>Target</b>	30.99																			
<b>United States Postal Service</b>	16.56																			
<b>Untied Rentals</b>	1,627.67																			
<b>Verizon</b>	50.93																			
<b>Vision / Dental</b>	1,288.23	1,000.00	288.23																	
<b>Waste Management</b>	315.17																			
<b>Not Specified</b>	25,871.71																			
<b>TOTAL</b>	<b>\$ 68,407.35</b>																			

FAIR OAKS CEMETERY DISTRICT				
Profit and Loss by Class				
November 2022				
	202A	208A	209A	TOTAL
<b>Income</b>				
94100.8 Interest Income 208A		32,468.71		32,468.71
94100.9 Interest Income 209A			6,677.14	6,677.14
96910 Cemetery Services				0.00
96910.0 PreNeed Collections	3,584.00		4,239.13	7,823.13
96910.1 Endowment Collections	2,054.00	2,054.00		4,108.00
96910.2 CSVC- Plot Fees	8,512.00			8,512.00
96910.3 Preneed Transfer - to Gen	1,000.00			1,000.00
96910.4 CSVC- Vaults	4,984.00			4,984.00
96910.5 CSVC- Open & Close	5,544.00			5,544.00
96910.6 CSVC- Miscellaneous	2,760.00			2,760.00
96910.62 96910.62 Interment Rights	0.00			0.00
Total 96910.6 CSVC- Miscellaneous	\$ 2,760.00	\$ 0.00	\$ 0.00	2,760.00
96910.8 CSVC- markers	623.50			623.50
Total 96910 Cemetery Services	\$ 29,061.50	\$ 2,054.00	\$ 4,239.13	35,354.63
Total Income	\$ 29,061.50	\$ 34,522.71	\$ 10,916.27	74,500.48
Gross Profit	\$ 29,061.50	\$ 34,522.71	\$ 10,916.27	74,500.48
<b>Expenses</b>				0.00
11100.0 Salary	13,064.00			13,064.00
11320.0 Overtime	134.22			134.22
12100.0 Retire	3,996.46			3,996.46
12200.0 OASDHI	1,009.66			1,009.66
12300.0 Group Ins	4,716.47			4,716.47
20290.0 Business Exp	883.77			883.77
20380.0 Employee Recognition	229.63			229.63
20610.0 Membership	697.00			697.00
20760.0 Office Sup	26.56			26.56
20810.0 Postage	16.56			16.56
21040.0 Agri / Horti SUP	214.91			214.91
21910.0 Electricity	422.42			422.42
21930.0 Refuse Collect	2,169.37			2,169.37
21950.0 Stormwater	113.70			113.70
21970.0 Telephone	449.35			449.35
21980.0 Water	1,792.84			1,792.84
22050.0 Auto Maint SVC	2,277.09			2,277.09
22060.0 Auto Maint SUP	1,550.95			1,550.95
22360.0 Fuel- Lube	401.91			401.91
22750.0 Rent Equip	1,627.67			1,627.67
25910.0 Other Prof SVC	1,220.69			1,220.69
28520.0 Memorial Day	221.56			221.56
28980.0 Other Oper SUP	830.13			830.13
28990.1 Temp Workers	15,340.80			15,340.80
28990.2 Gates	550.00			550.00
43030.0 Equipment	10,000.00			10,000.00
80400.1 Scroll Plates	210.50			210.50
Merchant deposit fees	49.54			49.54
Total Expenses	\$ 64,217.76	\$ 0.00	\$ 0.00	64,217.76
Net Operating Income	-\$ 35,156.26	\$ 34,522.71	\$ 10,916.27	10,282.72
<b>Other Expenses</b>				0.00
89999.0 Transfer To Pre-need Liability			4,239.13	4,239.13
Total Other Expenses	\$ 0.00	\$ 0.00	\$ 4,239.13	4,239.13
Net Other Income	\$ 0.00	\$ 0.00	-\$ 4,239.13	-4,239.13
Net Income	-\$ 35,156.26	\$ 34,522.71	\$ 6,677.14	6,043.59



FAIR OAKS CEMETERY DISTRICT						
Sales by Client Detail						
November 2022						
	Date	Product/Service	Memo/Description	Qty	Sales Price	Amount
<b>1141055 Wever, John &amp; Mickey B.</b>						
	11/14/2022	Vaults:Standard Vault - AtNeed	NE - I - 44			896.00
	11/14/2022	Opening & Closing:Casket O&C - AtNeed	Wever Jr., John			1,232.00
<b>Total for 1141055 Wever, John &amp; Mickey B.</b>						<b>\$ 2,128.00</b>
<b>1141672 Samms, Leroy</b>						
	11/04/2022	Markers:Marker Setting - 12x24	East - E - 70			287.50
<b>Total for 1141672 Samms, Leroy</b>						<b>\$ 287.50</b>
<b>1142822 Haney, Dale</b>						
	11/08/2022	Opening & Closing:Cremation O&C - AtNeed	Opening and closing of ground Old block 32 - Row 7 - Grave 20			504.00
	11/08/2022	Vaults:Urn Vault - AtNeed	Under ground vault for cremated remains container			280.00
<b>Total for 1142822 Haney, Dale</b>						<b>\$ 784.00</b>
<b>1144784 Hyde, Joy</b>						
	11/02/2022	Vaults:Standard Vault - AtNeed	Gabriel Wills			896.00
	11/02/2022	Opening & Closing:Casket O&C - AtNeed	West-V-54			1,232.00
	11/02/2022	Misc.:Disinter Casket	West - V - 54 & Dig Deeper			2,300.00
<b>Total for 1144784 Hyde, Joy</b>						<b>\$ 4,428.00</b>
<b>1145919 Mason, Dolores &amp; William</b>						
	11/28/2022	Vaults:Urn Vault - AtNeed	Dolores Mason	1	280.00	280.00
<b>Total for 1145919 Mason, Dolores &amp; William</b>						<b>\$ 280.00</b>
<b>1147508 Hinkelman, Lloyd &amp; Patricia</b>						
	11/17/2022	Vaults:Standard Vault - AtNeed	East - I - 18	1	896.00	896.00
	11/17/2022	Opening & Closing:Casket O&C - AtNeed	Lloyd Hinkelman	1	#####	1,232.00
<b>Total for 1147508 Hinkelman, Lloyd &amp; Patricia</b>						<b>\$ 2,128.00</b>
<b>1148366 Maynard, Chuck</b>						
	11/17/2022	Misc.:Disinter Urn Vault	WH-48-15-56D			460.00

	11/17/2022	Vaults:Urn Vault - AtNeed	Estelle & James			280.00
<b>Total for 1148366 Maynard, Chuck</b>						<b>\$ 740.00</b>
<b>1152362 Ward, Jean</b>						
	11/04/2022	PreNeed:Cremation O&C - PreNeed	Oak Knoll-Garden Wall - - C87 Jean PN #			504.00
	11/04/2022	Plot Fees Collected:Plot Fees	Plot - Location: Ok - GW - C87			2,240.00
	11/04/2022	Misc.:Interment Rights	Oak Knoll-Garden Wall - - C87			0.00
	11/04/2022	PreNeed:Cremation O&C - PreNeed	Oak Knoll-Garden Wall - - C87 Roderic PN #			504.00
	11/04/2022	PreNeed:Urn Vault - PreNeed	Oak Knoll-Garden Wall - - C87 Jean PN #			280.00
	11/04/2022	PreNeed:Urn Vault - PreNeed	Oak Knoll-Garden Wall - - C87 Roderic PN #			280.00
	11/04/2022	Endowment Fund:Endowment	This is a one-time fee. It is Non Refundable & Tax Deductible.			560.00
<b>Total for 1152362 Ward, Jean</b>						<b>\$ 4,368.00</b>
<b>1152445 Hill, David</b>						
	11/16/2022	Markers:FG Brass Plaque	Price is per interment			336.00
	11/16/2022	PreNeed:FG O&C - PreNeed	Price is per interment			336.00
	11/16/2022	Misc.:Interment Rights	Oak Knoll-Family Garden - B - 17			0.00
	11/16/2022	Endowment Fund:Endowment	This is a one-time fee. It is Non Refundable & Tax Deductible.			150.00
	11/16/2022	Plot Fees Collected:Plot Fees	Plot - Location: OK-FG-B-17			280.00
<b>Total for 1152445 Hill, David</b>						<b>\$ 1,102.00</b>
<b>1152452 Sparre, Janet</b>						
	11/18/2022	Vaults:Standard Vault - AtNeed		1	896.00	896.00
	11/18/2022	PreNeed:Casket O&C - PreNeed	PN #	1	#####	1,232.00
	11/18/2022	Plot Fees Collected:Plot Fees	Plot - Location:Oak Knoll - Acorn- 175			3,528.00
	11/18/2022	Endowment Fund:Endowment	This is a one-time fee. It is Non Refundable & Tax Deductible.			560.00
<b>Total for 1152452 Sparre, Janet</b>						<b>\$ 6,216.00</b>
<b>1152468 Cork, Sherrie</b>						
	11/22/2022	Vaults:Infant Vault	Less than 22" X 36"			280.00
	11/22/2022	Misc.:Interment Rights	West Hill-48 - 09 - 43			0.00
	11/22/2022	Opening & Closing:Infant O&C - AtNeed	Hendrix			504.00

	11/22/2022	Plot Fees Collected:Plot Fees	Plot - Location: WH-48-09-43			224.00
	11/22/2022	Endowment Fund:Endowment	This is a one-time fee. It is Non Refundable & Tax Deductible.			224.00
<b>Total for 1152468 Cork, Sherrie</b>						<b>\$ 1,232.00</b>
<b>1152472 Ramey, John</b>						
	11/22/2022	Vaults:Urn Vault - AtNeed	Anita			280.00
	11/22/2022	Misc.:Interment Rights	Oak Knoll-Garden Wall - - C76			0.00
	11/22/2022	Endowment Fund:Endowment	This is a one-time fee. It is Non Refundable & Tax Deductible.			560.00
	11/22/2022	Opening & Closing:Cremation O&C - AtNeed	Anita			504.00
	11/22/2022	PreNeed:Urn Vault - PreNeed	John PN #			280.00
	11/22/2022	PreNeed:Cremation O&C - PreNeed	John PN #			504.00
	11/22/2022	Plot Fees Collected:Plot Fees	Plot - Location: OK-GW-C76			2,240.00
<b>Total for 1152472 Ramey, John</b>						<b>\$ 4,368.00</b>
<b>TOTAL</b>						<b>\$ 28,061.50</b>
Monday, Dec 05, 2022 09:10:30 AM GMT-8 - Accrual Basis						

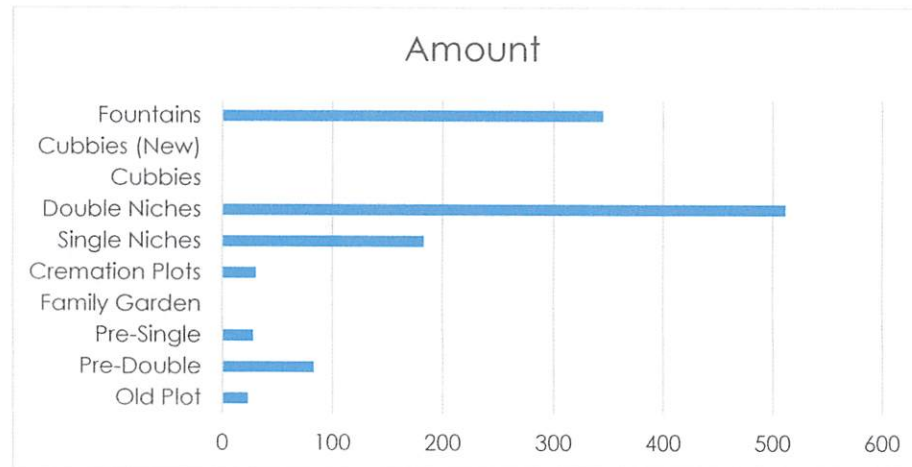
<b>BURIALS</b>													
<b>FY 2022/2023</b>	<b>JUL</b>	<b>AUG</b>	<b>SEP</b>	<b>OCT</b>	<b>NOV</b>	<b>DEC</b>	<b>JAN</b>	<b>FEB</b>	<b>MAR</b>	<b>APR</b>	<b>MAY</b>	<b>JUN</b>	<b>TOTAL</b>
STANDARD	7	3	0	5	2								17
DELUXE	0	0	0	0	0								0
TITAN	0	0	0	0	0								0
DOUBLE	1	1	0	0	1								3
Pre-VAULTED	6	5	4	0	1								16
OTHER	3	3	1	3	1								11
BABY	0	0	0	0	0								0
ASHES-PLOT	9	6	7	7	4								33
ASHES-NICHE	6	1	0	2	2								11
<b>22-23 TOTAL</b>	<b>32</b>	<b>19</b>	<b>12</b>	<b>17</b>	<b>11</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>91</b>
<b>21-22 TOTAL</b>	<b>18</b>	<b>21</b>	<b>14</b>	<b>22</b>	<b>19</b>	<b>17</b>	<b>18</b>	<b>27</b>	<b>15</b>	<b>18</b>	<b>13</b>	<b>20</b>	<b>222</b>
<b>20-21 TOTAL</b>	<b>12</b>	<b>9</b>	<b>16</b>	<b>20</b>	<b>12</b>	<b>12</b>	<b>23</b>	<b>17</b>	<b>18</b>	<b>17</b>	<b>19</b>	<b>22</b>	<b>197</b>
<b>VAULT SALES</b>													
<b>FY 2022/2023</b>	<b>JUL</b>	<b>AUG</b>	<b>SEP</b>	<b>OCT</b>	<b>NOV</b>	<b>DEC</b>	<b>JAN</b>	<b>FEB</b>	<b>MAR</b>	<b>APR</b>	<b>MAY</b>	<b>JUN</b>	<b>TOTAL</b>
STANDARD	1	3	0	2	4								10
DELUXE													0
TITAN													0
DOUBLE	1	1		1									3
PB DOUBLE	3	5	3										11
PB SINGLE		1											1
OTHER					1								1
URN	8	9	6	2	7								32
NICHE													0
<b>22-23 TOTAL</b>	<b>13</b>	<b>19</b>	<b>9</b>	<b>5</b>	<b>12</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>58</b>
<b>21-22 TOTAL</b>	<b>14</b>	<b>10</b>	<b>11</b>	<b>17</b>	<b>19</b>	<b>19</b>	<b>13</b>	<b>22</b>	<b>9</b>	<b>8</b>	<b>16</b>	<b>28</b>	<b>186</b>
<b>20-21 TOTAL</b>	<b>10</b>	<b>5</b>	<b>15</b>	<b>16</b>	<b>9</b>	<b>10</b>	<b>15</b>	<b>13</b>	<b>15</b>	<b>14</b>	<b>19</b>	<b>19</b>	<b>160</b>
<b>VAULT INVENTORY FY 2022/2023</b>													
	<b>BAL</b>		<b>RCVD</b>		<b>USED</b>		<b>BAL</b>		<b>INV #</b>				
STANDARD	5		6		2		9		863,864,866,868,870				
									834,865,867,869				
DELUXE	3						3		839, 840, 841				
TITAN	2						2		772,629				
DOUBLE	6					1	5		838, 773, 769, 770, 771,				
OTHER	1		1			1	1		842 OVR				
URN	42					7	35						
NICHE	79					2	77						
<b>INVENTORY</b>		<b>START</b>		<b>RTNS</b>		<b>SOLD</b>		<b>PYMTS</b>		<b>ON HOLD</b>		<b>BALANCE</b>	
FULL PLOT		28				1		4				23	
CREMATION PLOT		35				1		2				32	
SINGLE NICHE		185						2				183	
MEDIUM NICHE		77						4				73	
OAK KNOLL		89						6				83	
OK MED NICHE		442						3				439	
ACORN		30				1		1				28	
FAMILY GARDEN		1						1				0	
FOUNTAINS		341						2				339	
FT TRIPLES		6						0				6	
<b>PLOTS SOLD</b>													
<b>FY 2022/2023</b>	<b>JUL</b>	<b>AUG</b>	<b>SEP</b>	<b>OCT</b>	<b>NOV</b>	<b>DEC</b>	<b>JAN</b>	<b>FEB</b>	<b>MAR</b>	<b>APR</b>	<b>MAY</b>	<b>JUN</b>	<b>TOTAL</b>
TAX RES	5	9	5	3	3								25
NON TAX RES	1	8	2	0	0								11
OUT OF DIST	0	0	0	0	0								0
<b>22-23 TOTAL</b>	<b>6</b>	<b>17</b>	<b>7</b>	<b>3</b>	<b>3</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>36</b>
<b>21-22 TOTAL</b>	<b>16</b>	<b>7</b>	<b>8</b>	<b>5</b>	<b>8</b>	<b>7</b>	<b>6</b>	<b>7</b>	<b>6</b>	<b>2</b>	<b>9</b>	<b>7</b>	<b>88</b>
<b>20-21 TOTAL</b>	<b>11</b>	<b>6</b>	<b>15</b>	<b>9</b>	<b>7</b>	<b>6</b>	<b>11</b>	<b>20</b>	<b>7</b>	<b>13</b>	<b>7</b>	<b>7</b>	<b>119</b>

# Fair Oaks Cemetery District

Plot / Niche  
Inventory

12/2/2022

Plot Type	Amount
Old Plot	23
Pre-Double	83
Pre-Single	28
Family Garden	0
Cremation Plots	31
Single Niches	183
Double Niches	512
Cubbies	0
Cubbies (New)	1
Fountains	345



Cremations Available =	727
Casket Burial Available =	479
Average Cremation Burials Per Year =	103
Average Casket Burials Per Year =	122
Approx. Years for Cremations =	7.1
Approx. Years for Casket Burials =	3.9



Guillermo Barron  
District Manager  
Gonzalo Vega  
District Foreman  
Mysti Lingenfelter  
Admin Assist

# FAIR OAKS CEMETERY

7780 Olive Street Fair Oaks, CA 95628  
Phone (916) 966-1613 Info.FOCD@gmail.com  
www.fairoakscemetery.com  
ESTABLISHED 1902

BOARD OF TRUSTEES  
Robert Clouse-Chairman  
Carolyn Flood-Vice Chairman  
Patricia Vogel  
Albert D. Neufeld  
Pete Schroeder

**"It is our mission to partner with our community to preserve  
our past & memorialize our future"**

Established 1902

## FY 2022-2023 ATTENDANCE

### November 2022

VACATION	BALANCE FORWARD	MONTHLY ACCRUAL	TAKEN		YEAR TO DATE BALANCE
GUILLERMO	240.00	16.67	0.00	\$6,960.00	<b>240.00</b>
GONZALO	240.00	10.00	-16.00	\$5,850.00	<b>234.00</b>
MYSTI	56.04	6.67	0.00	\$1,254.20	<b>62.71</b>
				<b>\$14,064.20</b>	

SICK	BALANCE FORWARD	MONTHLY ACCRUAL	TAKEN		YEAR TO DATE BALANCE
GUILLERMO	270.00	8.00	-8.00	\$7,830.00	<b>270.00</b>
GONZALO	264.50	8.00	-10.50	\$6,550.00	<b>262.00</b>
MYSTI	69.00	8.00	-10.50	\$1,330.00	<b>66.50</b>
				<b>\$15,710.00</b>	

DENTAL / VISION	BEGINNING BALANCE		USED	YEAR TO DATE BALANCE
GUILLERMO	\$ 2,000.00		\$ (2,000.00)	\$ -
GONZALO	\$ 2,000.00		\$ (472.63)	\$ 1,527.37
MYSTI	\$ 2,000.00		\$ (288.23)	\$ 1,711.77

**From:** Google Business Profile <businessprofile-noreply@google.com>  
**Sent:** Wednesday, November 9, 2022 12:52 AM  
**To:** info.focd@gmail.com  
**Subject:** Fair Oaks Cemetery District, your performance report for October 2022

## Business Profile




# Your Business Profile report with 280 interactions\* last month

See how Fair Oaks Cemetery District at 7780 Olive Street, Fair Oaks, California 95628 performed in October 2022 compared to the previous month.


[See full report](#)


### Your performance at a glance


 **21**  
calls  
-32%

 **0**  
messages

 **152**  
people asked for directions  
+26%

 **107**  
website visits from profile  
+11%

 **1,916**  
profile views  
+16%

 **899**  
searches  
+11%

*\*An interaction is when a customer calls, messages you, makes a booking, is sent to your website, or requests directions from your Business Profile.*

### Top search terms

1 cemetery  
262

2 cemetery near me  
142

3 fair oaks cemetery  
142



Fair Oaks Cemetery



A Proud Member of  
Fair Oaks Chamber Of Commerce

## BUSINESS INFORMATION

### Contact

**Phone :** 916.966.1613  
**Fax :**  
**Email :** info.focd@gmail.com

### Location

7780 Olive St.  
Fair Oaks California 95628

### Business Hours

Hours of operation:

Office Hours: 8:00am to 3:30pm

Walk / Drive-thru gates open: 7:30 am  
close: dusk or at 7:30 pm depending  
on the time of the year

## PROGRAM SPONSORS



TOTAL AD VALUE FOR YOUR DIGITAL DISPLAYS THUS FAR IS:

**\$10.50 to 63**

\* In order to provide a conservative to realistic value for each click-through, we set it between Twenty-five-cents (\$.25) and One-dollar-and-fifty-cents (\$1.50).

### Total Digital Display Value Report

Typically if you purchased Google AdWords or Bing Ads, the price per click (not views) would be between \$1 and \$2 based on industry averages according to WindStream and many other sources. Although this program is considered a "local advertising system" and is different, it may actually be more valuable.



TRY OUT YOUR OWN POCKET MARKETING ASSISTANT NOW.

Save the Link to your Phone: [Click Here](#)

### Auto Mobile Assistant is now Called Pocket Marketing Assistant

The Pocket Marketing Assistant is a great way to view your marketing reports and to easily add displays to your marketing program. All you have to do is send ideas or clues to your Member Assistant.

View your Digital  
Displays Reports by  
Month

View Digital Display  
Votes

Let us know how we are  
doing with our Survey

Submit a New Digital  
Display to a Member  
Assistant

Submit a Reference to a  
Member Assistant

Contact Our Support  
Team

PROGRAM TOUR

## OVERVIEW OF STATISTICS

Total Number of Ad Displays  
**8 out of 100**

Total Number of Photos  
**8**

Total Votes Received (If no results this  
may be activated)  
**0**

Total Impressions on Search Engines,  
Mobile and Directory  
**261**

Total Human Clicks to See More  
Information  
**42**

Recent Views in Last 30 Days

Business Category Selected



**From:** Retirement-Communications <Retirement-Communications@saccounty.gov>  
**Sent:** Monday, December 5, 2022 10:01 AM  
**To:** Retirement-Communications  
**Subject:** 2023-24 Contribution rates to be adopted at SCERS Board meeting on 12/7

Dear SCERS Stakeholder:

At its Wednesday, December 7 meeting, the SCERS Board of Retirement will be reviewing the actuarial valuation and adopting contribution rates for the next fiscal year. The aggregate employer contribution rate is dropping from 31.74% of payroll to 31.12% of payroll for 2023-24 fiscal year.

Employee contribution rates are not impacted by investment gains or losses, and will remain relatively flat from the prior year. The specific rates vary by employer and retirement tier.

The agenda materials can be found here<<https://www.scers.org/post/december-7-2022-1000-am>>. The Board meeting begins at 10 a.m. Wednesday and will be live-streamed at [scers.org](https://www.scers.org)<<https://www.scers.org/>>.

Overall, the long-term funding outlook for SCERS remains strong after the pension fund experienced a rare loss in the 2021-22 fiscal year. SCERS ended the June 30, 2022 fiscal year with a funded status of 87.1%, a decrease from last year's 94.4%.

The funded status is the ratio of pension assets to liabilities. It represents a "temperature check" on how the pension fund is performing at a point in time and guides SCERS' actuaries on how to adjust contribution rates to ensure the funding is sufficient over the long term to support the benefit obligations due to more than 30,000 employees, retirees, and beneficiaries. SCERS targets a 100% funded status over a 20-year period, and remains on track to achieve that goal.

"SCERS was closing in on a fully funded plan last year, which created a cushion to absorb future investment losses that are inevitable," said Eric Stern, SCERS Chief Executive Officer. "We're holding up well under a turbulent time and have a strong foundation to maintain our growth and stability through different economic cycles."

SCERS experienced a -3.5% investment loss in 2021-22, after seeing a record 28.8% investment return in 2020-21. Because SCERS smooths gains and losses over a 7-year period to set contribution rates for employers, the previous gains exceed the recent investment loss, which results in a decrease in contribution rates for SCERS' employers. The prior-year gains are also still available to mitigate future losses.

**SCERS Communications**

Sacramento County Employees' Retirement System  
980 9th Street, Suite 1900, Sacramento, CA 95814

Main: (916) 874-9119 | [Retirement-Communications@saccounty.gov](mailto:Retirement-Communications@saccounty.gov)<<mailto:Retirement-Communications@saccounty.gov>> | [scers.org](http://www.scers.org)<<http://www.scers.org/>> [cid:image002.png@01D90890.83ED7370]

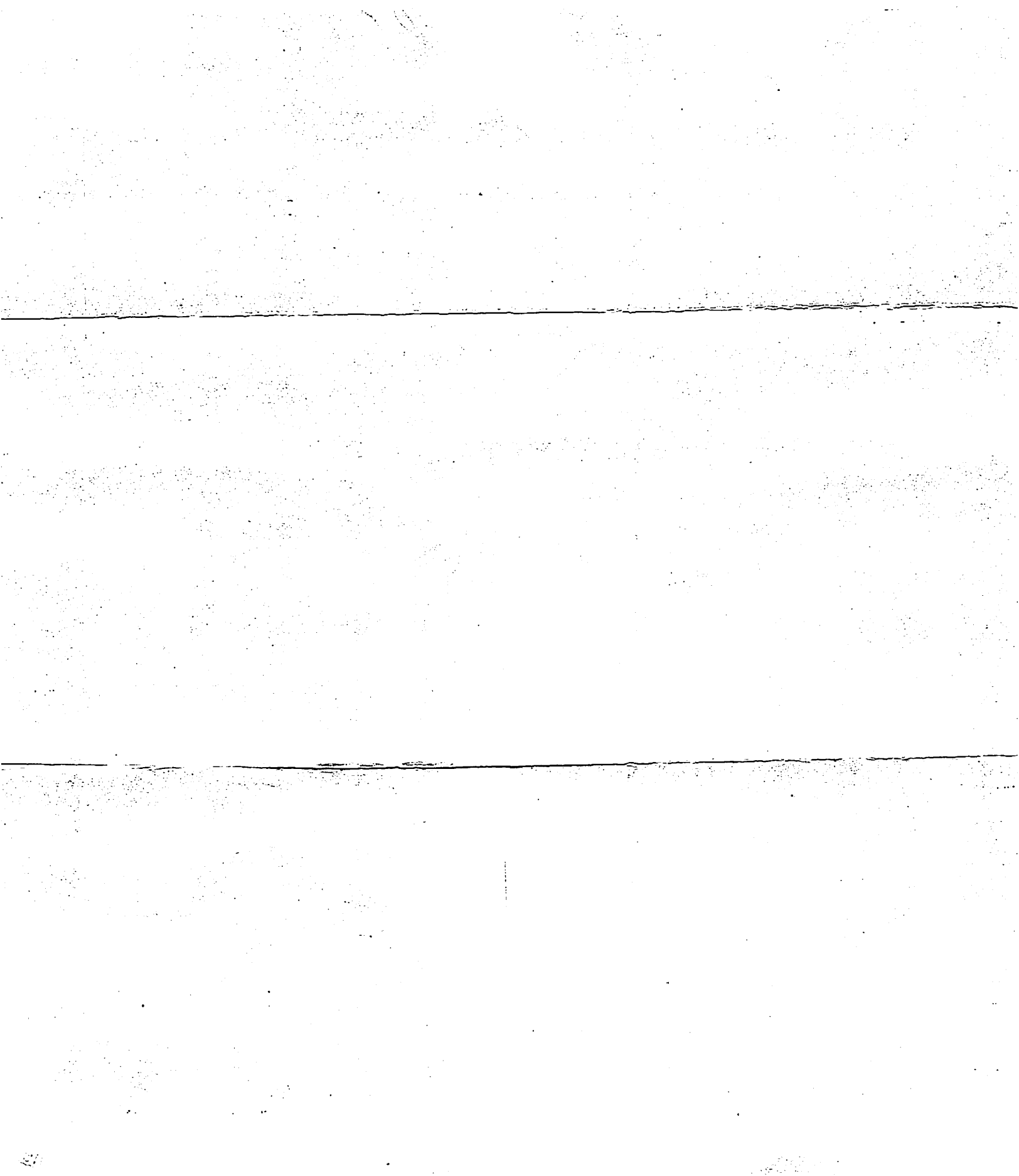
VX DK

NOV 9, 2022

THERE IS A HOUSE 7816 SUNSET  
THAT I WOULD LIKE THE FAIR OAKS  
CEMETERY TO PURCHASE FOR ME  
~~IT WOULD BE A TRADE FOR MY HOUSE~~  
7750 OLIVE ST. IT WILL BE A ONE  
TIME OFFER FOR TRADE.

IT WOULD BE AN EQUAL TRADE

Lawrence E. Newbold  
916 317 3307



*November 18, 2022*

*Fair Oaks Cemetery District  
7780 Olive St  
Fair Oaks, CA 95628*

*Dear Guillermo & Trustees,*

*While this time of year can be hectic, it is also the perfect time to reflect on the people for which we are most grateful. I'd like to take this opportunity to thank you for your business and for the continued trust you've placed in me.*

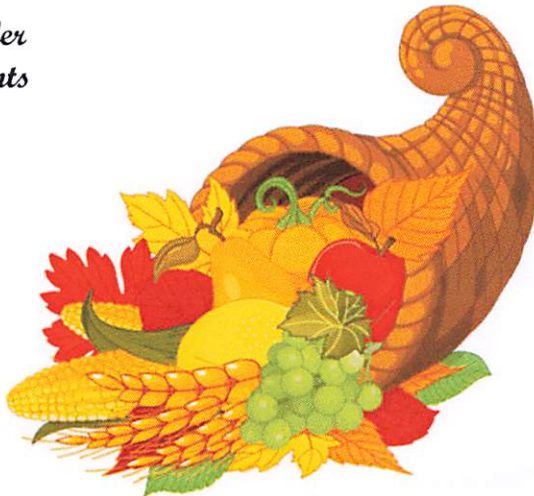
*My door is always open, and I would like to invite you to sit down in the near future to discuss your portfolio and how we at Stifel can help keep you on track toward your financial goals.*

*I extend my warmest wishes to you and your loved ones for a happy holiday season. Please use the enclosed Monthly Desk Planner to help in organizing an exciting, productive, and prosperous 2023.*

*Sincerely,*

*Sandra*

*Sandra Hedstrom Wheeler  
Vice President/Investments*





# December 2022

December 2022						
Su	Mo	Tu	We	Th	Fr	Sa
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

January 2023						
Su	Mo	Tu	We	Th	Fr	Sa
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Nov 27	28	29	30	Dec 1	2	3
4	5	6 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	7 11:45am BizNet Lunch - 11:45 AM (Cantina Azteca) 4:30pm December Business Happy Hour	8	9	10
11	12	13 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks 11:00am December Luncheon - State of	14 Board Meeting 9:15	15	16	17
18	19	20 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	21	22 Close @ noon	23 Closed Holiday	24
25	26 Closed Holiday	27 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	28	29	30 Closed Holiday	31

# January 2023

January 2023

Su	Mo	Tu	We	Th	Fr	Sa
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

February 2023

Su	Mo	Tu	We	Th	Fr	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28				

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Jan 1, 23	2	3 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	4	5	6	7 11:00am Our Beloved Woman's Thursday Club of Fair Oaks - 11:00 AM (Fair Oaks History Center)
8	9	10 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	11 <i>Board meeting</i>	12	13	14 <i>No Services</i>
15	16 <i>Holiday</i>	17 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	18	19	20	21
22	23	24 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	25	26 Best of Fair Oaks Gala	27	28
29	30	31 Farmer's Market Tuesdays (Fair Oaks Park (11549 Fair Oaks Blvd, Fair Oaks, CA 95628))	Feb 1	2	3	4



# FAIR OAKS CEMETERY DISTRICT

## Request for Public Records Adopted \_\_\_\_\_

The California Public Records Act (the "Act") was enacted to ensure public access to public records. You may request copies of specific information or materials and the District will provide this information, or an explanation of why it cannot be disclosed, as soon as possible consistent with the Act.

When submitting your request, please be as specific as possible (i.e., provide dates of reports or actions, resolution numbers, etc.) Non-Specific requests may incur additional charges for research time or may be rejected if the request would require an undue amount of research or complication.

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

IDENTIFICATION OF DOCUMENTS	
Specific Name / Date of Document	Type of Document (i.e. resolution, report, agreement, etc.)

Signature of Requestor: \_\_\_\_\_ Date: \_\_\_\_\_

This Area for Staff Use Only

Date Received: \_\_\_\_\_ Date of Response: \_\_\_\_\_

Est. Cost: \_\_\_\_\_ Amount of Deposit: \_\_\_\_\_ Additional Payment: \_\_\_\_\_

Disposition: \_\_\_\_\_